

General Disclosure Statement

Number 38

For the six months ended 31 December 2010

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General matters

Details of incorporation

as laid down by the Reserve Bank of New Zealand ("RBNZ") from that date onwards. registered as a bank under the Reserve Bank of New Zealand Act 1989 and was required to comply with the conditions of registration 1993 on 4 May 2001 as a wholly owned subsidiary of New Zealand Post Limited ("NZP"). On 29 November 2001, Kiwibank was Kiwibank Limited ("Kiwibank") is a company domiciled in New Zealand and was incorporated in New Zealand under the Companies Act

Registered Bank Disclosure Statement (Full and Half-Year – New Zealand Incorporated Registered Banks) Order 2008 (the "Order"). Words and phrases defined by the Order have the same meanings when used in this General Disclosure Statement. This General Disclosure Statement has been issued by Kiwibank for the six months ended 31 December 2010, in accordance with the

Address for service

The address for service is: Kiwibank Limited, Level 6, Radio New Zealand House, 155 The Terrace, Wellington 6011, New Zealand.

Ultimate holding company

Quay, Wellington 6011, New Zealand. On 26 June 2009, Kiwi Group Holdings Limited, a wholly owned subsidiary of NZP, acquired The ultimate holding company of Kiwibank is NZP whose address for service is: New Zealand Post House, Level 12, 7-27 Waterloo Kiwibank Limited, with the approval of the RBNZ

Voting securities and power to appoint directors

Securities Markets Act 1988. any of the voting securities of Kiwibank, it has a relevant interest in all of such securities by virtue of subsection 5(B) - (2) of the direct or indirect qualifying interest in the voting securities of Kiwibank. Although the Crown is not the registered or beneficial holder of There are 310 million voting securities of Kiwibank. Kiwi Group Holdings Limited is the registered and beneficial holder of all those voting securities. NZP and the Crown (being those ministers who hold shares in NZP on behalf of the Crown) are the only holders of a

directors of Kiwibank. No appointment of any director, chief executive officer, or executive, who reports or is accountable directly to the of Kiwi Group Holdings Limited and the ultimate holding company of Kiwibank, has the ability to indirectly appoint 100% of the board of Kiwi Group Holdings Limited has the ability to directly appoint 100% of the board of directors of Kiwibank. NZP, as the immediate parent chief executive officer, shall be made in respect of Kiwibank unless:

- the Reserve Bank has been supplied with a copy of the curriculum vitae of the proposed appointee; and
- 2. the Reserve Bank has advised that it has no objection to that appointment.

Other material matters

Kiwibank is the issuer in this General Disclosure Statement, materially adversely affect the decision of a person to subscribe for debt securities of which Kiwibank's directors are of the opinion that there are no matters relating to the business or affairs of Kiwibank, which would, if disclosed

Pending proceedings or arbitration

Kiwibank's directors are of the opinion that there are no pending legal proceedings or arbitration concerning Kiwibank, whether in New Zealand or elsewhere, that may have a material adverse effect on Kiwibank.

Credit ratings

preceding 31 December 2010. This credit rating was reaffirmed on 29 December 2010 as AA- stable. obligations payable in New Zealand, in New Zealand dollars. There have been no changes made to the rating in the two years On 29 November 2001, Standard & Poor's (Australia) Pty Limited granted Kiwibank a credit rating of AA- for long-term senior unsecured

NZP has a credit rating of AA- and has given Kiwibank a deed poll guarantee.

Standard & Poor's (Australia) Pty Limited credit rating scale definitions

AAA rated corporations have an extremely strong capacity for timely repayment of debt obligations.

margins of protection may not be as large or because protection elements may be subject to greater fluctuation. AA rated corporations have a very strong capacity for timely repayment of debt obligations. They differ only from AAA status because

susceptible to adverse changes in their environment, or margins of protection for the lender may be lower than for more highly rated A rated corporations have a strong capacity to meet debt obligations in a timely manner. Such corporations may be somewhat more

BBB rated corporations have a satisfactory capacity to meet debt obligations. Protection levels are more likely to be weakened by adverse changes in circumstances and economic conditions than for borrowers in more highly rated categories.

BB rated corporations' ability to pay interest and repay principal is only adequate and is likely to be affected over time by adverse economic changes

B rated corporations are not highly protected as to their ability to pay interest and repay principal when due

of its business. Speculative characteristics exist and debt is not well safe guarded. CCC rated corporations have poor protection levels. There is uncertainty with regard to the corporation's industry or some other feature

CC is typically applied to debt subordinated to senior debt that is assigned an actual or implied CCC rating

C is assigned where there is a high risk of default, or where default may have occurred

D rated corporations are in default.

The ratings from AA to CCC may be modified by the addition of a plus or minus sign to show relative standing within the major rating

Guarantees

New Zealand wholesale funding guarantee scheme (the "Crown Wholesale Guarantee"). Details of each guarantee are set out below bonds issued by Kiwibank on 20 October 2009) a Crown deed of guarantee entered into by the New Zealand Government under the guarantees: a deed poll guarantee by Kiwibank's ultimate holding company NZP (the "NZP Guarantee") and (in relation to the fixed rate As at the date the directors signed this General Disclosure Statement, the payment obligations of Kiwibank have the benefit of certain

NZP Guarantee

NZP's existing retail network for an unlimited period. NZP supports Kiwibank as a registered bank. By way of example, NZP has contracted with Kiwibank to offer banking services through

the NZP Guarantee) of Kiwibank are guaranteed pursuant to the NZP Guarantee. The following is a summary of the features of the All payment obligations (excluding any payment obligations, the terms of which expressly provide that they do not have the benefit of NZP Guarantee as at 31 December 2010:

- The address for service of NZP is New Zealand Post House, Level 12, 7-27 Waterloo Quay, Wellington, New Zealand
- NZP is not a member of the Kiwibank Banking Group (as that term is defined in the Order).
- ≣ not affect any existing payment obligations owed under the NZP Guarantee at the termination date. The NZP Guarantee has no The NZP Guarantee is an unsecured guarantee of the payment obligations (excluding any payment obligations, the terms of which not less than three month's notice by NZP to creditors (as that term is defined in the NZP Guarantee). Any such termination does expressly provide that they do not have the benefit of the NZP Guarantee) of Kiwibank. The NZP Guarantee can be terminated on
- ₹ There are no limits on the amount of the undisputed payment obligations guaranteed
- < There are no material conditions applying to the NZP Guarantee other than non-performance by the principal obligor.
- ≤. There are no material legislative or regulatory restrictions, which would have the effect of subordinating the claims under the NZP Guarantee of any of the creditors of Kiwibank on the assets of NZP, to other claims on NZP, in a winding up of NZP

30 June 2010. There were no qualifications in the audit report accompanying the Annual Report. The net tangible assets of NZP were \$997m as recorded in NZP's most recent Annual Report for the financial year ended

Guarantee section below. December 2010. For an explanation of Standard & Poor's (Australia) Pty Limited's credit rating scale see the Crown Wholesale Standard & Poor's (Australia) Pty Limited of AA-. There have been no changes made to the rating in the two years preceding 31 NZP has a credit rating applicable to its long term unsecured obligations payable in New Zealand, in New Zealand dollars, from

Crown Retail Guarantee

Kiwibank under the terms of the Crown Retail Guarantee scheme. The Crown Retail Guarantee expired at 12:01am on 12 October 2010. No claims have been made, nor are anticipated to be made, by

Guarantees continued

Crown Wholesale Guarantee

to opt-in to the guarantee either by institution or by instrument. The credit ratings applicable to the Crown are set out below investment-grade financial institutions that have substantial New Zealand borrowing and lending operations, giving institutions the ability On 1 November 2008 the New Zealand Government announced details of a wholesale funding guarantee facility ("the Facility") to

On 24 March 2009, Kiwibank was accepted into the scheme by the New Zealand Government by the issue of a Guarantee Eligibility

Crown Wholesale Guarantee still applies in relation to fixed rate bonds issued by Kiwibank on 20 October 2009. On 30 April 2010 the Crown wholesale funding guarantee scheme was withdrawn by the New Zealand Government. However, the

of the security being guaranteed. The maximum term of securities guaranteed is five years. The following is a summary of the features of the Crown Wholesale Guarantee A guarantee fee was charged for each guarantee issued under the Facility, differentiated by the credit rating of the issuer and the term

- <u>a</u> Minister of Finance (the "Crown"). The guarantor under the Crown Wholesale Guarantee is Her Majesty the Queen in right of New Zealand acting by and through the
- ᠑ The Crown's address for service is 1 The Terrace, Wellington 6011, New Zealand
- C securities for which the Crown has issued a Guarantee Eligibility Certificate; and The Crown guarantees the payment by Kiwibank of any liability of Kiwibank to pay principal and interest in respect of the debt
- σ. period, pay such liability. Undertakes that if Kiwibank does not pay any such liability on the date on which it becomes due, the Crown shall within 5 business days of a demand being made in accordance with the Crown Wholesale Guarantee and following the expiry of any applicable grace
- <u>e</u> Kiwibank's subsidiaries and its ultimate parent, NZP. The Crown Wholesale Guarantee does not extend to debt securities held by related parties. Related parties of Kiwibank include
- ⊅ available, free of charge and at all reasonable times, on New Zealand Treasury's website:/www.treasury.govt.nz. Additional information on the Crown Wholesale Guarantee scheme and the Crown's most recent audited financial statements are
- 9 The Crown has the following credit ratings applicable to its long term obligations payable in New Zealand dollars:

Standard & Poor's (Australia) Pty Limited: AAA

AAA

Moody's Investors Services:

Fitch Ratings Limited

Aaa

ङ There are no material conditions applicable to the guarantee other than non-performance by the principal obliger

Guarantees continued

steps in the applicable rating scales for each rating agency: There have been no changes made to the rating in the two years preceding 31 December 2010. The following table describes the

	Standard &	Moody's	Fitch Ratings
	Poor's	Investors	
		Services	
Highest credit quality – ability to repay debt obligations is extremely strong	AAA	Aaa	AAA
High quality, low credit risk – ability to repay debt obligations is very strong	A	Aa	AA
High quality — ability to repay is strong although may be susceptible to adverse changes in circumstances or in economic conditions	Þ	>	>
Low credit risk – satisfactory ability to repay debt obligations though changes in circumstances or in economic conditions are likely to impair this capacity	888	Baa	BBB
Ability to repay debt obligations is only adequate and likely to be affected by adverse economic change which might affect timeliness of repayment	B B	Ba	8
Risk of default due to greater vulnerability	B	ш	₿
Significant risk of default. Repayment of debt obligations requires favourable financial conditions	000	Caa	200
Poor protection, highest risk of default	CC to C	Ca to C	CC to C
Obligations currently in default	ס	ı	RD to D

(signalling higher and lower end of the scale respectively). Moody's Investors Services applies numeric modifies 1, 2 and 3 to each generic rating classification with a 1 indicating a higher rating and a 3 indicating a lower rating within that generic rating category. Credit ratings between AA – CCC by Standard & Poor's and Fitch Ratings may be modified by the addition of a plus or minus sign

contained in Kiwibank's Supplemental Disclosure Statement and should be reviewed by any person intending to rely on the guarantee to ensure they understand how it will apply to their circumstances. The above information is a brief summary only. The full contracts relating to the Crown Wholesale Guarantee and the Facility are

Kiwibank's Head Office at Level 6, Radio New Zealand House, 155 The Terrace, Wellington 6011, New Zealand or at any branch of Kiwibank, within five working days of a request for a copy having been made. It is also available at www.kiwibank.co.nz. Guarantee, and the Crown Wholesale Guarantee will be provided immediately at no charge to any person requesting a copy from A copy of Kiwibank's most recent Supplemental Disclosure Statement, containing a copy of the full guarantee contracts for the NZP

Conditions of registration

(and which apply as at the date on which this General Disclosure Statement is signed by or on behalf of all directors) are: The conditions of registration imposed on Kiwibank by the Reserve Bank of New Zealand ("RBNZ") applicable from 15 October 2010

- . That the Banking Group complies with the following requirements:
- The total capital ratio of the Banking Group is not less than 8 percent;
- i. The tier one capital ratio of the Banking Group is not less than 4 percent; and
- i. The capital of the Banking Group is not less than NZ\$30 million.

accordance with the RBNZ document entitled "Capital Adequacy Framework (Standardised Approach" (BS2A) dated October 2010. For the purposes of this condition of registration, capital, the total capital ratio and the tier one capital ratio must be calculated in

1a. That:

- <u>a</u> the bank has an internal capital adequacy assessment process ("ICAAP") that accords with the requirements set out in the document "Guidelines on a bank's internal capital adequacy assessment process ("ICAAP")" (BS12) dated December
- <u>5</u> group that are not explicitly captured in the calculation of tier one and total capital ratios under the requirements set out under its ICAAP, the bank identifies and measures its "other material risks" defined as all material risks of the banking in the document "Capital Adequacy Framework (Standardised Approach)" (BS2A) dated October 2010; and
- 0 the bank determines an internal capital allocation for each identified and measured "other material risk"
- N where the term material is based on generally accepted accounting practice, as defined in the Financial Reporting Act 1993. That the Banking Group does not conduct any non-financial activities that in aggregate are material relative to its total activities
- ω That the Banking Group's insurance business is not greater than 1% of its total consolidated assets. For the purposes of this
- Insurance business means any business of the nature referred to in section 4 of the Insurance Companies (Ratings and Inspections) Act 1994 (including those to which the Act is disapplied by sections 4(1)(a) and (b) and 9 of that Act), or any business of the nature referred to in section 3(1) of the Life Insurance Act 1908;
- ii. In measuring the size of the Banking Group's insurance business:
- where insurance business is conducted by any entity whose business predominantly consists of insurance business, the size of that insurance business shall be:
- the total consolidated assets of the group headed by that entity;
- the total consolidated assets of the group headed by the latter entity; or if the entity is a subsidiary of another entity whose business predominantly consists of insurance business
- Ġ financial soundness needs of the insurance business; total flabilities relating to that insurance business, plus the equity retained by the entity to meet the solvency or otherwise, the size of each insurance business conducted by any entity within the Banking Group shall equal the
- ဂ္ဂ items only, and shall be determined in accordance with generally accepted accounting practice, as defined in the assets of the Banking Group. All amounts in parts (a) and (b) shall relate to on statement of financial position the amounts measured in relation to parts (a) and (b) shall be summed and compared to the total consolidated Financial Reporting Act 1993
- ٩ where products or assets of which an insurance business is comprised also contain a non-insurance component the whole of such products or assets shall be considered part of the insurance business

Conditions of registration continued

4 connected persons do not exceed the rating-contingent limit outlined in the following matrix: That aggregate credit exposures (of a non-capital nature and net of any allowances for impairment) of the Banking Group to all

Credit Rating of the registered bank	Connected exposure limit (% of the Banking Group's
	Tier 1 capital)
AA/Aa2 and above	75
AA-/Aa3	70
A+/A1	60
A/A2	40
A-/A3	30
BBB+/Baa1 and below	15

connected persons shall not exceed 15 percent of the Banking Group's tier 1 capital. Within the rating-contingent limit, credit exposures (of a non-capital nature and net of any allowances for impairment) to non-bank

accordance with the RBNZ document entitled "Connected Exposure Policy" (BS8) dated October 2010. For the purposes of this condition of registration, compliance with the rating-contingent connected exposure limit is determined in

- Ċυ tenor, interest rates, amortisation schedules and requirement for collateral) than corresponding exposures to non-connected That exposures to connected persons are not on more favourable terms (e.g. as relates to such matters as credit assessment,
- တ director who is not an employee of the registered bank, and who is not a director, trustee or employee of any holding company of the registered bank, or any other entity capable of controlling or significantly influencing the registered bank. That the board of the registered bank contains at least two independent directors. In this context an independent director is a
- 7. That the chairperson of the bank's board is not an employee of the registered bank.
- φ director, to act other than in what he or she believes is the best interests of the company (i.e. the bank). That the bank's constitution does not include any provision permitting a director, when exercising powers or performing duties as a
- ė executive officer, shall be made in respect of the bank unless: That no appointment of any director, chief executive officer, or executive, who reports or is accountable directly to the chief
- Ξ the Reserve Bank has been supplied with a copy of the curriculum vitae of the proposed appointee; and
- (ii) the Reserve Bank has advised that it has no objection to that appointment
- 10. That a substantial proportion of the bank's business is conducted in and from New Zealand
- <u>;</u> That the banking group complies with the following quantitative requirements for liquidity-risk management with effect from 1 April
- (a) the one-week mismatch ratio of the banking group is not less than zero per cent at the end of each business day;
- 9 the one-month mismatch ratio of the banking group is not less than zero per cent at the end of each business day; and
- <u>ⓒ</u> the one-year core funding ratio of the banking group is not less than 65 per cent at the end of each business day.

New Zealand documents entitled "Liquidity Policy" (BS13) dated March 2010 and "Liquidity Policy Annex: Liquid Assets" (BS13A) For the purposes of this condition of registration, the ratios identified must be calculated in accordance with the Reserve Bank of

Conditions of registration continued

- the registered bank's view for managing the bank's liquidity risk at a prudent level, and that, in particular: That, with effect from 1 April 2010, the registered bank has an internal framework for liquidity risk management that is adequate in
- (a) is clearly documented and communicated to all those in the organisation with responsibility for managing liquidity and liquidity risk;
- 9 management; identifies responsibility for approval, oversight and implementation of the framework and policies for liquidity risk
- <u>c</u> identifies the principal methods that the bank will use for measuring, monitoring and controlling liquidity risk; and
- <u>a</u> considers the material sources of stress that the bank might face, and prepares the bank to manage stress through a contingency funding plan.

defined in section 2(1) of the Financial Reporting Act 1993). For the purposes of these conditions of registration, the term "Banking Group" means Kiwibank Limited's financial reporting group (as

Directorate

Independent non-executive director, chair*

lan Robert Fitzgerald

BA, MA (Hons)

Company director

Country of residence: New Zealand

Limited, Burleigh Evatt Consulting Limited, Burleigh Evatt Director, Burleigh Evatt Limited, Burleigh Evatt Holdings

Administration, Real Journeys Limited. Te Anau Developments Investments Limited, Wellington Archdiocese Board of

Appointed 1 November 2010

Non-executive directors

Hon. Dr. Michael John Cullen

MA, Ph.D

Company director

Country of residence: New Zealand

Chair, New Zealand Post Limited, Express Couriers Limited

Alternate Director, Parcel Direct Group Pty Limited

Chair, New Zealand Post Superannuation Plan

Principal Treaty claims Negotiator, Tuwharetoa

Chief Adviser to the Chief Executive, Waikato-Tainui

Chief Claims Negotiator, Mana Ahuriri Incorporated

Chair, Tuhoe Investment Committee.

Brian Joseph Roche

BCA CA

Company director

Country of residence: New Zealand

Road Forest Limited, Localist Limited. Finance Limited, Rugby New Zealand 2011 Limited, Valley Australia Holdings Pty Limited, New Zealand Post Group Limited, Parcel Direct Group Pty Limited, New Zealand Post Holdings Limited, Express Couriers Limited, The ECN Group Director, Datam Limited, Datacom Group Limited, Kiwi Group

Independent non-executive directors

Alison Rosemary Gerry

BMS (Hons), MAppFin

Company director

Limited, Television New Zealand Limited* Corporation Limited, Random Walk Limited, Pioneer Generation Limited, Glendora Avocados Limited, Queenstown Airport Director, Lindis Crossing Vineyard Limited, Glendora Holdings Country of residence: New Zealand

* Appointed 1 January 2011

Murray lan David Gribben BA (Hons) Econ, MBA

Company director

Country of residence: New Zealand

Director, New Zealand Post Limited, Ruapehu Alpine Lifts Limited.

WBGP (Developments) Limited*

* Appointed 2 December 2010

David Stephen Willis

BCA, CA (NZ), ICA (Australia)

Company director

Country of residence: Australia

Gen-i (Australia and New Zealand). Advisor, Bain and Company (Australia), Ernst and Young (Australia), operative Bulk Handling Pty Limited, Parcel Direct Group Pty Limited. Director, New Zealand Post Limited, Bank of Queensland Pty Ltd, Co-

Richard Gordon Alexander Westlake

Company director

Country of residence: New Zealand

Goat Co-operative (NZ) Limited Director, Westlake Consulting Limited, Homesick-Kiwi Limited, Dairy

Services ITO Limited (T/A Careerforce), Intergen Limited, GZ2 Chair, Telecommunications Carriers' Forum, Community Support

Holdings Limited.

Directorate continued

Finance, Audit and Risk Committee Members

Richard Gordon Alexander Westlake (Chair) Independent non-executive director

lan Robert Fitzgerald Independent non-executive director

Alison Gerry Independent non-executive director

independent non-executive directors The charter of the Finance, Audit and Risk Committee provides that the membership of the Committee shall be not less than two

Executive directors

None of the directorate are executive directors of Kiwibank.

Communications with directors

Quay, Wellington 6011, New Zealand. Communications addressed to the directors and responsible persons may be sent to Level 12, New Zealand Post House, 7 Waterloo

Policy for avoiding and dealing with conflicts of interests

voting on that relevant matter. then that director must declare that the conflict of interest exists and leave the meeting for the duration of the board's discussion and from the personal, professional or business interests of the directors or any of them, is that, where a director's judgement could The policy and current practice of the board of directors of Kiwibank for avoiding or dealing with conflicts of interest which may arise potentially be impaired, because a conflict of interest exists between the director's business affairs and the business affairs of Kiwibank

The Companies Act 1993 requires each director to cause to be entered in the interests register and disclosed to the board of Kiwibank:

- the nature and monetary value of the director's interest in a transaction or proposed transaction if its monetary value is able to be
- the nature and extent of the director's interest in a transaction or proposed transaction if its monetary value is not able to be quantified.

Directors' benefits

either has been entered into on terms other than those which would, in the ordinary course of business of Kiwibank, be given to any director's duties. other person of like circumstances or means, or could otherwise be reasonably likely to influence materially the exercise of that There is no transaction which any director or immediate relative or close business associate of any director has with Kiwibank which

Auditors

of the Office of the Auditor-General. Her address for service is PwC, 113-119 The Terrace, Wellington, New Zealand The auditor whose report is referred to in this General Disclosure Statement is Karen Shires assisted by PwC, acting as agent on behalf

Directors' statement

Each director of Kiwibank after due enquiry by them, believes that:

- . As at the date on which the Disclosure Statement is signed:
- the Disclosure Statement contains all the information that is required by the Registered Bank Disclosure Statement (Full and Half-Year - New Zealand Incorporated Registered Banks) Order 2008; and
- ii. the Disclosure Statement is not false or misleading.
- 2. During the six months ended 31 December 2010:
- Kiwibank has compiled with the conditions of registration applicable during the period;
- ii. credit exposures to connected persons were not contrary to the interests of the Banking Group;
- iii. Kiwibank had systems in place to monitor and control adequately the Banking Group's material risks, including credit risk, and that those systems were being properly applied. concentration of credit risk, interest rate risk, currency risk, equity risk, liquidity risk, operational risk and other business risks,

Directorate section of this Disclosure Statement: Signed by lan Fitzgerald and Richard Westlake as directors and responsible persons on behalf of all the directors listed in the

By Was

Richard Waster

24 February 2011

Interim financial statements

Statements of changes in equity Statements of financial position
Statements of financial position
Cash flow statements
Notes to the interim financial statements

Interim financial statements Statements of comprehensive income

For six months ended 31 December 2010

	1	The	The Banking Group	оцр	S.	Kiwibank Limited	ā.
	1	Unaudited 6 months	Unaudited 6 months	Audited 12 months	Unaudited 6 months	Unaudited 6 months	Audited 12 months
Dollars in thousands	Note	ended 31/12/10	ended 31/12/09	ended 30/06/10	ended 31/12/10	ended 31/12/09	ended 30/06/10
Interest income	8	348,498	268,334	563,886	359,459	278,398	583,599
Interest expense	2	(259,125)	(201,977)	(430,496)	(270,088)	(214,041)	(450,230)
Net interest income		89,373	66,357	133,390	89,371	64,357	133,369
Gains on financial instruments at fair value	ω	7,301	20,787	36,323	7,301	20,787	36,323
Other income	4	72,715	66,967	131,729	74,499	68,694	135,303
Total operating income		169,389	154,111	301,442	171,171	153,838	304,995
Operating expenses	රා	(118,478)	(111,098)	(218,902)	(120,267)	(110,839)	(222,455)
Impairment losses on loans and advances	24	(31,007)	(9,731)	(17,860)	(31,007)	(9,731)	(17,860)
Profit before taxation		19,904	33,282	64,680	19,897	33,268	64,680
Income tax expense	တ	(5,996)	(9,733)	(18,832)	(5,996)	(9,733)	(18,832)
Profit after taxation		13,908	23,549	45,848	13,901	23,535	45,848
Other comprehensive income							
Available-for-sale reserve							
Loss from changes in reserve	23	(3,895)	(8,017)	(4,846)	(3,895)	(8,017)	(4,846)
Cash flow hedge reserve							
Gain from changes in reserve	23	6,657	46,331	37,344	6,657	46,331	37,344
Income tax expense relating to components of other							
comprehensive income		(828)	(11,494)	(9,749)	(828)	(11,494)	(9,749)
Other comprehensive income for the period		1,934	26,820	22,749	1,934	26,820	22,749
Total comprehensive income for the period		15,842	50,369	68,597	15,835	50,355	68,597
Attributable to:							
Owners of the parent		15,842	50,369	68,597	15,835	50,355	68,597
Non controlling interest			1	1	1	•	1

The notes on pages 20 to 118 form part of these interim financial statements

Interim financial statements Statement of changes in equity

capital Six months ended 31 December 2009 For the six months ended 31 December 2010

Banking Group

Note

Ordinary

Shares Balance at 31 December 2010 (unaudited) Cash flow hedges Profit for the period Six months ended 31 December 2010 Balance at 30 June 2010 Cash flow hedges Other comprehensive income Balance at 1 July 2009 Dividends paid Transactions with owners Total comprehensive income Total other comprehensive Available for sale financial assets Other comprehensive income Comprehensive income (audited) Issuance costs Transactions with owners Total comprehensive income income Total other comprehensive Cash flow hedges Available for sale financial assets Other comprehensive income Profit for the period (unaudited) Balance at 31 December 2009 Total comprehensive income income Total other comprehensive Available for sale financial assets Profit for the period issuance of perpetual preference Issuance of ordinary share Year ended 30 June 2010 Issuance of ordinary share Transactions with owners 310,000 310,000 310,000 295,000 15,000 15,000 \$1000 Retained Earnings 183,843 174,214 128,366 151,915 45,848 23,549 23,549 13,908 13,908 45,848 (4,279)\$1000 Available For Sale Reserve (1,798)(5,612)(5,612)(3,392) (3,392)(5,612)(2,304)(2,726)(2,726)(3,392)(2,726)3,814 \$1000 422 Cash Flow Hedge Reserve (72,014)(41,213) (39,582)32,432 (45,873)26,141 26,141 26,141 32,432 32,432 4,660 4,660 4,660 \$'000 Non controlling interest 150,000 150,000 150,000 (3,361)3,361 \$1000 1 355,166 600,326 588,763 150,000 420,535 (3,361)(5,612) (3,392)32,432 23,549 18,361 68,597 22,749 26,141 45,848 15,000 50,369 26,820 (4,279) 15,842 (2,726)13,908 \$7000 Total 4,660 1,934

The notes on pages 20 to 118 form part of these interim financial statements

Interim financial statements Statement of changes in equity For the six months ended 31 December 2010

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Kiwibank Limited Note	Fully Paid Ordinary Shares	Retained Earnings	Available For Sale Reserve	Cash Flow Hedge Reserve	Perpetual Preference Shares	Total
	\$,000	\$,000	\$'000	\$'000	\$'000	\$'000
Balance at 1 July 2009	295,000	128,364	3,814	(72,014)	ſ	355,164
2009						
Profit for the period	ı	23,535	,	•	•	23,535
Other comprehensive income						
Available for sale financial assets	ı	1	(5,612)	,	ı	(5,612)
Cash flow hedges	1	1	•	32,432	t	32,432
Total other comprehensive income	1		(5,612)	32,432	•	26,820
Total comprehensive income	1	23,535	(5,612)	32,432	,	50,355
Transactions with owners	:					
Issuance of ordinary share capital	15,000	1	1	1	ı	15,000
Balance at 31 December 2009 (unaudited)	310,000	151,899	(1,798)	(39,582)	-	420,519
Year ended 30 June 2010						
Profit for the period	ı	45,848	ı	ı	1	45,848
Other comprehensive income						
Available for sale financial assets	1		(3,392)			(3,392)
Cash flow hedges		1	J	26,141		26,141
Total other comprehensive income			(3,392)	26,141		22,749
Total comprehensive income	1	45,848	(3,392)	26,141	٠.	68,597
Transactions with owners						
Issuance of ordinary share capital	15,000	r	1			15,000
Issuance of perpetual preference shares					150,000	150,000
Balance at 30 June 2010 (audited)	310,000	174,212	422	(45,873)	150,000	588,761
Comprehensive income Six months ended 31 December 2010						
Profit for the period	·	13,901	•		•	13,901
Other comprehensive income						
Available for sale financial assets		•	(2,726)			(2,726)
Cash flow hedges	1			4,660	•	4,660
lotal other comprehensive income			(2,726)	4,660		1,934
Total comprehensive income	1	13,901	(2,726)	4,660		15,835
Transactions with owners						
Dividends paid	1	(4,279)			ı.	(4,279)
Balance at 31 December 2010 (unaudited)	310,000	183,834	(2,304)	(41,213)	150,000	600,317
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The notes on pages 20 to 118 form part of these interim financial statements.

Statements of financial position Interim financial statements

As at 31 December 2010

	⊤he	Banking Gr	oup	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	wibank Limite	<u>я</u>
Note	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10
œ	335,266	363,592	303,866	335,046	362,727	303,804
25		,		601,184	600,928	600,916
9	77,966	18,705	156,871	77,966	18,705	156,871
10	700,284	875,873	671,152	700,284	875,873	671,152
<u></u>	757,040	893,247	544,453	757,040	893,247	544,453
12	10,933,415	9,726,420	10,418,502	10,933,415	9,726,420	10,418,502
13	58,393	51,639	46,320	58,393	51,639	46,320
5	19,412	18,065	20,182	19,412	18,065	20,182
<u>a</u>	48,061	44,318	47,505	48,061	44,318	47,505
7	26,762	17,280	20,813	26,762	17,280	20,813
17	12,026	8,804	8,711	11,992	9,799	8,868
	12,968,625	12,017,943	12,238,375	13,569,555	12,619,001	12,839,386
	12,907,826	11,944,920	12,160,670	13,508,790	12,544,983	12,761,524
<u>~</u>	25,341	580,952		25,341	580,952	164,051
25	21,069	(1,100)	12,114	622,132	600,043	613,241
20	11,140,720	9,740,311	10,295,325	11,140,720	9,740,311	10,295,325
3	155,398	215,692	202,588	155,398	215,692	202,588
21	839,392	884,436	795,237	839,392	884,436	795,237
7	2,928	2,254	4,636	2,899	2,254	4,636
22	40,430	32,745	32,362	40,335	32,676	32,248
19	143,021	142,118	143,299	143,021	142,118	143,299
	12,368,299	11,597,408	11,649,612	12,969,238	12,198,482	12,250,625
	12,323,872	11,563,509	11,610,500	12,924,910	12,164,611	12,211,582
23	310,000	310,000	310,000	460,000	310,000	460,000
	140,326	110,535	128,763	140,317	110,519	128,761
23	450,326	420,535	438,763	600,317	420,519	588,761
23	150,000		150,000		š	1
	600,326	420,535	588,763	600,317	420,519	588,761
	12,968,625	12,017,943	12,238,375	13,569,555	12,619,001	12,839,386
	Note Note 11 13 13 14 15 16 17 7 17 17 18 23 23 23 23 23 23 23 23 23 23 23 23 23	The Unaudited 31/12/10 335,266 700,284 757,966 700,284 757,040 10,933,415 58,393 19,412 48,061 12,968,625 12,968,625 12,968,625 12,368,299 12,323,872 12,323,872 150,000 600,326 12,968,625	The Unaudited 3//12/10 335,266 770,966 700,284 757,040 10,933,415 58,393 19,412 48,061 26,762 12,968,625 12,968,625 12,968,625 12,968,625 12,368,299 12,323,872 155,398 839,392 21,069 11,140,720 155,398 839,392 21,069 11,140,720 1153,398 839,392 23,907,826 12,968,625	The Banking Group Unaudited Unaudited A 31/12/10 31/12/09 30 335,266 363,592 77,966 18,705 770,284 875,873 757,040 893,247 10,933,415 9,726,420 10,258,393 51,639 19,412 18,065 48,061 44,318 26,762 17,280 12,968,625 12,017,943 12,268,625 12,017,943 12,268,625 12,017,943 12,155,398 215,692 21,069 (1,100) 11,140,720 9,740,311 10,155,398 215,692 22,264 40,430 32,745 143,021 142,118 12,368,299 11,597,408 11,12,368,299 11,597,408 11,12,368,299 11,597,408 11,12,323,872 17,563,509 11,597,408 11,397,408	The Banking Group Unaudited Unaudited Audited 31/12/10 31/12/09 30/06/10 31/12/11 335,266 363,592 303,866 335,04 601,18 77,966 18,705 156,871 77,96 700,284 875,873 671,152 700,28 757,040 893,247 544,453 757,04 10,933,415 9,726,420 10,418,502 10,933,41 58,393 51,639 46,320 58,39 19,412 18,065 20,182 19,41 48,061 44,318 47,505 48,06 26,762 17,280 20,813 26,76 12,026 8,804 8,711 11,99 12,968,625 12,017,943 12,238,375 13,569,58 12,907,826 11,944,920 12,160,670 13,508,79 12,907,826 11,944,920 12,160,670 13,508,79 12,907,826 11,944,920 12,160,670 13,508,79 11,140,720 9,740,311 10,295,325 11,140,72 155,398 215,692 202,588 155,39 839,392 884,436 795,237 839,39 2,928 2,254 4,635 795,237 839,39 2,928 2,254 4,635 795,237 839,39 143,021 142,118 143,299 143,02 12,388,299 11,567,408 11,649,612 12,969,22 12,323,872 11,563,509 11,610,500 12,924,9; 140,326 110,535 128,763 140,33 450,326 420,535 588,763 600,3 12,968,625 12,017,943 12,238,375 13,569,55	The Banking Group Kinaudited Unaudited Unaudited Unaudited Audited Audited 31/12/10 51,58,393 671,152 700,284 75,662 10,418,502 10,933,415 58,393 51,639 46,320 58,393 19,412 18,065 20,182 19,412 48,061 44,318 47,505 48,061 26,762 17,280 20,813 26,782 12,968,625 12,017,943 12,238,375 13,569,555 12,967,822 11,140,720 12,1069 70,740,311 10,295,325 11,140,720 155,398 839,392 884,436 795,237 839,392 2,923 2,9

The notes on pages 20 to 118 form part of these interim financial statements.

The board of disclores of Kaybank Limited authorised these financial statements.

Limited authorised these financial statements. wheank Limited authorised these financial statements for issue on 24 February 2011.

lan Fitzgerald

Richard Westlake

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Interim financial statements

Cash flow statements

For six months ended 31 December 2010

For six months ended 31 December 2010						
	The	e Banking Group	oup	Ki	Kiwibank Limited	ă
	Unaudited 6 months	Unaudited 6 months	Audited 12 months	Unaudited 6 months	Unaudited 6 months	Audited
Dollars in thousands Note	l	ended 31/12/09	ended 30/06/10	ended 31/12/10	ended 31/12/09	ended 30/06/10
Cash flows from operating activities						
Interest received	347,916	260,125	553,565	358,877	270,189	573,218
Fees and other income	76,434	66,967	131,729	74,499	68,694	135,303
Operating expenses paid	(104,043)	(105,237)	(199,524)	(101,878)	(104,637)	(203,189)
Interest paid	(233,743)	(174,334)	(403,395)	(244,706)	(186,398)	(423,129)
Net taxes paid	(14,482)	(9,806)	(18,311)	(14,511)	(9,806)	(18,311)
Net cash flows from operating activities before changes						
in operating assets and liabilities	72,082	37,715	64,064	72,281	38,042	63,892
Net changes in operating assets and liabilities:						
(Increase)/decrease in financial assets held for trading	(28,667)	(149,381)	51,026	(28,667)	(149,381)	51,026
(Increase)/decrease in available-for-sale assets	(208,132)	(189,330)	138,751	(208,132)	(189,330)	138,751
Increase in loans and advances	(602,425)	(1,260,775) (1,933,045)	(1,933,045)	(602,425)	(1,260,775)	(1,933,045)
Increase in amounts due from related parties			1		(657)	(645)
Decrease/(increase) in balances due from other financial institutions	78,905	(18,705)	(156,871)	78,905	(18,705)	(156,871)
Increase in deposits and other borrowings	819,942	1,447,092	2,002,648	819,942	1,447,092	2,002,648
Increase/(decrease) in balances due to related parties - term	10,000	(38,672)	(25,000)	9,643	(39,205)	(24,243)
(Decrease)/increase in balances due to other financial institutions	(138,710)	264,304	(152,597)	(138,710)	264,304	(152,597)
Net cash flows from operating activities	2,995	92,248	(11,024)	2,837	91,385	(11,084)
Cash flows from investing activities						
Purchase of property, plant and equipment	(3,118)) (3,144)	(8,701)	(3,118)	(3,144)	(8,701)
Purchase of intangible software assets	(8,353)) (6,213)	(17,911)	(8,353)	(6,213)	(17,911)
Net cash flows from investing activities	(11,471)	(9,357)	(26,612)	(11,471)	(9,357)	(26,612)
Cash flows from financing activities						
Issue of ordinary shares	ı	15,000	18,361		15,000	15,000
Issue of perpetual preference shares		ı	150,000	•	1	150,000
Issuance costs of perpetual preference shares		1	(3,361)	ı	1	t
Increase/(decrease) in debt securities issued	44,155	(28,104)	(117,303)	44,155	(28,104)	(117,303)
Dividend paid	(4,279)		1	(4,279)		1
Net cash flows from financing activities	39,876	(13,104)	47,697	39,876	(13,104)	47,697
Increase in cash and cash equivalents	31,400	69,787	10,061	31,242	68,924	10,001
Cash and cash equivalents at beginning of the period 8	303,866	293,805	293,805	303,804	293,803	293,803
Cash and cash equivalents at end of the period 8	335,266	363,592	303,866	335,046	362,727	303,804
The notes on pages 20 to 118 form part of these interim financial	statements					

The notes on pages 20 to 118 form part of these interim financial statements.

Cash flow statements

For six months ended 31 December 2010

	Th	The Banking Group	dnc	Ž.	Kiwibank Limited	α.
	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Audited
	6 months	6 months	12 months	6 months	6 months	12 months
Dollars in thousands	31/12/10	31/12/09	30/06/10	31/12/10	31/12/09	30/06/10
Reconciliation of net profit after taxation to net						
cash flows from operating activities						
Profit after taxation	13,908	23,549	45,848	13,901	23,535	45,848
Non cash movements:						
Unrealised fair value adjustments	(3,582)	(15,833)	(35,305)	(3,582)	(15,833)	(35,305)
Depreciation	3,819	3,006	6,621	3,819	3,006	6,621
Amortisation of intangibles	7,649	6,433	12,617	7,649	6,433	12,617
Lending losses written off	5,050	6,497	10,562	5,050	6,497	10,562
Non lending losses written off	692	1	2,720	692	r	2,720
Increase in provision for impairment	25,956	3,236	7,298	25,956	3,236	7,298
Increase in deferred expenditure	(378)	(3,626)	(5,082)	(378)	(3,626)	(5,082)
Increase in deferred taxation	(7,946)	(1,375)	(1,105)	(7,946)	(1,375)	(1,105)
(Decrease)/increase in operating assets and liabilities						
(Increase)/decrease in financial assets held for trading	(28,667)	(149,381)	51,026	(28,667)	(149,381)	51,026
(increase)/decrease in available-for-sale assets	(208,132)	(189,330)	138,751	(208,132)	(189,330)	138,751
Increase in loans and advances	(602,425)	(602,425) (1,260,775) (1,933,045)	(1,933,045)	(602,425)	(1,260,775) (1,933,045)	(1,933,045)
Increase in balances due from related parties	t	ı	1		(657)	(645)
Decrease/(increase) in balances due from other financial institutions	78,905	(18,705)	(156,871)	78,905	(18,705)	(156,871)
Increase in deposits and other borrowings	819,942	1,447,092	2,002,648	819,942	1,447,092	2,002,648
Increase/(decrease) in balances due to related parties	8,955	(38,672)	(25,458)	8,623	(39,205)	(24,693)
(Decrease)/increase in balances due to other financial institutions	(138,710)	264,304	(152,597)	(138,710)	264,304	(152,597)
Increase in accrued operating expenses	6,563	1,092	709	6,553	2,428	686
Increase in interest payable	25,453	27,643	27,101	25,453	27,643	27,101
Increase in interest receivable	(204)	(8,209)	(5,239)	(204)	(8,209)	(5,239)
(Decrease)/increase in current taxation	(540)) (1,773)	609	(540)	(1,773)	609
Increase in other assets	(3,313)	(2,925)	(2,832)	(3,122)	(3,920)	(2,989)
Net cash flows from operating activities	2,995	92,248	(11,024)	2,837	91,385	(11,084)

The notes on pages 20 to 118 form part of these interim financial statements.

Notes to the interim financial statements

1. Statement of accounting policies

Reporting entity and statutory base

Reserve Bank of New Zealand Act 1989. its subsidiaries (as set out in note 14). Kiwibank is registered under the Companies Act 1993 and is registered as a bank under the In these interim financial statements, the reporting entity is Kiwibank Limited ("Kiwibank"). The Banking Group consists of Kiwibank and

medium-sized businesses. The principal activity of the Banking Group is the provision of retail and banking products and services to individuals and small to

Reporting Standards. New Zealand Incorporated Registered Banks) Order 2008. The interim financial statements comply with International Financial Reporting Standards, as appropriate for profit oriented entities, and the Registered Bank Disclosure Statement (Full and Half -Year They comply with New Zealand Equivalents to International Financial Reporting Standards (NZ IFRS) and other applicable Financial These interim financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand

differences would be material. place to ensure that estimates can be reliably measured, actual amounts may differ from those estimates. It is not anticipated that such liabilities, revenues and expenses and the disclosed amount of contingent liabilities. Although Kiwibank has internal control systems in these interim financial statements requires management to make estimates and assumptions that affect the reported amount of assets, These interim financial statements have been approved for issue by the Board of Directors on 24 February 2011. The preparation of

adopted by the Banking Group: The following new standards, amendments or interpretations to existing standards that are not yet effective and have not been early

NZ IFRS 9 - Financial Instruments

NZ IFRS 9 (released and approved in November 2009 and 2010) represents the beginning of re-writing the current financial instruments this stage it is too early to quantify the impact on the Banking Group's financial statements. implications of the financial asset and liability classification and measurement changes are being investigated by the Banking Group. At under NZ IAS 39 are expected but not yet finalised. NZ IFRS 9 will be mandatory for the accounting period beginning 1 July 2013. The amortised cost or fair value through profit or loss and revises financial liability requirements. Further amendments to policies applied standard, NZ IAS 39. It reduces the classifications and measurement methods available for financial assets from four to two, being

Measurement base

contracts. The accounting policies applied are consistent with those of the annual financial statements for the year ended 30 June 2010. value measurements for available-for-sale financial assets, financial instruments held at fair value through profit or loss and all derivative These interim financial statements are based on the general principles of historic cost accounting, modified by the application of fair

Currency of presentation

All amounts are expressed in New Zealand dollars, unless otherwise stated

Statement of accounting policies continued

Specific accounting policies

Basis of consolidation

goodwill. If the cost of acquisition is less than the fair value of the Banking Group's share of the net assets acquired the difference is time of acquisition of a subsidiary, identifiable assets and liabilities acquired are initially measured at fair value on acquisition date. subsidiaries are included in the consolidated financial statements, from the date control is gained up to the date control ceases. At the the Banking Group has the power to govern the financial and operating policies of an entity. using the purchase method. Subsidiaries are entities that are controlled, either directly or indirectly, by Kiwibank. Control exists where recognised directly in the statement of comprehensive income. excess of the cost of acquisition over the fair value of the Banking Group's share of the identifiable net assets acquired is recorded as The Banking Group's interim financial statements consolidate the interim financial statements of Kiwibank Limited and its subsidiaries, The results and financial position of

Transactions between subsidiaries or between Kiwibank and subsidiaries are eliminated on consolidation

Segment reporting

been identified as the Board of Kiwibank Limited. A reportable business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The

Shares in entities

losses relating to diminution in the value of shares in entities are recognised in the statement of comprehensive income. Shares in entities are stated at original cost less any necessary provision for diminution in value, or at directors' valuation. Unrealised

Foreign currency translation

exchange rate, with exchange variations arising from these translations being recognised in the statement of comprehensive income. comprehensive income. At reporting period date, foreign denominated monetary assets and liabilities are translated at the closing Foreign exchange gains and losses resulting from the settlement of such transactions are recognised in the statement of Transactions in foreign currencies are translated into the functional currency at the exchange rate ruling at the date of the transaction. The functional currency and presentation currency of Kiwibank and the Banking Group is New Zealand Dollars

Financial instruments

associated with each designation. instruments, policies and practices for their management, their relationship with other instruments and the reporting costs and benefits Designation of financial assets and financial liabilities into instrument categories is determined by the business purpose of the financial

Statement of accounting policies

Financial assets

available-for-sale financial assets. Management determines the classification of its financial assets at initial recognition Financial assets are classified in the following categories: financial assets at fair value through profit or loss; loans and receivables; and

Financial assets at fair value through profit or loss (FVTPL)

Transaction costs are expensed as they are incurred. the statement of comprehensive income in the period in which they arise. Gains and losses exclude interest and dividends losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in are designated as hedges. Financial assets at fair value through profit or loss are recognised initially at fair value. Gains and interest rate risk on the retail fixed rate loans are held for trading. Derivatives are categorised as held for trading unless they which would arise if such loans were carried at amortised cost, and the derivatives, which have been entered into to offset the January 2008, as financial assets at fair value through profit or loss, as this significantly reduces an accounting mismatch, so designated by management. Management has designated the Kiwibank retail fixed rate loan portfolio, originated prior to 1 inception. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if This category has two sub-classes: financial assets held for trading, and those designated at fair value through profit or loss at

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active due from other financial institutions and other assets. comprehensive income. Loans and receivables include loans and advances not at fair value through profit or loss, amounts is impaired. Interest, impairment losses and foreign exchange gains and losses are recognised in the statement of impairment. Allowances for estimated irrecoverable amounts are recognised when there is objective evidence that the asset interest rate method. Loans and recelvables issued with duration less than 12 months are recognised at cost less recognised initially at fair value plus transaction costs and subsequently measured at amortised cost using the effective market, other than those that Kiwibank designates as at "fair value through profit or loss". Loans and receivables are

Available-for-sale financial assets

include any related foreign exchange component. On derecognition the cumulative fair value gain or loss previously non-monetary available-for-sale financial assets (e.g. equity instruments) the fair value movements recognised in equity debt securities), foreign exchange gains and losses which are all recognised in the statement of comprehensive income. For impairment losses, any interest calculated using the effective interest method and, in the case of monetary items (such as subsequently recorded at fair value with any resultant fair value gains or losses recognised directly in equity except for other categories. Available-for-sale financial assets are initially recorded at fair value plus transaction costs. Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the recognised directly in equity is recognised in the statement of comprehensive income.

on which the Banking Group or Kiwibank commits to purchase or sell the asset. Loans are recognised when cash is advanced to the Purchases and sales of financial assets at fair value through profit or loss and available-for-sale are recognised on trade-date – the date

option pricing models and other valuation techniques commonly used by market participants. markets are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), fair value is Group or Kiwibank has transferred substantially all risks and rewards of ownership. The fair values of quoted investments in active established by using valuation techniques. These include the use of recent arm's length transactions, discounted cash flow analysis, Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or where the Banking

Kiwibank Limited

Statement of accounting policies

Financial instruments continued

Financial liabilities

losses recognised in the statement of comprehensive income. Transactions costs are expensed as they are incurred financial liabilities designated at fair value through profit or loss are recorded at fair value with any realised and unrealised gains or Financial liabilities are classified as either fair value through profit or loss or at amortised cost. Financial liabilities held for trading and

statement of comprehensive income as is any gain or loss when the liability is derecognised amortised cost using the effective interest rate method. Amortisation and foreign exchange gains and losses, are recognised in the Other financial liabilities, including borrowings, are recognised initially at fair value plus transaction costs and subsequently measured 핦

and a portion of registered certificates of deposits. All other financial liabilities are at amortised cost. European Commercial Paper issued is designated at fair value through profit or loss. Financial liabilities held for trading are derivatives

Derivative financial instruments and hedge accounting

contingent or exchange traded contracts in the interest rate and foreign exchange markets. currency, including exposures arising from forecast transactions. These derivatives include swaps, futures, forwards, options and other Kiwibank uses derivatives as part of its asset and liability management activities to manage exposures to interest rate and foreign

derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative. transactions, and valuation techniques, including discounted cash flow models and options pricing models, as appropriate. All remeasured at their fair value. Fair values are obtained from quoted market prices in active markets, including recent market Derivatives are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently

this way provided certain criteria are met. to a recognised asset or liability, or a forecasted transaction (cash flow hedge). Hedge accounting is used for derivatives designated in of recognised assets or liabilities or firm commitments (fair value hedge); or, (2) hedges of highly probable future cash flows attributable instrument, and if so, the nature of the item being hedged. Kiwibank designates certain derivatives as either: (1) hedges of the fair value The method of recognising the resulting fair value gain or loss depends on whether the derivative is designated as a hedging

offsetting changes in fair values or cash flows of hedged items. hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in risk management objective and strategy for undertaking various hedge transactions. Kiwibank also documents its assessment, both at Kiwibank documents, at the inception of the transaction, the relationship between hedging instruments and hedged items, as well as its

Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the statement of comprehensive income, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged

If the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item for which the effective interest method is used is amortised to statement of comprehensive income over the period to maturity

Cash flow hedge

accumulated in equity are recycled to the statement of comprehensive income in the periods in which the hedged item will affect profit or gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in loss. When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative equity. The gain or loss relating to the ineffective portion is recognised immediately in the statement of comprehensive income. Amounts was reported in equity is immediately transferred to the statement of comprehensive income the statement of comprehensive income. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recognised in

1. Statement of accounting policies continued

Financial instruments continued

Derivatives at fair value through profit or loss

any derivative instrument that does not qualify for hedge accounting are recognised immediately in the statement of comprehensive Kiwibank, as well as derivatives transacted as economic hedges but not qualifying for hedge accounting. Changes in the fair value of Certain derivative instruments do not qualify for hedge accounting. These include derivatives transacted as part of the trading activity of

risks are not closely related to those of the host contract. These embedded derivatives are measured at fair value with changes in fair value recognised in the statement of comprehensive income. Certain derivatives embedded in other financial instruments are treated as separate derivatives when their economic characteristics and

Offsetting financial instruments

liability simultaneously. enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally

Repurchase and reverse repurchase agreements

represents interest income and is recognised in the statement of comprehensive income over the term of the reverse repurchase held under reverse repurchase agreements are recorded as receivables. The difference between the purchase and sale price interest expense and is recognised in the statement of comprehensive income over the term of the repurchase agreement. Securities Liability accounts are used to record the obligation to repurchase. The difference between the sale and repurchase price represents Securities sold under agreements to repurchase are retained within the relevant financial asset category and accounted for accordingly.

Impairment of financial assets

assets that can be reliably estimated. event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a loss financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if At each end of reporting period date an assessment is made as to whether there is objective evidence that a financial asset or group of

Assets carried at fair value

portfolio is mitigated by the fact that it contains only secured retail home loans and therefore excludes commercial lending are assessed for impairment by reference to the remaining maturities on the loan portfolio. The risk associated with this particular Financia! assets at fair value through profit or loss, including Kiwibank's retail fixed rate loan portfolio originated prior to 1 January 2008

Assets classified as available-for-sale

equity and recognised in the statement of comprehensive income there is objective evidence that the asset is impaired, the cumulative loss that had been recognised directly in equity is removed from In the case of financial assets classified as available-for-sale, when a decline in the fair value has been recognised directly in equity and

If, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase can be impairment loss is reversed through the statement of comprehensive income. objectively related to an event occurring after the impairment loss was recognised in the statement of comprehensive income, the

Statement of accounting policies continued

Impairment of financial assets continued

Assets carried at amortised cost

characteristics and collectively assessed for impairment. individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk and individually or collectively for financial assets that are not individually significant. If no objective evidence of impairment exists for an Management assesses whether objective evidence of impairment exists individually for financial assets that are individually significant,

measuring any impairment loss is the current effective interest rate determined under the contract. amount of the loss is recognised in the statement of comprehensive income. If a loan has a variable interest rate, the discount rate for asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the in a collective assessment of impairment. If there is objective evidence that an impairment loss on loans and receivables carried at Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included

current credit spreads and revalues credit spreads on new business. mortgage insurance on origination of loans where the loan to value ratio is > 80%. Kiwibank assesses the maturity of a loan against of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated. Kiwibank uses loan relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative (i.e., on the basis of the Banking Group's grading process that considers asset type, industry, collateral type, past-due status and other For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics

estimates and actual loss experience. which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on contractual cash flows of the assets and historical loss experience for assets with similar credit risk characteristics. Historical loss Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the The methodology and assumptions used for estimating future cash flows are reviewed regularly to reduce any differences between loss

would have been had the impairment not been recognised, is recognised in the statement of comprehensive income impairment loss is reversed by adjusting the allowance account. The amount of the reversal, not exceeding what the amortised cost occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event

Asset quality

Impaired assets consist of restructured assets, assets acquired through the enforcement of security and other impaired assets

"Restructured asset" means any credit exposure for which:

- The original terms have been changed to grant the counterparty a concession that would not have otherwise been available, due to the counterparty's difficulties in complying with the original terms;
- 9 The revised terms of the facility are not comparable with the terms of new facilities with comparable risks; and
- C The yield on the asset following restructuring is equal to, or greater than, the institution's average cost of funds, or that a loss is not otherwise expected to be incurred.

accordance with NZ IAS 39 - Financial Instruments: Recognition and Measurement. partial satisfaction of a debt. Other impaired assets refers to any credit exposure for which an impairment loss is recognised in Assets acquired through security enforcement are those assets (primarily real estate) acquired through actual foreclosure or in full or

Statement of accounting policies continued

Asset quality continued

as "other assets under administration". receivership, liquidation, bankruptcy, statutory management or any form of administration are reported separately. These are classified not an impaired asset. Although not classified as impaired assets or past due assets, assets in which the counter-party is in A 90 day past due asset is any loan which has not been operated by the borrower within its key terms for at least 90 days and which is

Property, plant and equipment

directly attributable costs, which have been incurred in bringing the assets to the location and condition necessary for their intended The cost of purchased property, plant and equipment is the value of the consideration given to acquire the assets and the value of other

Property, plant and equipment is carried at cost less accumulated depreciation and any accumulated impairment losses

residual values, over their estimated useful lives: Depreciation on plant and equipment is calculated on a straight-line basis so as to expense the cost of the assets, less any estimated

3 to 7 years	Other data processing equipment
5 to 10 years	Motor vehicles Computer hardware
10 years	Furniture and fittings
Estimated useful lives	Asset classes

plant and equipment at the time of disposal and the sale proceeds, is treated as other income or expense. Profit or loss on sale of property, plant and equipment which is determined as the difference between the carrying amount of property,

of the asset's fair value less selling costs or the asset's value in use. amount may not be recoverable. An asset's carrying amount is written down immediately to its recoverable amount which is the higher Property, plant and equipment is reviewed for impairment whenever events or changes in circumstances indicate that the carrying

Intangible assets

Computer software

Developed software intangible assets are amortised over their estimated useful lives (being 3 to 5 years). all materials used in construction, direct labour on the project, and an appropriate proportion of variable and fixed overheads economic benefits beyond 12 months are recognised as intangible assets. The cost of developed software assets includes the cost of amortised over the estimated useful lives of the licences (being 3 to 5 years). Developed software assets expected to generate net Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use. These costs are

Customer relationships

basis over their estimated useful lives which is currently five years assets. Acquired customer relationships have finite lives and are amortised to the statement of comprehensive income on a straight-line Acquired customer relationships that are expected to generate net economic benefits beyond 12 months are recognised as intangible

Dividend distribution

which the dividend distribution is approved. Dividend distributed in respect of equity instruments are recognised as a liability in the financial statements in the reporting period in

Statement of accounting policies continued

Impairment of non-financial assets

and value in use. statement of comprehensive income for the difference. indicators of impairment. Where the asset's recoverable amount is less than its carrying amount an impairment loss is recognised in the Intangible assets with indefinite useful lives are impairment tested at least annually at reporting period date, and whenever there are The recoverable amount is the higher of an asset's fair value less costs to sell

grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). impairment losses being recognised in the statement of comprehensive income. For the purposes of assessing impairment, assets are to determine if there is any indication of impairment. Where such an indication exists the asset is impairment tested, with any The carrying amounts of all other non-financial assets, including intangible assets with finite useful lives, are reviewed at least annually

Taxation

recognised in the statement of comprehensive income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity. The income tax expense charged to the statement of comprehensive income includes both current and deferred tax. Income tax is

payable in previous years. reporting period date after taking advantage of all allowable deductions under current taxation legislation and any adjustment to tax Current tax is the expected tax payable on the taxable income for the period using tax rates enacted or substantively enacted

that a future taxable profit will be available against which the temporary differences can be utilised enacted or substantively enacted at reporting period date. A deferred taxation benefit is recognised only to the extent that it is probable provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using tax rates amount of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax Deferred tax is provided in full, using the balance sheet liability method, providing for temporary differences between the carrying

Leased assets

Operating leases

and the cost is amortised over the unexpired period of the lease or the estimated useful life of the improvements, whichever is shorter. the statement of comprehensive income in a systematic manner over the term of the lease. Leasehold improvements are capitalised Payments made under operating leases, where the lessor substantially retains the risks and rewards of ownership, are recognised in Lease incentives received are recognised evenly over the term of the lease as a reduction in rental expense

Revenue recognition

reliably measured. The principal sources of revenue are interest income and fees. Revenue is recognised to the extent that it is probable that economic benefits will flow to the Banking Group and that revenue can be

For financial instruments measured at amortised cost, the effective interest method is used to measure the interest income or expense recognised in the statement of comprehensive income

For financial instruments measured at fair value, interest income or expense is recognised on an accrual basis on a yield to maturity

Fees are generally recognised on an accrual basis when the service has been provided. New commission is recognised as revenue on

Recognition of loan related fees and costs for loans not at fair value through profit or loss

deferred, and if the commitment is exercised, recognised in income over the life of the loan as an adjustment of yield or, if unexercised, Loan origination fees, if material, are recognised as income over the life of the loan as an adjustment of yield. Commitment fees are relation to market interest rates on related loans, commitment fees are recognised in income when charged. recognised in income upon expiration of the commitment. Where commitment fees are retrospectively determined and nominal in

Statement of accounting policies continued

Revenue recognition continued

Recognition of loan related fees and costs for loans not at fair value through profit or loss

If material, loan related administration and service fees are recognised in income over the period of service. Where the likelihood of exercise of the commitment is remote, commitment fees are recognised in income over the commitment period.

the loan as an adjustment of yield. All other loan related costs are expensed as incurred Direct loan origination costs, if material, are netted against loan origination fees and the net amount recognised in income over the life of

differ from original estimation, an adjustment is made and recorded in interest income immediately. Prepayment penalty fees are estimated over the life of a loan as an adjustment of yield. To the extent actual prepayment penalty fees

Superannuation and employee entitlements

employee's base remuneration package. The Banking Group makes employer contributions to the KiwiSaver scheme Employees are not entitled to any superannuation or long service entitlements. Annual leave is accrued and provided for based on an

Equity

not owned directly or indirectly by the Banking Group. received, net of issue costs. Non-controlling interest represents the share in the net assets of subsidiaries attributable to equity interests Ordinary shares and perpetual preference shares are recognised in the statement of financial position at the amount of consideration

Securitisation

substantially all the risks and rewards of ownership (see note 40). Securitised assets are derecognised when the right to receive cash flows have expired or the Banking Group has transferred

Cash flow statements

The following are definitions of the terms used in the cash flow statements:

- overdrafts and inter-bank balances arising from the daily RBNZ settlement process. Cash and cash equivalents is considered to be cash on hand, current accounts in banks, overnight bank deposits, net of bank
- =: or debt instruments of other entities and other long-term assets. Investing activities are those relating to the acquisition, holding and disposal of property, plant and equipment, intangibles, equity
- ≡ Financing activities are those activities which result in changes in the size and composition of the capital structure of the Banking This includes both equity and debt not falling within the definition of cash.
- ζ. Operating activities include all transactions and other events that are not investing or financing activities
- < customers rather than those of the Banking Group. assets held for trading. Many of the cash flows are received and disbursed on behalf of customers and reflect the activities of the Certain cash flows have been netted to provide more meaningful disclosure, including changes in loans and advances to customers, deposits held by customers, balances with other banks, debt securities issued, available-for-sale assets and financial

Accounting period

The unaudited interim financial statements are for the six months ended 31 December 2010.

Comparative amounts

financial statements for the financial year ended 30 June 2010 Comparative amounts are from the unaudited interim financial statements for the six months ended 31 December 2009 and the audited

Critical estimates and judgements used in applying accounting policies

in the interim financial statements are set out below. include subjective judgements and estimates that may affect the reported assets and liabilities in the interim financial statements. An explanation of the judgements and estimates made by the Banking Group having the most significant effect on the amounts recognised These financial statements are prepared in accordance with NZ IFRS. There are a number of critical accounting treatments which

Fair value estimation

The nominal value less estimated credit adjustments of trade receivables and payables are assumed to approximate their fair values.

current bid price; the appropriate quoted market price for financial liabilities is the current ask price. securities) is based on quoted market prices at the reporting period date. The quoted market price used for financial assets held is the The fair value of financial instruments traded in active markets (such as publicly traded derivatives, trading and available-for-sale

variety of methods and makes assumptions that are based on market conditions existing at each reporting period date originated prior to 1 January 2008, and over-the-counter derivatives, is determined by using valuation techniques. Kiwibank uses a The fair value of financial instruments that are not quoted in an active market, including Kiwibank's retail fixed rate loan portfolio

assessed market credit spread component. constructed using the end of period NZ Wholesale curve as the benchmark rate to develop a zero curve which is then adjusted by an break fees ensures that no mark-to-market impact needs to be considered. The curve against which each loan is discounted is Prepayment risk associated with unscheduled repayments or loan terminations have been disregarded as application of Kiwibank's Only scheduled repayments or contractual lump sum repayments are taken into account in calculating the amortisation rate. cash flows expected to be received. Expected cash flows are after allowance for amortisation and are discounted at current market The fair value of Kiwibank's retail fixed rate loan portfolio originated prior to 1 January 2008 is determined by discounting estimated rates including an adjustment for credit risk. An amortisation rate of 3.5% is applied (31 December 2009: 3.3%; 30 June 2010: 3.1%).

discounted cash flows, are used to determine fair value for the remaining financial instruments Quoted market prices or dealer quotes for similar instruments are used for long-term debt. Other techniques, such as estimated

consideration observable market credit spreads on securities with similar collateral characteristics. Asset backed securities not traded in active markets are valued by deriving an implied spread from broker quotes, having taken into

Impairment losses on loans and advances not held at fair value through profit or loss

amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual losses similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group. Management measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual in the statement of comprehensive income, judgements are made as to whether there is any observable data indicating that there is a loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment Loan portfolios are assessed for impairment at least on a quarterly basis. In determining whether an impairment loss should be recorded

	The	The Banking Group	dne	KN	Kiwibank Limited	ă
	Unaudited				Unaudited	Audited
	6 months	6 months ended	12 months ended	6 months ended	6 months ended	12 months ended
Dollars in thousands	31/12/10	31/12/09	30/06/10	31/12/10	31/12/09	30/06/10
2. Interest				,		
Interest income						
Loans and advances at fair value through profit or loss	29,645	65,393	116,076	29,645	65,393	116,076
Loans and advances at amortised cost	276,237	205,403	448,491	276,237	205,403	448,491
Government and local authority securities	14,369	9,084	23,336	14,369	9,084	23,336
Balances with NZP related parties	31	28	32	31	28	32
Other securities*	26,041	(13,313)	(27,742)	37,004	(3,245)	(8,008)
Cash and liquid assets	2,174	1,739	3,691	2,172	1,735	3,670
Income from restructured assets			2		:	2
Total interest income	348,498	268,334	563,886	359,459	278,398	583,599
Interest expense						
Deposits by customers	159,930	131,866	276,928	159,930	131,866	276,928
Debt securities issued	98,808	68,832	152,790	98,808	68,832	152,790
Balances with NZP related parties	387	1,279	778	11,350	13,343	20,512
Total interest expense	259,125	201,977	430,496	270,088	214,041	450,230

on interest rate swaps, amounting to a debit of \$53.4m for the six months ended 31 December 2010. (December 2009; \$92.7m debit: *Interest income from other securities can be shown as a debit balance above. This is because it includes the net income and expenses June 2010; \$176.6m debit).

Net gains on financial instruments at fair value

fair value						
Financial assets designated at fair value through profit or	(8,651)	(34,131)	(41,550)	(8,651)	(34,131)	(41,550)
loss upon initial recognition						
Derivative financial instruments held for trading	16,216	42,828	60,150	16,216	42,828	60,150
Financial liabilities designated at fair value through profit or						
loss upon initial recognition	207	1,791	464	207	1,791	464
Financial assets held for trading	465	(291)	4,314	465	(291)	4,314
Net ineffectiveness on qualifying cash flow hedges	109	555	57	109	555	57
Net ineffectiveness on qualifying fair value hedges	(8)	(252)	(267)	(8)	(252)	(267)
Cumulative gain transferred from the available-for-sale						
reserve	3,609	11,038	17,735	3,609	11,038	17,735
Cumulative loss transferred from the cash flow hedge						
reserve	(5,026)	(1,476)	(5,610)	(5,026)	(1,476)	(5,610)
Net foreign exchange gains	380	725	1,030	380	725	1,030
Net gains on financial instruments	7,301	20,787	36,323	7,301	20,787	36,323

	The	The Banking Group	dno	<u>~</u>	Kiwibank Limited	g.
	Unaudited	Unaudited	Audited	Unaudited Unaudited Unaudited Unaudited	Unaudited	Audited
	6 months	6 months	12 months	6 months 12 months 6 months 6 months 12 months	6 months	12 months
	ended	ended	ended	ended	ended	ended
Dollars in thousands	31/12/10	31/12/09	30/06/10	31/12/10	31/12/09	30/06/10
4. Other income						
Banking and lending fee income	43,048	39,737	77,054	44,832	41,464	80,628
Payment services fee income (related party)	20,829	19,934	39,129	20,829	19,934	39,129
Payment services other fee income	8,838	7,296	15,546	8,838	7,296	15,546
Total other income	72,715	66,967	131,729	74,499	68,694	135,303

Operating expenses

Included in
operating o
expenses
are the fo
following ite
ms:

2,628	50	197	288 288	50	197	Termination payments
18,245	8,674	9,196	18,245	8,674	9,196	Computer and office costs
74,033	37,855	41,227	74,033	37,855	41,227	Salaries and wages
293	145	159	293	145	159	Directors' fees
	76		127	76	•	Tax advisory services
	15		29	15	ť	Other advisory services
	21	29	126	39	29	Assurance services
	69	71	359	69	71	Audit fees
						Auditor's remuneration
12,617	6,433	7,649	12,617	6,433	7,649	Amortisation of intangibles
6,621	3,006	3,819	6,621	3,006	3,819	Depreciation
56,957	27,888	28,124	56,957	27,888	28,124	Transaction costs
10,101	4,701	5,468	10,128	4,701	5,468	Operating lease and rental costs
					•	

	The	The Banking Group	đ	Χίν	Kiwibank Limited	ä
	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Audited
	6 months	6 months	12 months	6 months	6 months	12 months
	ended	ended	ended	ended	ended	ended
Dollars in thousands	31/12/10	31/12/09	30/06/10	31/12/10	31/12/09	30/06/10
6. Taxation						
Profit before taxation	19,904	33,282	64,680	19,897	33,268	64,680
Tax calculated at a tax rate of 30%	(5,971)	(9,985)	(19,404)	(5,969)	(9,980)	(19,404)
Tax effect of change in tax rate $oldsymbol{0}$		t	341			341
Income not subject to tax	2	ယ		ī	1	1
Expenses not subject to tax	(27)	(23)	(42)	(27)	(25)	(42)
Prior period adjustment		272	273	,	272	273
Tax charge per the statement of comprehensive	(5,996)	(9,733)	(18,832)	(5,996)	(9,733)	(18,832)
income						
Represented by:						
Prior period adjustment		272	273		272	273
Current income tax	(13,942)	(11,380)	(20,529)	(13,942)	(11,380)	(20,529)
Deferred income tax	7,946	1,375	1,424	7,946	1,375	1,424
Tax charge per the statement of comprehensive						
income	(5,996)	(9,733)	(18,832)	(5,996)	(9,733)	(18,832)

The deferred tax charge in the statement of comprehensive income comprises the following temporary differences:

Total temporary differences	Tax effect of change in tax rate •	Other provisions	Allowances for credit impairment losses	Accelerated tax depreciation
7,946		645	7,992	(691)
1,375	1	1,052	866	(543)
1,424	341	341	1,700	(958)
1,424 7,946	3	645	7,992	(691)
1,375		1,052	866	(543)
1,424	341	341	1,700	(958)

year. The tax effect shown above is the impact on the value of deferred tax assets and liabilities as a result of the reduction in the corporate tax rate for the financial year commencing 1 July 2011. • In May 2010, legislation was passed to reduce the New Zealand corporate tax rate from 30% to 28%, effective for the 2012 income tax

	0010	111111111111111111111111111111111111111			į	
	The F	The Banking Group	dr	Kiw	Kiwibank Limited	_
Dollars in thousands	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10
Current and deferred taxation						
Current income tax (payable)/ receivable						
Balance at beginning of period	(4,636)	(4,027)	(4,027)	(4,636)	(4,027)	(4,027)
Prior period adjustment		942	155		942	155
Current period profit	(13,942)	(11,380)	(20,529)	(13,942)	(11,380)	(20,529)
Tax on losses taken to reserves	1,168	2,405	1,454	1,168	2,405	1,454
Tax losses purchased -related party		1	1	1,834	1	
Net tax paid	14,482	9,806	18,311	12,677	9,806	18,311
Balance at end of period	(2,928)	(2,254)	(4,636)	(2,899)	(2,254)	(4,636)
Deferred tax						
Balance at beginning of period	20,813	30,474	30,474	20,813	30,474	30,474
Prior period adjustment		(670)	118		(670)	118
Temporary differences for the period	7,946	1,375	1,083	7,946	1,375	1,083
Tax effect of change in tax rate 0		1	341		1	341
Tax on profits taken to reserves	(1,997)	(13,899)	(11,203)	(1,997)	(13,899)	(11,203)
Balance at end of period	26,762	17,280	20,813	26,762	17,280	20,813
Deferred income tax assets						
Cash flow hedges	17,663	16,964	19,660	17,663	16,964	19,660
Other provisions and accruals	2,100	1,375	1,455	2,100	1,375	1,455
Allowance for loan impairment	13,736	4,910	5,744	13,736	4,910	5,744
Total assets	33,499	23,249	26,859	33,499	23,249	26,859
Deferred income tax liabilities						
Accelerated tax depreciation	(6,737)	(5,969)	(6,046)	(6,737)	(5,969)	(6,046)
Total liabilities	(6,737)	(5,969)	(6,046)	(6,737)	(5,969)	(6,046)
Net deferred taxation	26,762	17,280	20,813	26,762	17,280	20,813
Recoverable within twelve months	32,825	22,055	25,923	32,825	22,055	25,923
Recoverable after twelve months	(6,063)	(4,775)	(5,110)	(6,063)	(4,775)	(5,110)

calculating the value of deferred tax assets and liabilities at 30 June 2010. The future reduction in the corporate tax rate from 30% to 28% in the 2012 income tax year has been taken into account in

	The	The Banking Group	dnı	Σ.	Kiwibank Limited	pd
Dollars in thousands	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10	Unaudited Unaudited 31/12/10 31/12/09	Unaudited 31/12/09	Audited 30/06/10
8. Cash and cash equivalents			į			
Cash in hand	79,204	71,188	44,372	79,204	71,188	44,372
Cash with central banks	218,631	254,283	220,625	218,631	254,283	220,625
Call and overnight advances to financial institutions	37,431	38,121	38,869	37,211	37,256	38,807
Total cash and cash equivalents - current	335,266	363,592	303,866	335,046	362,727	303,804
9. Due from other financial institutions						
Unsettled receivables	930	18,705	17,046	930	18,705	17,046
Short term advances due from other financial institutions	35,193	1	86,007	35,193	1	86,007
Collateralised loans	41,843	17,400	53,818	41,843	17,400	53,818
Total amount due from other financial institutions	77,966	18,705	156,871	77,966	18,705	156,871
Current	77,966	18,705	156,871	77,966	18,705	156,871
As at 34 December 2040 included within the believe of a			-			=

annex obligations to derivative counterparties. (30 June 2010; \$53.8m). As at 31 December 2010, included within the balance above, is \$41.8m of collateral pledged by Kiwibank in respect of its credit support

10. Financial assets held for trading						
Bank bills	208,885	407,810	189,288	208,885	407,810	189,288
Other securities	491,399	468,063	481,864	491,399	468,063	481,864
Total financial assets held for trading	700,284	875,873	671,152	700,284	875,873	671,152
Current	240,232	563,745	249,512	240,232	563,745	249,512
Non-current	460,052	312,128	421,640	460,052	312,128	421,640
11. Available-for-sale assets						
Government stock and multilateral development banks	571,774	658,544	350,068	571,774	658,544	350,068
Local authority securities	71,973	36,179	18,927	71,973	36,179	18,927
Other debt securities	113,293	198,524	175,458	113,293	198,524	175,458
Total available-for-sale assets	757,040	893,247	544,453	757,040	893,247	544,453
Current	303,958	274,281	147,084	303,958	274,281	147,084
Non-current	453,082	618,966	397,369	453,082	618,966	397,369

12. Loans and advances

Loans and advances designated upon initial recognition at

9,510,087	8,898,727	9,931,796 8,898,727 9,510,087 9,931,796 8,898,727 9,510,087	9,510,087	8,898,727	9,931,796	Non-current
908,415	827,693	908,415 1,001,619	908,415	827,693	1,001,619	Current
10,418,502	9,726,420	10,933,415 9,726,420 10,418,502 10,933,415 9,726,420 10,418,502	10,418,502	9,726,420	10,933,415	Total net loans and advances
(19,506)	(15,444)	(45,462) (15,444) (19,506) (45,462) (15,444) (19,506)	(19,506)	(15,444)	(45,462)	Allowance for impairment losses (note 24)
9,202,244	8,202,819	10,436,712 8,202,819 9,202,244 10,436,712 8,202,819 9,202,244	9,202,244	8,202,819	10,436,712	Loans and advances at amortised cost
1,235,764	1,539,045	542,165 1,539,045 1,235,764	542,165 1,539,045 1,235,764	1,539,045	542,165	fair value through profit or loss

The cumulative change in fair value arising from changes in

325 t is attributal butable to c	325 923 t is attributable to change butable to changes in ma	325 923 741 t is attributable to changes in the creo butable to changes in market conditions.	325 923 741 325 t is attributable to changes in the credit risk of the butable to changes in market conditions that give	t risk for loans and advances designated at fair value 325 923 741 325 923 shove changes in the fair value of the loans and advances that is attributable to changes in the credit risk of the financial asset is mined as the amount of change in its fair value that is not attributable to changes in market conditions that give rise to market rise.	determined as the amount of change in its fair value that is not attributable to changes in market conditions that give rise to market risl	The above changes in the fair value of the loans and advances that	credit risk for loans and advances designated at fair value
	923 ble to change hanges in ma	923 741 ole to changes in the creo hanges in market condition	923 741 325 ble to changes in the credit risk of the hanges in market conditions that give	923 741 325 923 ble to changes in the credit risk of the financial ass hanges in market conditions that give rise to market	butable to c	t is attributal	325

13 Derivative financial instruments

Derivatives

The Banking Group uses the following derivative instruments for both hedging and non-hedging purposes

- collateralised by cash or marketable securities, and changes in the futures' contract value are settled daily with the exchange. specified price, established in an organised financial market. The credit risk is negligible, as futures contracts are changes in currency rates or interest rates, or to buy or sell foreign currency or a financial instrument on a future date at a transactions. Foreign currency and interest rate futures are contractual obligations to receive or pay a net amount based on Currency forwards represent commitments to purchase foreign and domestic currency, including undelivered spot
- difference between a contracted rate of interest and the current market rate, based on a notional principal amount Forward rate agreements are individually negotiated interest rate futures that call for a cash settlement at a future date for the
- using the same techniques as for its lending activities. contracts and the liquidity of the market. To control the level of credit risk taken, the Banking Group assesses counterparties risk is monitored on an ongoing basis with reference to the current fair value, a proportion of the notional amount of the Group's credit risk represents the potential cost to replace the swap contracts if counterparties fail to fulfil their obligation. This cross-currency interest rate swaps). No exchange of principal takes place, except for certain currency swaps. The Banking economic exchange of currencies or interest rates (for example, fixed rate for floating rate) or a combination of all these (i.e. Currency and interest rate swaps are commitments to exchange one set of cash flows for another. Swaps result in an
- either exchange-traded or negotiated between the Banking Group and a customer over the counter (OTC). The Banking premium from the purchaser in consideration for the assumption of foreign exchange or interest rate risk. Options may be period, a specific amount of a foreign currency or a financial instrument at a predetermined price. The seller receives a (holder) the right, but not the obligation, either to buy (a call option) or sell (a put option) at or by a set date or during a set Group is exposed to credit risk on purchased options only and only to the extent of their carrying amount, which is their fair Foreign currency and interest rate options are contractual agreements under which the seller (writer) grants the purchaser
- instruments become favourable (assets) or unfavourable (liabilities) as a result of fluctuations in market interest rates or financial assets and liabilities, can fluctuate significantly from time to time. The fair value of derivative instruments is set out on hand, the extent to which instruments are favourable or unfavourable, and thus the aggregate fair values of derivative foreign exchange rates relative to their terms. The aggregate contractual or notional amount of derivative financial instruments value of the instruments and, therefore, do not indicate the Banking Group's exposure to credit or price risks. The derivative the statement of financial position but do not necessarily indicate the amounts of future cash flows involved or the current fair The notional amounts of certain types of financial instruments provide a basis for comparison with instruments recognised on

13. Derivative financial instruments continued

The Banking Group and Kiwibank Limited

Dollars in thousands	Notional	Credit	Fair values	llues
	Principal Amount	Equivalent Amount	Assets	Liabilities
Unaudited 31/12/10				
Derivatives held for trading				
Foreign exchange derivatives				
Forward contracts	148,890	2,557	1,068	(1,425)
Swap agreements	434,724	44,850	24,063	(5,969)
Total	583,614	47,407	25,131	(7,394)
Interest rate derivatives				
Forward rate agreements	435,000	220	220	(37)
Swap agreements	3,281,178	31,001	18,291	(59,452)
Futures contracts	624,000	•	25	(1,189)
Total	4,340,178	31,221	18,536	(60,678)
Total derivatives held for trading	4,923,792	78,628	43,667	(68,072)
Derivatives held for hedging				
Designated as cash flow hedges Interest rate derivatives				
Swap agreements	3,252,000	15,357	5,694	(86,408)
Total derivatives designated as cash flow hedges	3,252,000	15,357	5,694	(86,408)
Designated as fair value hedges		:		
Interest rate derivatives				
Swap agreements	451,680	11,290	9,032	(918)
Total derivatives designated as fair value hedges	451,680	11,290	9,032	(918)
Total derivatives held for hedging	3,703,680	26,647	14,726	(87,326)
Total derivative financial instruments	8,627,472	105,275	58,393	(155,398)

13 Derivative financial instruments continued

The Banking Group and Kiwibank Limited

Dollars in thousands Unaudited 31/12/09 Derivatives held for trading Foreign exchange derivatives Forward contracts Swap agreements Total Interest rate derivatives Forward contracts Swap agreements Forward contracts Forward contracts	Notional Principal Amount 363,437 450,198 813,635 813,635 716,870 5,671,810	Credit Equivalent Amount 4,616 30,829 35,445 623 22,232 - 22,855	Fair values Assets 1 976 13,515 14,491 15,295 191	lues Liabilities (247) (7,841) (8,088) (3) (107,905) (242)
Forward contracts Swap agreements	363,437 450,198	4,616 30,829	976 13,515	(247) (7,841)
Total	813,635	35,445	14,491	(8,088)
Interest rate derivatives				
Forward contracts	1,440,000	623	623	(3)
Swap agreements	3,514,940	22,232	15,295	(107,905)
Futures contracts	716,870	(191	(242)
Total	5,671,810	22,855	16,109	(108,150)
Total derivatives held for trading	6,485,445	58,300	30,600	(116,238)
Derivatives held for hedging				
Designated as cash flow hedges				
Interest rate derivatives				
Swap agreements	4,395,000	26,879	14,079	(98,483)
Total derivatives designated as cash flow hedges	4,395,000	26,879	14,079	(98,483)
Designated as fair value hedges				
Interest rate derivatives				
Swap agreements	423,210	9,076	6,960	(971)
Total derivatives designated as fair value hedges	423,210	9,076	6,960	(971)
Total derivatives held for hedging	4,818,210	35,955	21,039	(99,454)
Total derivative financial instruments	11,303,655	94,255	51,639	(215,692)

13. Derivative financial instruments continued

The Banking Group and Kiwibank Limited

Total derivative financial instruments	Total derivatives held for hedging	Total derivatives designated as fair value hedges	Swap agreements	Interest rate derivatives	Designated as fair value hedges	Total derivatives designated as cash flow hedges	Swap agreements	Interest rate derivatives	Designated as cash flow hedges	Derivatives held for hedging	Total derivatives held for trading	Total	Futures contracts	Swap agreements	Forward rate agreements	Interest rate derivatives	Total	Swap agreements	Forward contracts	Foreign exchange derivatives	Derivatives held for trading	Audited 30/06/10	Dollars in thousands
10,450,303	4,341,813	441,313	441,313			3,900,500	3,900,500				6,108,490	5,593,253	1,087,459	3,505,794	1,000,000		515,237	396,864	118,373				Notional Principal Amount
89,242	37,517	17,708	17,708			19,809	19,809				51,725	24,392	0	24,246	146		27,333	25,891	1,442				Credit Equivalent Amount
46,320	22,249	15,502	15,502			6,747	6,747				24,071	15,820	7	15,667	146		8,251	8,007	244				Fair values Assets
(202,588)	(101,073)	(1,148)	(1,148)			(99,925)	(99,925)				(101,515)	(90,453)	(581)	(89,822)	(50)		(11,062)	(7,195)	(3,867)				llues

13 Derivative financial instruments continued

Fair value hedges

statement of comprehensive income over the remaining period to the maturity date of the fixed rate asset. relationship is de-designated, the fair value adjustments to the carrying statement of financial position value are amortised to the fair value gains and losses are recorded through the statement of comprehensive income as incurred. When a fair value hedging swaps. The designated hedging relationships result in fair value gains and losses on the fixed rate assets and interest rate swaps. The movement in the fair value of fixed rate coupon bonds. The Banking Group hedges this risk through the use of pay fixed interest rate The Banking Group has entered into asset interest rate swaps to hedge interest rate risk resulting from any potential change or

comprehensive income over the remaining period to the maturity date of the fixed rate liability. designated, the fair value adjustments to the carrying statement of financial position value are amortised to the statement of losses are recorded through the statement of comprehensive income as incurred. When a fair value hedging relationship is dehedging relationships result in fair value gains and losses on the fixed rate liability and interest rate swap. The fair value gains and subordinated debt issuances. The Banking Group hedges this risk through the use of receive fixed interest rate swaps. The designated The Banking Group also partially hedges the interest rate risk arising from any potential change in the fair value of fixed rate

Cash flow hedges

interest rate swaps. Previously the Banking Group also hedged the cash flows from variable rate loan assets and liabilities. All occur which is anticipated to take place over the next ten years underlying hedged cash flows are expected to be recognised in the statement of comprehensive income in the period in which they The Banking Group hedges the short term future reissuance of fixed rate customers and future retail term deposits through the use of

14. Investment in subsidiaries

Kiwibank's investment in subsidiaries comprises shares at cost. The subsidiaries comprise:

		Interest held by Parent	d by Parent	
Name of entity	Principal activity	31/12/10	31/12/09	30/06/10
Kiwibank Nominees Limited	Provision of custodial services to customers in respect of assets that	100%	100%	100%
	are beneficially owned by those customers			
New Zealand Home Lending	Agency services for mortgage lending through The New Zealand	100%	100%	100%
Limited	Home Loan Company Limited			
AMP Home Loans Limited	Agency services for mortgage lending through the AMP Advisor network	100%	100%	100%
Kiwibank Investment Management Limited	Provision of investment management services	100%	100%	100%
KB Custodial Services Limited	Funds management	100%	100%	100%
Kiwi Asset Finance Limited	Asset finance leasing	100%	-	i
Kiwi Capital Management Limited*	Issuance management company	-	-	1
Kiwi Capital Securities Limited*	Issuer of perpetual preference shares	•	-	-
Kiwibank Portfolio Investment	Provision of investment	1		•
Entity Unit Trust * (PIE Unit Trust)	management services			
Kiwibank RMBS Trust Series 2009-1*	Securitisation finance entity		1	1

All subsidiary entities have a reporting period date of 30 June and are incorporated in New Zealand.

business needs Kiwibank is deemed to control these entities as their activities are conducted on behalf of Kiwibank according to Kiwibank's specific * The Banking Group consolidates the Trusts, Kiwi Capital Management Limited and Kiwi Capital Securities Limited on the basis that

Hores to the little lill illiancial statement	ונס כטוונו	Inen				
	The E	The Banking Group	Audited	Kiwi	Kiwibank Limited	Audited
Dollars in thousands	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10
15. Property, plant and equipment						
Furniture and fittings	3,936	3,568	4,042	3,936	3,568	4,042
Motor vehicles	o	9	7	63	9	7
Computer hardware	13,822	13,416	14,710	13,822	13,416	14,710
Computer hardware work in progress	1,648	1,072	1,423	1,648	1,072	1,423
Total property, plant and equipment	19,412	18,065	20,182	19,412	18,065	20,182
Furniture and fittings						
Cost brought forward	6,082	4,601	4,601	6,082	4,601	4,601
Accumulated depreciation brought forward	(2,040)	(1,453)	(1,453)	(2,040)	(1,453)	(1,453)
Opening net book value	4,042	3,148	3,148	4,042	3,148	3,148
Additions	246	690	1,481	246	690	1,481
Amortisation -	(352)	(270)	(587)	(352)	(270)	(587)
Closing net book value	3,936	3,568	4,042	3,936	3,568	4,042
Cost	6,328	5,291	6,082	6,328	5,291	6,082
Accumulated depreciation -	(2,392)	(1,723)	(2,040)	(2,392)	(1,723)	(2,040)
Closing net book value	3,936	3,568	4,042	3,936	3,568	4,042
Motor vehicles						
Cost prought forward	19) 19) id	19	9 19	(o)
Opening net book value	7	10	10	7	10	10
Additions		1				
Amortisation	(1)	(1)	(3)	(1)	(1)	(3)
Closing net book value	o	9	7	Ø	9	7
Cost	19	19	19	19	19	19
Accumulated depreciation	(13)	(10)	(12)	(13)	(10)	(12)
Closing net book value	o	9	7	o o	9	7
Computer hardware						
Cost brought forward	38,969	32,045	32,045	38,969	32,045	32,045
Accumulated depreciation brought forward	(24,259)	(18,302)	(18,302)	(24,259)	(18,302)	(18,302)
Opening net book value	14,710	13,743	13,743	14,710	13,743	13,743
Additions	1,659	1,777	6,304	1,659	1,777	6,304
Transfers from computer hardware work in progress	919	677	741	919	677	741
Disposals	(475)	(46)	(47)	(475)	(46)	(47)
Accumulated depreciation on disposals	475	ı		475	1	
Amortisation	(3,466)	(2,735)	(6,031)	(3,466)	(2,735)	(6,031)
Closing net book value	13,822	13,416	14,710	13,822	13,416	14,710
Cost	41,071	34,379	38,969	41,071	34,379	38,969
Accumulated depreciation	(27,249)	(20,963)	(24,259)	(27,249)	(20,963)	(24,259)
Closing net book value	13,822	13,416	14,710	13,822	13,416	14,710

	The	The Banking Group	7	Kiwi	Kiwibank Limited	
Dollars in thousands	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10
Computer hardware work in progress						
Balance brought forward	1,423	2,952	2,952	1,423	2,952	2,952
Additions	1,213	206	916	1,213	206	916
Transfers to computer software work in progress	•	(1,363)	(1,658)	ı	(1,363)	(1,658)
Transfers to computer hardware	(919)	(677)	(741)	(919)	(677)	(741)
Write offs	(69)	(46)	(46)	(69)	(46)	(46)
Balance carried forward	1,648	1,072	1,423	1,648	1,072	1,423
16. Intangible assets						
Computer software	38,992	26,481	33,092	38,992	26,481	33,092
Acquired customer relationships	2,589	4,315	3,452	2,589	4,315	3,452
Computer software work in progress (internally developed)	6,480	13,522	10,961	6,480	13,522	10,961
Total intangible assets	48,061	44,318	47,505	48,061	44,318	47,505
Computer software (internally developed)						
Cost brought forward	78,434	60,289	60,289	78,434	60,289	60,289
Accumulated amortisation brought forward	(45,342)	(34,559)	(34,559)	(45,342)	(34,559)	(34,559)
Opening net book value	33,092	25,730	25,730	33,092	25,730	25,730
Transfers from computer software work in progress	12,197	6,032	14,956	12,197	6,032	14,956
Additions	489	181	3,189	489	181	3,189
Amortisation	(6,786)	(5,462)	(10,783)	(6,786)	(5,462)	(10,783)
Closing net book value	38,992	26,481	33,092	38,992	26,481	33,092
Cost	91,120	66,502	78,434	91,120	66,502	78,434
Accumulated amortisation	(52,128)	(40,021)	(45,342)	(52,128)	(40,021)	(45,342)
Closing net book value	38,992	26,481	33,092	38,992	26,481	33,092
Acquired customer relationships						
Cost brought forward	12,749	12,749	12,749	12,749	12,749	12,749
Accumulated amortisation brought forward	(9,297)	(7,463)	(7,463)	(9,297)	(7,463)	(7,463)
Opening net book value	3,452	5,286	5,286	3,452	5,286	5,286
Additions	ı	1	1	ı	ı	ı
Disposals	ſ	1	ı	ı	ı	ı
Amortisation	(863)	(971)	(1,834)	(863)	(971)	(1,834)
Closing net book value	2,589	4,315	3,452	2,589	4,315	3,452
Cost	12,749	12,749	12,749	12,749	12,749	12,749
Accumulated amortisation	(10,160)	(8,434)	(9,297)	(10,160)	(8,434)	(9,297)
Closing net book value	2,589	4,315	3,452	2,589	4,315	3,452

	The	The Banking Group	p	Xiw	Kiwibank Limited	
Dollars in thousands	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10
16. Intangible assets continued						
Computer software work in progress						
Balance brought forward	10,961	12,165	12,165	10,961	12,165	12,165
Additions	7,864	10,873	14,722	7,864	10,873	14,722
Transfers to computer software	(12,197)	(6,032)	(14,956)	(12,197)	(6,032)	(14,956)
Transfers from computer hardware work in progress	•	(1,363)	1,658		(1,363)	1,658
Write offs	(148)	(2,121)	(2,628)	(148)	(2,121)	(2,628)
Balance carried forward	6,480	13,522	10,961	6,480	13,522	10,961
17. Other assets						
Prepayments	2,273	4,168	3,127	2,273	4,168	3,127
Trade and other receivables	9,753	4,636	5,584	9,719	5,631	5,741
Total other assets	12,026	8,804	8,711	11,992	9,799	8,868
Current	11,979	8,804	8,711	11,945	9,799	8,868
Non-current	47			47		
18. Due to other financial institutions						
Repurchase agreements		578,290	100,247		578,290	100,247
Cash collateral pledged	22,500		61,566	22,500	1	61,566
ATM cash at other banks	2,841	2,662	2,238	2,841	2,662	2,238
Total due to other financial institutions - current	25,341	580,952	164,051	25,341	580,952	164,051
19. Term subordinated debt						
Face value	135,000	135,000	135,000	135,000	135,000	135,000
Interest accrued	2,996	2,996	2,947	2,996	2,996	2,947
Premium	(272)	(398)	(337)	(272)	(398)	(337)
Fair value hedge adjustment	5,297	4,520	5,689	5,297	4,520	5,689
Total term subordinated debt	143,021	142,118	143,299	143,021	142,118	143,299
The terms and conditions of these term subordinated debt issues are as follows:	sues are as fo	ollows:				
Issue date Amount \$000's Coupon rate		Call date	Matu	Maturity date		

30 September 2008	20 March 2007	Issue date
60,000	75,000	Amount \$000's
8.75%	7.72%	Coupon rate
30 September 2013	20 March 2012	Call date
30 September 2018	20 March 2017	Maturity date

Zealand dollars. The debt carried an A+ credit rating from Standard and Poor's Pty Limited as at reporting period date. The term subordinated debt issues are subordinate to all other general liabilities of the Banking Group and are denominated in New

term subordinated debt expressly provide that they do not have the benefit of the deed poll guarantee ("the Guarantee") provided by the Banking Group's parent company, (NZP). The debt is also not covered by the Crown Guarantee scheme. All the term subordinated debt qualifies as lower tier two capital for Capital Adequacy calculation purposes. The contractual terms of the

Kiwibank has not had any defaults of principal, interest or other breaches with respect to their liabilities during the period, (periods ended 31 December 2009 and 30 June 2010; same).

					3	
	The	The Banking Group	up	Χiv	Kiwibank Limited	<u>.</u>
Dollars in thousands	Unaudited 31/12/10	Unaudited Unaudited 31/12/10 31/12/09	Audited 30/06/10	Audited Unaudited 30/06/10 31/12/10	Unaudited 31/12/09	Audited 30/06/10
20. Deposits and other borrowings						
Retail deposits	7,621,197 6,890,762	6,890,762	6,911,909 5,815,315		5,807,124	5,743,029
Wholesale deposits	3,519,523 2,849,549	2,849,549	3,383,416 3,519,523		2,849,549	3,383,416
Deposits with PIE Unit Trust				1,805,882 1,083,638		1,168,880
Total	11,140,720	9,740,311	10,295,325	11,140,720	11,140,720 9,740,311 10,295,3251 1,140,720 9,740,311 10,295,325	10,295,325
New Zealand	10 000 467 0 503 057	0 522 257	10 075 888	10 075 666 10 00/ /67	0 573 757 40 075 666	10 075 888
Overseas	236,253	217,054	219,659	219,659 236,253	217,054	219,659
Total deposits and other borrowings at amortised cost 11,140,720 9,740,311	11,140,720	9,740,311	10,295,325	11,140,720	10,295,325 11,140,720 9,740,311 10,295,325	10,295,325
Current	10,931,126 9,477,466	9,477,466	9,994,985	9,994,985 1 0,931,126 9,477,466		9,994,985

Kiwibank's ultimate parent company, NZP. provide that they do not have the benefit of the guarantee, are guaranteed under a deed poll guarantee (the "Guarantee") provided by and share holders. In addition, all payment obligations of Kiwibank, excluding any payment obligations, the terms of which expressly In the event of the liquidation of Kiwibank, deposit holders will rank equally with all other creditors but ahead of subordinated debt holders

209,594

262,845

300,340

209,594

262,845

300,340

Non-current

winding up of the Trust and the balance of their Unit Accounts. their Units and agrees to pay to Unit Holders any shortfall between the amount they may receive on redeeming their Units or in the Kiwibank guarantees the payment obligations of the manager and any amounts owing to Unit Holders under the Trust Deed in respect of represent deposits or liabilities of Kiwibank, however the Unit Trust is invested exclusively in term and call deposits with Kiwibank. Trust. Trustees Executors Limited is the trustee of the Unit Trust. Kiwibank is the promoter of the Trust. Units in the Trust do not directly the PIE Notice Call account and PIE Online Call Fund. Kiwibank investment Management Limited is the issuer and manager of the Unit The Kiwibank PIE Unit Trust, established under the Unit Trusts Act 1960 in May 2008, operates three funds; the PIE Term Deposit Fund

494,725	25 378,465
389,711	11 416,772
884,436	36 795,237
494,725	25 403,619
389,711	11 391,618

	The	The Banking Group	þ	Kiw	Kiwibank Limited	
Dollars in thousands	Unaudited Unaudited 31/12/10 31/12/09	naudited Unaudited Audited Unaudited Unaudited 31/12/09 30/06/10 31/12/10 31/12/09	Audited 30/06/10	Audited Unaudited Unaudited 30/06/10 31/12/10 31/12/09		Audited 30/06/10
22. Other liabilities						
Trade and other payables	13,064	8,366	12,933	12,969	8,297	12,822
Employee entitlements	11,479	10,292	9,738	11,479	10,292	9,738
Related parties		1	298		ı	298
Other liabilities	15,887	14,087	9,393	15,887	14,087	9,390
Total other liabilities	40,430	32,745	32,362	40,335	32,676	32,248
Current	40,430	32,745	32,362	40,335	32,676	32,248

with deposit holders and other borrowers In the event of liquidation, creditors within this class rank in priority to subordinated debt holders and shareholders and will rank equally

23. Equity

have a par value. paid. All ordinary shares have equal voting rights and share equally in dividends and surpluses on winding up. Ordinary shares do not Kiwibank (31 December 2009: 310 million; 30 June 2010: 310 million for the Banking Group and Kiwibank). All issued shares are fully The total authorised number of ordinary shares at reporting period date was 310 million for the Banking Group and 310 million for The whole of the issued ordinary share capital is owned by Kiwi Group Holdings Limited, which is incorporated in

2010 3,361,000 ordinary shares were issued for cash at \$1 per share to Kiwi Group Holdings Limited by Kiwi Capital Management On 21 December 2009 15,000,000 ordinary shares were issued for cash at \$1 per share to Kiwi Group Holdings Limited. On 4 May

Banking Group

November 2010, net dividend payments of \$4,279k were made (periods ended 31 December 2009 and 30 June 2010: \$nil). issue have been netted against the perpetual preference share capital in the statement of financial position. On 4 August 2010 and 4 and carry no voting rights. Dividends are paid quarterly in arrears at the discretion of the directors. The costs associated with this share Securities Limited. All issued shares were fully paid as at reporting period date. The perpetual preference shares are non-redeemable On 4 May 2010 150,000,000 perpetual callable non-cumulative preference shares were issued for cash at \$1 per share by Kiwi Capital

Kiwibank Limited

non-redeemable and carry no voting rights. Dividends are paid quarterly in arrears at the discretion of the directors. Kiwi Capital Management Limited. All issued shares were fully paid as at reporting period date. The perpetual preference shares are On 4 May 2010 150,000,000 perpetual callable non-cumulative preference shares were issued for cash at \$1 per share by Kiwibank to

Equity

Total equity 600,326 420,535 588,763 600,317 420,519 588,761	Available-for-sale reserve (2,304) (1,798) 422 (2,304) (1,798)	Cash flow hedge reserve (41,213) (39,582) (45,873) (41,213) (39,582) (45,873)	Retained earnings 183,843 151,915 174,214 183,834 151,899 174,212	Non controlling interest 150,000 - 150,000 -	150,000,000 perpetual preference shares 150,000 -	310,000,000 ordinary shares fully paid 310,000 310,000 310,000 310,000 310,000
420,519	(1,798)	(39,582)	151,899	1	1	310,000
588,761	422	(45,873)	174,212	ı	150,000	310,000

Notes to the litter III mancial statement	וויס בטוווו	linen				
	The	The Banking Group	Þ	Kiw	Kiwibank Limited	
Dollars in thousands	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10
23. Equity continued						
Share capital						
Balance at beginning of the period	310,000	295,000	295,000	310,000	295,000	295,000
Issues in period		15,000	15,000		15,000	15,000
Balance at end of the period	310,000	310,000	310,000	310,000	310,000	310,000
Non controlling interest						
Balance at beginning of the period	150,000	1	ı	•	ı	ı
Ordinary share capital issued in the period		,	3,361		•	1
Perpetual preference share capital issued in the year		1	150,000	,		1
Perpetual preference share issuance costs			(3,361)		1	1
Total perpetual preference share capital	1		146,639			
Balance at end of the period	150,000	1	150,000		ı	•
Perpetual preference shares						
Balance at beginning of the period	•	ı	1	150,000	r	1
Issues in period		1		,		150,000
Balance at end of the period	•	1	ı	150,000	ı	150,000
Retained earnings						
Balance at beginning of the period	174,214	128,366	128,366	174,212	128,364	128,364
Net profit for the period	13,908	23,549	45,848	13,901	23,535	45,848
Dividends paid .	(4,279)	1		(4,279)		
Balance at end of the period	183,843	151,915	174,214	183,834	151,899	174,212
Cash flow hedge reserve						
Balance at beginning of the period	(45,873)	(72,014)	(72,014)	(45,873)	(72,014)	(72,014)
Gross gains from changes in fair value	1,631	44,856	31,734	1,631	44,856	31,734
Tax effect on gross gains from changes in fair value	(489)	(13,457)	(9,520)	(489)	(13,457)	(9,520)
Cumulative loss transferred to the statement of						
comprehensive income on disposal of financial assets	5,026	1,476	5,610	5,026	1,476	5,610
Tax effect of items transferred to statement of						
comprehensive income	(1,508)	(443)	(1,683)	(1,508)	(443)	(1,683)
Balance at end of the period	(41,213)	(39,582)	(45,873)	(41,213)	(39,582)	(45,873)
Available-for-sale reserve						
Balance at beginning of the period	422	3,814	3,814	422	3,814	3,814
Gross (losses)/gains from changes in fair value	(286)	3,021	12,889	(286)	3,021	12,889
Tax effect on gross losses/(gains) from changes in fair						
value	86	(906)	(3,867)	86	(906)	(3,867)
Cumulative gain transferred to the statement of						
comprehensive income on disposal of financial assets	(3,609)	(11,038)	(17,735)	(3,609)	(11,038)	(17,735)
Tax effect of items transferred to statement of						
comprehensive income	1,083	3,311	5,321	1,083	3,311	5,321
Balance at end of the period	(2,304)	(1,798)	422	(2,304)	(1,798)	422

24. Asset quality

Summary of lending

	The Bankin	The Banking Group and Kiwibank	liwibank
	ω	31 December 2010	10
		Unaudited	
	Loans and advances	Loans and advances to	Total
	to retail customers	corporate and institutional	
Dollars in thousands		customers	
Neither past due nor impaired (a)	9,231,861	1,473,615	10,705,476
Past due but not impaired (b)	181,582	27,916	209,498
Impaired (d)	29,590	34,313	63,903
)	9,443,033	1,535,844 10,978,877	10,978,877
Collective allowance for impairment	(8,722)	(5,113)	(13,835)
Individual allowance for impairment	(8,846)	(22,781)	(31,627)
Net loans and advances	9,425,465	1,507,950	10,933,415

31 December 2009 Unaudited

	Loans and	Loans and	Total
	advances	advances to	
	to retail	corporate	
Dollars in thousands	customers	and institutional	
		customers	
Neither past due nor impaired (a)			
	8,143,019	1,343,435	9,486,454
Past due but not impaired (b)			
	185,750	38,046	223,796
Impaired (d)			
	20,529	11,085	31,614
Gross	8,349,298	1,392,566	9,741,864
Collective allowance for impairment	(7,028)	(2,576)	(9,604)
Individual allowance for impairment	(1,565)	(4,275)	(5,840)
Net loans and advances	8,340,705	1,385,715	9,726,420

24. Asset quality

	The Bankir	The Banking Group and Kiwibank	víbank
		Audited	
	Loans and advances	Loans and advances to	Total
	to retail	corporate and institutional	
Dollars in thousands	Custoffiels	customers	
Neither past due nor impaired (a)	8,795,319	1,386,977	10,182,296
Past due but not impaired (b)	174,356	43,580	217,936
Impaired (d)	26,500	11,276	37,776
Gross	8,996,175	1,441,833 10,438,008	10,438,008
Collective allowance for impairment	(6,408)	(3,135)	(9,543)
Individual allowance for impairment	(1,003)	(8,960)	(9,963)
Net loans and advances	8,988,764	1,429,738	10,418,502

commitments to counterparties for whom drawn baiances are 90 days past due is nil at 31 December 2010 (31 December 2009: nil; 30 assets as at 31 December 2010 (31 December 2009: nil; 30 June 2010: nil). The aggregate amount of undrawn balances on lending assets under administration as at 31 December 2010 (31 December 2009: nil; 30 June 2010: nil). There are no unrecognised impaired acquired through the enforcement of security held at 31 December 2010 (31 December 2009; nil; 30 June 2010; nil). There are no financial period. This amounts to \$1.8m (31 December 2009: \$0.7m; 30 June 2010; \$1.2m). There are no real estate or other assets Interest revenue foregone on impaired assets is calculated using actual interest written off and interest suspended during the interim

24. Asset quality continued

a: Loans and advances neither past due nor impaired

to the RBNZ terminology for asset monitoring (i.e. standard, special and sub-standard) respectively and are described as follows: internal rating system adopted by Kiwibank. The definitions used in the table below (excellent, good and moderate) correspond directly The credit quality of the portfolio of loans and advances that were neither past due nor impaired can be assessed by reference to the

- Excellent credit quality customer represents a low credit risk and typically operated successfully over several market cycles. The customer financial position is sound with an ability to respond to changes.
- performance such as a payment default. Good credit quality - customer is assessed to be of moderate risk and may have manifested some historic symptoms of non
- weaker financial position and will have some historic symptoms of non performance such as a payment default. Moderate credit quality - customer is assessed to be higher risk, operating in a high risk environment and typically have a

Loans and advances to customers Dollars in thousands 1 December 2010 Unaudited Grades Excellent credit quality Moderate credit quality Total 1 December 2009 Unaudited Grades Excellent credit quality	Retail unsecured lending 269,014 269,014 269,014	The Banking Group Residential mortgage loans 8,935,897 25,650 1,300 1,300 7,917,530	The Banking Group and Kiwibank Limited Residential Corporate mortgage exposures loans 8,935,897 1,323,805 25,650 139,907 1,300 9,903 8,962,847 1,473,615 7,917,530 1,219,776	Total loans and advances 10,528,716 165,557 11,203 10,705,476
December 2009 naudited				
Srades Excellent credit quality	199,095	7,917,530	1,219,776	
Good credit quality	,	24,502	122,015	
Moderate credit quality	1	1,891	1,645	
Total 30 June 2010 Audited	199,095	7,943,923	1,343,436	9,486,454
Grades Excellent credit quality	235,790	8,531,671	1,254,127	10,021,588
Good credit quality	ı	26,253	128,190	
Moderate credit quality	,	1,605	4,660	
Total -	235,790	8,559,529	1,386,977	10,182,296

24 Asset quality continued

b: Loans and advances past due but not impaired

		The Banking Group and Kiwibank Limited	nd Kiwibank Limited	
Loans and advances to	Retail	Residential	Corporate	Total
customers	unsecured	mortgage	exposures	
Dollars in thousands	lending	loans		
31 December 2010 Unaudited				
Past due up to 30 days	20,204	94,679	7,016	121,899
Past due 30 – 60 days	12,962	18,349	11,351	42,662
Past due 60 – 90 days	2,675	5,698	1,834	10,207
Past due > 90 days	2,815	24,200	7,715	34,730
Total	38,656	142,926	27,916	209,498
Fair value of collateral	•	158,806	31,019	189,825
31 December 2009 Unaudited				
Past due up to 30 days	19,735	94,738	23,300	137,773
Past due 30 – 60 days	4,414	27,984	10,011	42,409
Past due 60 – 90 days	2,204	19,728	601	22,533
Past due > 90 days	1,821	15,126	4,134	21,081
Total	28,174	157,576	38,046	223,796
Fair value of collateral	r	175,084	42,273	217,357
30 June 2010 Audited				
Past due up to 30 days	20,346	94,956	12,137	127,439
Past due 30 – 60 days	6,290	22,924	10,067	39,281
Past due 60 – 90 days	2,881	5,271	13,395	21,547
Past due > 90 days	2,536	19,152	7,981	29,669
Total	32,053	142,303	43,580	217,936
Fair value of collateral	1	158,114	48,422	206,536

24 Asset quality continued

The breakdown of the gross amount of loans and advances > 90 days past due by class is as follows:

c: Past due assets > 90 days

	The I	The Banking Group	Ð	Kiwi	Kiwibank Limited	
Dollars in thousands	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10
Past due assets > 90 days -retail unsecured						
lending						
Balance at beginning of the period	2,536	2,015	2,015	2,536	2,015	2,015
Transfers to past due assets	3,607	3,432	6,168	3,607	3,432	6,168
Transfers from past due assets	(3,328)	(3,626)	(5,647)	(3,328)	(3,626)	(5,647)
Amounts written off		E	ı		1	1
Gross balance at end of period	2,815	1,821	2,536	2,815	1,821	2,536
Past due assets > 90 days - residential						
mortgage loans						
Balance at beginning of the period	19,152	11,797	11,797	19,152	11,797	11,797
Transfers to past due assets	34,296	42,007	99,242	34,296	42,007	99,242
Transfers from past due assets	(29,248)	(38,678)	(91,887)	(29,248)	(38,678)	(91,887)
Amounts written off	•				1	
Gross balance at end of period	24,200	15,126	19,152	24,200	15,126	19,152
Past due assets > 90 days -						
corporate exposures						
Balance at beginning of the period	7,981	9,434	9,434	7,981	9,434	9,434
Transfers to past due assets	29,223	20,846	22,295	29,223	20,846	22,295
Transfers from past due assets	(29,489)	(26,146)	(23,748)	(29,489)	(26,146)	(23,748)
Amounts written off	•				ı	•
Gross balance at end of period	7,715	4,134	7,981	7,715	4,134	7,981
Total past due assets > 90 days	34,730	21,081	29,669	34,730	21,081	29,669

or closing gross balances for 30 June 2010. exposures have been changed to ensure consistency of presentation with the other periods presented. There is no impact on the opening Comparatives for 30 June 2010 for transfers to and from past due assets, in respect of residential mortgage loans and corporate

24. Asset quality continued

The breakdown of the gross amount of individually impaired loans and advances by class and restructured loans is as follows:

d: Impaired assets

	The	The Banking Group		Kiwi	Kiwibank Limited	
Dollars in thousands	Unaudited 31/12/10	Unaudited Unaudited Audited Unaudited Unaudited Audited 31/12/10 31/12/09 30/06/10 31/12/10 31/12/09 30/06/10	Audited 30/06/10	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10
Impaired assets – unsecured retail lending	:					

Balance at beginning of the period Transfers from productive Transfers to productive Amounts written off Balance at end of period Impaired assets – residential mortgage loans Balance at beginning of the period Transfers from productive Transfers to productive Balance at end of period Impaired assets – corporate exposure Balance at beginning of the period Transfers from productive Transfers from productive Transfers to productive Transfers to productive	179 1,576 (90) (1,451) 214 26,321 5,687 (308) (2,324) 29,376 11,276 23,507 (3)	227 2,030 (91) (1,991) 175 5,588 15,898 15,898 - (1,132) 20,354 20,354 13,517 7,739 (6,797)	227 3,766 (227) (3,587) 179 5,588 24,370 - (3,637) 26,321 13,517 12,106 (10,017)	179 1,576 (90) (1,451) 214 26,321 5,687 (308) (2,324) 29,376 11,276 23,507 (3)	227 2,030 (91) (1,991) 175 5,588 15,888 15,898 - (1,132) 20,354 20,354 13,517 7,739 (6,797)	227 3,766 (227) (3,587) 179 5,588 24,370 - (3,637) 26,321 13,517 12,106 (10,017)
npaired assets -corporate exposure		-	-	30	-	
3alance at beginning of the period	11,276	13,517	13,517	11,276	13,517	
Transfers from productive	23,507	7,739	12,106	23,507	7,739	
Transfers to productive	(3)	(6,797)	(10,017)	(3)	(6,797)	
Amounts written off	(467)	(3,374)	(4,330)	(467)	(3,374)	1
Balance at end of period	34,313	11,085	11,276	34,313	11,085	l
Total gross impaired assets	63,903	31,614	37,776	63,903	31,614	
Individual allowance for impairment	(31,627)	(5,840)	(9,963)	(31,627)	(5,840)	1
Total net impaired assets	32,276	25,774	27,813	32,276	25,774	

or closing gross balances for 30 June 2010. exposures have been changed to ensure consistency of presentation with the other periods presented. There is no impact on the opening Comparatives for 30 June 2010 for transfers to and from past due assets, in respect of residential mortgage loans and corporate

24. Asset quality continued

e: Individual allowance for impairment losses

The reconciliation of the individual allowance account for losses on loans and advances by class is as follows:

9,963	8,960	824	179	Total individual allowance for impairment losses
(8,194)	•	(7,967)	(227)	Advances written off
13,232	5,318	7,735	179	profit or loss
				Impairment losses on loans not at fair value through
4,925	3,642	1,056	227	Balance at beginning of the period
				Audited 12 months ended 30/06/10
5,840	4,275	1,390	175	Total individual allowance for impairment losses
(4,734)	(3,374)	(1,132)	(228)	Advances written off
0,040	4,000	-1-00	ā	profit or loss
5 649	4.007	1,466	176	Impairment losses on loans not at fair value through
4,925	3,642	1,056	227	Balance at beginning of the period
				Unaudited 6 months ended 31/12/09
31,627	22,781	8,632	214	Total individual allowance for impairment losses
(2,796)	(467)	(2,324)	(5)	Advances written off
				profit or loss
24,460	14,288	10,132	40	Impairment losses on loans not at fair value through
9,963	8,960	824	179	Balance at beginning of the period
				Unaudited 6 months ended 31/12/10
				Individual allowance for impairment losses
		loans	lending	Dollars in thousands
	exposures	mortgage	unsecured	
Total	Corporate	Residential	Retail	
	vibank Limited	The Banking Group and Kiwibank Limited	The Bank	

24. Asset quality continued

f: Collective allowance for impairment losses

The reconciliation of the collective allowance account for losses on loans and advances by class is as follows:

	The Banki	The Banking Group and Kiwibank Limited	vibank Limited	
	Retail	Residential	Corporate	Total
	unsecured	mortgage	exposures	
Dollars in thousands	lending	loans		
Collective allowance for impairment losses				
Unaudited 6 months ended 31/12/10				
Balance at beginning of the period	3,824	2,584	3,135	9,543
Impairment losses on loans not at fair value through	1,273	2,487	1,978	5,738
profit or loss				
Advances written off	(1,446)	5	# I	(1,446)
Total collective allowance for impairment losses	3,651	5,071	5,113	13,835
Unaudited 6 months ended 31/12/09				
Balance at beginning of the period	3,190	1,734	2,359	7,283
Impairment losses on loans not at fair value through				
profit or loss	3,322	545	217	4,084
Advances written off	(1,763)	3	3	(1,763)
Total collective allowance for impairment losses	4,749	2,279	2,576	9,604
Audited 12 months ended 30/06/10				
Balance at beginning of the period	3,190	1,734	2,359	7,283
Impairment losses on loans not at fair value through				
profit or loss	3,994	850	776	5,620
Advances written off	(3,360)	ı	1	(3,360)
Total collective allowance for impairment losses	3,824	2,584	3,135	9,543

24. Asset quality continued

g: Allowance for impairment losses

	The I	The Banking Group	Ö	Kiwi	Kiwibank Limited	
Dollars in thousands	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10
Allowance for impairment losses in statement of						
financial position						
Collective allowance for impairment losses	13,835	9,604	9,543	13,835	9,604	9,543
Individually impaired assets	31,627	5,840	9,963	31,627	5,840	9,963
Allowance for impairment losses	45,462	15,444	19,506	45,462	15,444	19,506
The cumulative change in fair value arising from changes in credit risk for loans and advances designated at fair value	325 325	923	741	325	923	741
Total allowance for impairment losses	45,787	16,367	20,247	45,787	16,367	20,247
Impairment losses per statement of comprehensive income	income					
Impairment losses on loans not at fair value through profit or loss	6,360	4,312	5,846	6,360	4,312	5,846
Charge to statement of comprehensive income for individually	24,647	5,419	12,014	24,647	5,419	12,014
impaired assets						
Total impairment losses per statement of comprehensive income	31,007	9,731	17,860	31,007	9,731	17,860

24. Asset quality continued

h: Restructured assets

accounts. Restructuring policies and practices are based on indicators or criteria which, in the judgement of local management, indicate Following restructuring, a previously overdue customer account is reset to a normal status and managed together with other similar that payment will most likely continue. These policies are kept under continuous review. Restructuring activities include extended payment plans, approved external management plans, modification and deferral of payments.

no undrawn balances on lending commitments to counterparties within the restructured assets category (30 December 2009: nil; 30 June Details of restructured assets as at 31 December 2010 are set out below. Restructured assets at 31 December 2009 were nil. There were 2010: nil).

32		k	32	Balance at end of the period
(86)	(86)		ı	Transfers from restructured assets
118	86	ı	32	Transfers to restructured assets
ı	t	•		Balance at beginning of the period
			10	Audited 12 months ended 30/06/10
26		·	26	Balance at end of the period
(6)			(6)	Transfers from restructured assets
	•	,		Transfers to restructured assets
32	•		32	Balance at beginning of the period
			2/10	Unaudited 6 months ended 31/12/10
				Restructured assets
				Dollars in thousands
		loans	lending	
	exposures	mortgage	unsecured	
Total	Corporate	Residential	Retail	

25. Related party transactions

	The	The Banking Group	Р	Kiv	Kiwibank Limited	-
Dollars in thousands	Unaudited Unaudited 31/12/10 31/12/09	naudited Unaudited 31/12/10 31/12/09	Audited 30/06/10	Audited Unaudited Unaudited 30/06/10 31/12/10 31/12/09	Unaudited 31/12/09	Audited 30/06/10
Key management personnel						
Salaries and short-term employee benefits	2,756	2,600	5,657	2,756	2,600	5,657
Total compensation of key management personnel	2,452	2,600	5,657	2,452	2,600	5,657
Loans to key management personnel	2,181	1,714	1,693	2,181	1,714	1,693
Deposits from key management personnel	1,200	2,054	2,144	1,200	2,054	2,144

2009; \$nil: 30 June 2010; \$nil). lending policies. No provision for credit impairment has been recognised for loans made to key management personnel (31 December are on terms of repayment that range between fixed and variable, all of which have been made in accordance with the Banking Group's of business on normal commercial terms and conditions, no more favourable than those given to other employees or customers. Loans Loans made to and deposits held by key management personnel (including personally related parties) are made in the ordinary course

activities of the entity, directly or indirectly, including directors. Key management personnel is defined as those persons having authority and responsibility for planning directing and controlling the

Revenue

Total	Other s	Other o	RMBS Trust	Receivables	Total	NZP Su	NZP Ele	PIE Uni	RMBS 7	Other co	Other su	NZP	Payables	Associa	Other su	Other co	NZP	Expenditure	Other su	Other o	NZP
	Other subsidiaries within the NZP Group	Other controlled entities of Kiwibank	rust	bles		NZP Superannuation Plan (deposits)	NZP Electoral Enrolment Centre (deposits)	PIE Unit Trust (note 20)	RMBS Trust (note 40)	Other controlled entities of Kiwibank	Other subsidiaries within the NZP Group		Ñ	Associates of the NZP Group	Other subsidiaries within the NZP Group	Other controlled entities of Kiwibank		iture	Other subsidiaries within the NZP Group	Other controlled entities of Kiwibank	
	within the	ntities of k				ion Plan (olment Ce	te 20)	40)	ntities of K	within the			NZP Grou	within the	ntities of K			within the	ntities of K	
	NZP Gro	iwibank				deposits)	ntre (depo			iwibank	NZP Gro			ъ	NZP Grou	iwibank			NZP Gro	iwibank	
	ф						sits)				늄				듐				늄		
N	2				39	15	Ŋ					21		4.	ဌာ		27,				21,
2,910	2,910	•			39,870	15,646	2,747			•	454	21,023		4,162	6,086	,	27,222		535		21,016
2,869	2,869	ı	,		18,152	14,382	2,109	ı		,	522	1,139		3,526	4,862	1	23,591		245	ı	27,414
1,716	1,716	ì			30,826	16,155	2,109				298	12,264		6,042	11,784	,	49,477		908		55,019
606,251	2,910	2,193	601,148		2,446,815	15,646	2,747	1,805,882	601,038	25	454	21,023		4,162	6,086	65,194	27,222		535	32,791	21,016
603,977	2,869	180	600,928			14,382	2,109	1,083,638	601,102	42	522	1,139		3,526	4,862	56,923	23,591		531	31,650	27,414
603,857	1,716	1,225	600,916		1,702,934 1,800,743	16,155	2,109	1,168,880	601,082	(45)	298	12,264		6,042	11,784	110,683	49,477		908	61,634	55,019

25. Related party transactions continued

arm's length basis and in the normal course of business. Kiwibank undertakes some transactions with other State-Owned Enterprises and Government departments, which are carried out on an Related parties comprise companies within the NZP group. In addition to the NZP group, the ultimate shareholder of Kiwibank is the Crown.

subsidiary of Kiwibank Limited) are held by related parties of the Banking Group (31 December 2009; nil: 30 June 2010; 55,000) As at 31 December 2010, 50,000 of the non-cumulative perpetual preference share capital of Kiwi Capital Securities Limited (in substance a

Kiwibank settles transactions with other New Zealand registered banks by way of the payment and settlement system operated by the Reserve Bank of New Zealand in its capacity as the central bank of New Zealand

NZP. No consideration is paid to the ultimate parent company for the guarantee. benefit of the guarantee, are guaranteed under a deed poll guarantee ("the Guarantee") provided by Kiwibank's ultimate parent company, All payment obligations of Kiwibank, excluding any payment obligations, the terms of which expressly provide that they do not have the

Payment Services activity of NZP. Payment Services' activity consists of collection agency business. Payment Services' fee revenue and expenditure are included in Kiwibank under a management agreement whereby Kiwibank manages the

NZP for the lease charges but has no contractual lease commitments for property charges. provided to the group under a service level agreement. NZP holds a number of property leases on behalf of Kiwibank. Kiwibank reimburses Kiwibank received remuneration of \$156k for the period (31 December 2009: \$156k; 30 June 2010: \$312k) from NZP for Treasury services

Limited, NZP associate companies. amounts have been paid to Datam Limited, a fellow subsidiary company and Datacom Systems (Wgtn) Limited and Express Couriers Included in Kiwibank's operating expenditure are related party amounts paid for data processing, IT support, and marketing logistics. These

charged to other group companies. Kiwibank utilises NZP's retail network in its provision of retail banking services to customers group companies. The remuneration for these services has been agreed in service level agreements and is consistent with amounts division of NZP) during the period (see below). Certain shared service activities have been provided to Kiwibank in common with other NZP Kiwibank held deposits from NZP, the New Zealand Post Superannuation Plan and the New Zealand Post Electoral Enrolment Centre (a Remuneration is paid for this service based upon activity and a mutually agreed service level agreement.

June 2010, 24.3%). Part of this amount relates to the reimbursement of Payment Services expenditure, which includes personnel, property At reporting period date 31.6% of Kiwibank's total operating expenditure was paid to NZP group companies (31 December 2009, 25.2%; 30 IT support, marketing and other administrative costs

During the period ended 31 December 2010, Kiwibank Limited paid a dividend of \$6,113k to Kiwi Capital Management Limited (periods ended 31 December 2009 and 30 June 2010; \$nil).

within the NZP group and other related parties as at reporting period date. the Banking Group was \$nil (31 December 2009; \$nil: 30 June 2010; \$nil). The table above shows amounts due to individual companies NZP has a credit facility with the Banking Group allowing it to drawdown up to \$35m at any one time. When loans are drawn down the transaction is undertaken on an arm's length basis at market interest rates. As at 31 December 2010 the amount owed by the NZP Group to

losses from Kiwi Capital Management Limited (note 7). Kiwibank is part of the NZP consolidated tax group. During the period ended 31 December 2010, Kiwibank Limited purchased \$1.8m of tax

December 2009: \$1,084m; 30 June 2010: \$1,169m). At 31 December 2010, \$1,806m of PIE funds under management (note 20) were invested in Kiwibank's own products or securities (30

26. Concentration of credit risk

nature. An analysis of financial assets by industry sector at reporting period date is as follows: Concentrations of credit risk arise where the Banking Group and Kiwibank are exposed to risk in activities or industries of a similar

	The	The Banking Group	oup	Σ.	Kiwibank Limited	ä
Dollars in thousands	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10
New Zealand			:			
Government, local authorities and services	836,338	1,090,563	780,754	836,338	1,090,563	780,754
Finance, investment and insurance	638,830	639,227	713,377	1,239,794	1,239,291	1,314,231
Households	9,443,034	8,349,298	8,996,176	9,443,034	8,349,298	8,996,176
Transport and storage	29,083	20,454	17,637	29,083	20,454	17,637
Communications	5,863	r	24,058	5,863		24,058
Electricity, gas and water	3,829	33,868	27,820	3,829	33,868	27,820
Construction	62,356	55,118	59,734	62,356	55,118	59,734
Property services	1,052,620	977,362	1,021,922	1,052,620	977,362	1,021,922
Agriculture	27,361	16,072	23,245	27,361	16,072	23,245
Health and community services	40,852	24,898	30,923	40,852	24,898	30,923
Personal and other services	111,442	86,417	86,798	111,442	86,417	86,798
Retail and wholesale trade	62,773	51,656	60,096	62,773	51,656	60,096
Food & other manufacturing	110,342	156,325	115,232	110,342	156,324	115,232
Overseas						
Finance, investment and insurance	483,103	443,662	202,898	483,103	443,662	202,898
Total financial assets (interest earning)	12,907,826	11,944,920	12,160,670	12,907,826 11,944,920 12,160,670 13,508,790 12,544,983 12,761,524	12,544,983	12,761,524
Less allowance for impairment losses	(45,462)	(15,444)	(19,506)	(45,462)	(15,444)	(19,506)
Other financial assets	9,753	8,804	5,584	9,719	9,799	5,741
Total financial assets	12,872,117	11,938,280	12,146,748	12,872,117 11,938,280 12,146,748 13,473,047 12,539,338 12,747,759	12,539,338	12,747,759
			•			

An analysis of financial assets by geographical sector at reporting period date is as follows:

New Zealand

Upper North Island	4,728,588	4,226,861	4,505,936	4,728,588	4,728,588 4,226,861 4,505,936 4,728,588 4,226,861 4,505,936	4,505,936
Lower North Island	3,396,852	2,971,315	3,219,352	3,396,852	3,396,852 2,971,315 3,219,352 3,396,852 2,971,315 3,219,352	3,219,352
South Island	2,312,996	2,045,049	2,226,102	2,312,996	2,312,996 2,045,049 2,226,102 2,312,996 2,045,049 2,226,102	2,226,102
Overseas	483,103	443,662	202,898	483,103	443,662	202,898
Exposures not classified by geographical sector**	1,950,578	2,251,393	1,992,460	2,551,508	1,950,578 2,251,393 1,992,460 2,551,508 2,852,451 2,593,47	2,593,471
Total financial assets	12,872,117	11,938,280	12,146,748	13,473,047	12,872,117 11,938,280 12,146,748 13,473,047 12,539,338 12,747,759	12,747,759

^{**} Exposures not classified by geographical sector relates to investment securities which can not be meaningfully allocated to a geographic location

26. Concentration of credit risk

Maximum exposure to credit risk before collateral held or other credit enhancements

	The	The Banking Group	듐	Kiv	Kiwibank Limited	ď
	Unaudited	Unaudited	Audited	Unaudited Unaudited Unaudited Unaudited Audited	Unaudited	Audited
Dollars in thousands	31/12/10	31/12/10 31/12/09 30/06/10	30/06/10	31/12/10 31/12/09	31/12/09	30/06/10

Credit risk relating to statement of financial position

assets

		,				
12,747,759	12,539,338	13,473,047	12,872,117 11,938.280 12,146,748 1 3,473,047 12,539,338 12,747,759	11,938,280	12,872,117	Total net financial assets
(19,506)	(15,444)	(45,462)	(15,444) (19,506) (45,462) (15,444) (19,506)	1	(45,462)	Allowance for impairment losses
12,767,265	12,554,782	13,518,509	12,917,579 11,953,724 12,166,254 13,518,509 12,554,782 12,767,265	11,953,724	12,917,579	Total gross financial assets
5,741	9,799	9,719	5,584	8,804	9,753	Other assets
303,804	362,727	335,046	303,866	363,592	335,266	Cash and cash equivalents
544,453	893,247	757,040	544,453	893,247	757,040	Available-for-sale assets
671,152	875,873	700,284	671,152	875,873	700,284	Financial assets held for trading
46,320	51,639	58,393	46,320	51,639	58,393	Derivative financial instruments
156,871	18,705	77,966	156,871	18,705	77,966	Due from other financial institutions
600,916	600,928	601,184	1	ı		Balances with related parties
235,790	227,445	269,014	235,790	227,445	269,014	Unsecured lending
3,967,613	2,864,147 3,967,613	5,543,826	3,967,613	2,864,147 3,967,613	5,543,826	Variable rate mortgages
4,998,841	5,111,227	4,623,872	4,998,841	5,111,227	4,623,872	Fixed rate mortgages at amortised cost
1,235,764	542,165 1,539,045 1,235,764	542,165	1,235,764	542,165 1,539,045 1,235,764	542,165	Fixed rate mortgages at fair value through profit or loss

statement of financial position assets, the exposures set out above are based on net carrying amounts as reported in the statement of financial position. 2010, 31 December 2009 and 30 June 2010, without taking account of any collateral held or other credit enhancements attached. For The above table represents a worst case scenario of credit risk exposure to Kiwibank Limited and the Banking Group at 31 December

of credit risk resulting from both its loan and advances portfolio and its wholesale assets. December 2009: 81%; 30 June 2010: 86%). Management is confident in its ability to continue to control and sustain minimal exposure As shown above, 85% of the total maximum exposure is derived from loans and advances to retail and corporate customers (31

27. Concentration of funding

geographies. An analysis of financial liabilities by industry sector and geography at reporting period date is as follows: Concentrations of funding arise where the Banking Group and Kiwibank are funded by industries of a similar nature or in particular

	The	The Banking Group	dno	<u> 주</u>	Kiwibank Limited	pd
Dollars in thousands	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10
Analysis by industry sector						
New Zealand						
Transport and storage	205,776	254,987	204,714	205,776	254,987	204,714
Financing, investment and insurance	3,197,780	3,119,037	2,978,704	3,798,818	3,720,139	3,579,786
Electricity, gas and water	4,883	5,311	3,938	4,883	5,311	3,938
Food & other manufacturing	77,531	42,327	91,220	77,531	42,327	91,220
Construction	22,918	21,719	19,773	22,918	21,719	19,773
Government, local authorities and services	562,347	686,488	685,236	562,347	686,488	685,236
Agriculture	33,431	32,495	45,488	33,431	32,495	45,488
Health and community services	161,007	186,823	198,474	161,007	186,823	198,474
Personal and other services	126,761	117,089	107,141	126,761	117,089	107,141
Communications	6,593	4,367	5,034	6,593	4,367	5,034
Property and business services	432,569	310,086	363,782	432,569	310,086	363,782
Education	148,573	127,465	234,400	148,573	127,465	234,400
Retail and wholesale trade	74,829	56,129	69,795	74,829	56,129	69,795
Households	6,707,471	6,080,477	6,074,930	6,707,471	6,080,477	6,074,930
Overseas						
Financing, investment and insurance	325,150	301,655	308,212	325,150	301,655	308,212
Households - Australia	35,925	35,616	37,647	35,925	35,616	37,647
Households → rest of world	200,328	181,438	182,012	200,328	181,438	182,012
Total financial liabilities (interest bearing)	12,323,872	11,563,509 11,610,500		12,924,910	12,164,611	12,211,582
Other financial liabilities	41,499	31,645	34,476	41,429	31,617	34,407
Total financial liabilities	12,365,371	12 ,365,371 11,595,154 11,644,976 12,966,339 12,196,228	11,644,976	12,966,339		12,245,989

28. Segment analysis

	규	The Banking Group	guo	~	Kiwibank Limitec	ted
		To the second	0			100
Dollars in thousands	Unaudited 6 months ended 31/12/10	Unaudited 6 months ended 31/12/09	Audited 12 months ended 30/06/10	Unaudited 6 months ended 31/12/10	Unaudited 6 months ended 31/12/09	Audited 12 months ended 30/06/10
Primary reporting - business segments						
Personal banking						
External net interest income	147,490	129,817	276,190	147,490	127,817	276,190
Net intersegment interest	(88,695)	(74,051)	(180,032)	(88,695)	(74,051)) (180,032)
Net interest income	58,795	55,766	96,158	58,795	53,766	96,158
Other external operating income	44,466	43,900	95,432	44,466	43,900	95,432
Segmental revenue	103,261	99,666	191,590	103,261	97,666	191,590
Profit before taxation	19,807	19,968	34,569	19,807	19,968	34,569
Total assets	9,465,576	8,391,773	9,038,366	9,038,366 10,066,506	8,993,694	9,639,436
Total liabilities	7,653,158	6,914,664	6,941,659	8,254,097	7,515,738	7,542,672
Acquisition of intangible assets	3,643	3,242	9,186	3,643	3,242	9,186
Amortisation expense	(5,531)	(4,118)	(8,657)	(5,531)) (4,118)) (8,657)
Acquisition of property, plant and equipment	2,298	2,168	4,768	2,298	2,168	4,768
Depreciation expense	(3,155)) (2,319)	(5,249)	(3,155)) (2,319)) (5,249)
Impairment losses on loans and advances	(2,935)	(3,952)	(5,971)	(2,935)) (3,952)) (5,971)

28. Segment analysis continued

	- - - Th	The Banking Group	roup		Kiwibank Limited	nited
Dollars in thousands	Unaudited 6 months ended 31/12/10	Unaudited 6 months ended 31/12/09	Audited 12 months ended 30/06/10	Unaudited 6 months ended 31/12/10	Unaudited 6 months ended 31/12/09	Audited 12 months ended 30/06/10
Payment services						
External net interest income						•
Net intersegment interest	144	94	204	144	94	4 204
Net interest income	144	94	204	144	. 94	4 204
Other external operating income	29,523	27,230	54,675	29,523	27,230	0 54,675
Segmental revenue	29,667	27,324	54,879	29,667	27,324	4 54,879
Profit before taxation	7,816	7,066	14,174	7,816	7,066	6 14,174
Total assets	7,444	6,633	6,633	7,444	6,633	3 6,633
Total liabilities	9,534	7,743	4,714	9,534	7,743	3 4,714
Acquisition of intangible assets	2,538	705	1,410) 2,538	3 705	5 1,410
Amortisation expense	(594)) (340)) (680))) (594)	i) (340)	0) (680)
Acquisition of property, plant and equipment		417	1,551		. 417	7 1,551
Depreciation expense	(4)) (6)) (12)	2) (4)		(6) (12)
Impairment losses on loans and advances	•	2			•	•
Corporate and institutional banking						
External net interest income	(58,117)) (63,460)) (142,800))) (58,119)) (63,460)	0) (142,821)
Net intersegment interest	88,551	73,957	179,828	88,551	73,957	7 179,828
Net interest income	30,434	10,497	37,028	30,432	2 10,497	7 37,007
Other external operating income	6,027	16,624	17,945	5 7,811	1 18,351	11 21,519

External net interest income Net intersegment interest Net interest income Other external operating income	(58,117) 88,551 30,434 6,027	(63,460) 73,957 10,497	(63,460) (142,800) 73,957 179,828 10,497 37,028 16,624 17,945	(58,119) 88,551 30,432	(63,460) 73,957 10,497	(63,460) (142,821) 73,957 179,828 10,497 37,007 18,351 21,519
Segmental revenue	36,461	27,121	54,973	38,243	28,848	58,526
(Loss)/profit before taxation	(7,719)	6,248	15,937	(7,726)	6,234	15,937
Total assets	3,495,605	3,619,537	3,193,376	3,495,605	3,618,674	3,193,317
Total liabilities	4,705,607	4,675,001	4,703,239	4,705,607 4,675,001 4,703,239 4,705,60 7 4,675,001 4 ,703,239	4,675,001	4,703,239
Acquisition of intangible assets	2,172	2,266	7,315	2,172	2,266	7,315
Amortisation expense	(1,524)	(991)	(3,280)	(1,524)	(991)	(3,280)
Acquisition of property, plant and equipment	820	559	2,382	820	559	2,382
Depreciation expense	(660)	(321)	(1,360)	(660)	(321)	(1,360)
Impairment iosses on loans and advances	(28,072)	(5,779)	(11,889)	(28,072)	(5,779)	(11,889)

28. Segment analysis continued

Impairment losses on loans and advances	Depreciation expense	Acquisition of property, plant and equipment	Amortisation expense	Acquisition of intangible assets	Total liabilities	Total assets	Profit after taxation	Income tax expense	Profit before taxation	Total revenue	Other external operating income	Net interest income	Net intersegment interest	External net interest income	<u>Total</u>	Dollars in thousands		
(31,007)	(3,819)	3,118	(7,649)	8,353	12,368,299	12,968,625	13,908	(5,996)	19,904	169,389	80,016	89,373		89,373		6 months ended 31/12/10		Th
) (9,731)) (3,006)	3,144) (6,433)	6,213	12,368,299 11,597,408 11,649,612 12,969,238	12,968,625 12,017,943 12,238,375 13,569,555	23,549	(9,733)	33,282	154,111	87,754	66,357		66,357		ended 31/12/09	Unaudited	The Banking Group
) (17,860)) (6,621)	8,701) (12,617)	17,911	11,649,612	12,238,375	45,848	(18,832)	64,680	301,442	168,052	133,390		133,390		12 months ended 30/06/10	Audited	oup
) (31,007)	(3,819)	3,118	(7,649)	8,353	12,969,238	13,569,555	13,901) (5,996)	19,897	171,171	81,800	89,371	,	89,371		6 months ended 31/12/10		
) (9,731)) (3,006)	3,144	(6,433)	6,213	12,198,482	12,619,001 12,839,386	23,535	(9,733)	33,268	153,838	89,481	64,357		64,357		ended 31/12/09	Unaudited	Kiwibank Limited
(17,860)	(6,621)	8,701	(12,617)	17,911	12,250,625	12,839,386	45,848	(18,832)	64,680	304,995	171,626	133,369		133,369		12 months ended 30/06/10	Audited	fed

pack, operating segments have primarily been determined with reference to differences in products and services. reviews the Banking Group's internal reporting pack on a monthly basis to assess performance and to allocate resources. Within the For the purposes of this note, the chief operating decision-maker has been identified as the Board of Kiwibank Limited. The Board

Operating segments have been aggregated for reporting purposes where the following criteria have been met-

- <u>a</u> Aggregation is consistent with the core principle of NZ IFRS 8 Operating Segments
- b) Segments have similar economic characteristics
- c) Segments are similar in each of the following respects:
- nature of the product and services
- nature of production process
- type or class of customer for their products and services
- methods used to distribute their products or provide their services
- nature of the regulatory environment.

28. Segment analysis continued

allocated directly to the relevant segments where directly attributable, otherwise they are generally allocated based on headcount. Net includes a reallocation of internal overhead expenses from non-income generating cost centres of the business. The overheads are segments are on normal commercial terms and conditions. level. Transfer pricing is allocated on a basis which reflects intersegment funding arrangements. Transactions between the business interest income at a segmental level includes an allocation for internal transfer pricing which eliminates to zero at a Group reporting The Board assesses the performance of the operating segments based on a measure of profit before tax. This measurement basis

which are subject to risks and returns that are different from those of other business segments. The business segments are defined by the customers that they service and the services they provide. For the purposes of this note, a segment is a distinguishable part of the Banking Group, engaged in providing products and services

A summarised description of each business unit is shown below:

- NZP distribution channels and the bank's funding reserves. Personal banking - Provides banking products and services to the personal banking segment via the Banking Group and
- Corporate and institutional banking Provides banking products and services to the business sector, via the Banking Group and NZP distribution channels. Included within the Corporate and Institutional banking segment is Business Banking and
- Payment services Provides collection agency services for corporate segment, prepaid and scheme debit cards (including Prezzy and Visa debit cards) and international payment services.

No revenue from transactions with a single external customer or counterparty amounted to 10% or more of the Banking Group's total

The Banking Group operates predominantly within New Zealand

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29. Lease commitments

Leases for property occupied by Kiwibank are managed by NZP.

As at reporting period date commitments under non cancellable operating leases in respect of payments due to be made were:

	The	The Banking Group	qu	x	Kiwibank Limited	pd .
Doilars in thousands	Unaudited 31/12/10	Unaudited Unaudited Unaudited Unaudited Unaudited Unaudited Unaudited Audited 31/12/10 31/12/09 30/06/10 31/12/10 31/12/09 30/06/10	Audited 30/06/10	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10
Less than one year	423	435	420	423	435	420
Between one and two years	177	348	310	177	348	310
Between two and five years	35	116	44	35	116	44
Greater than five years			1			
Total lease commitments	635	899	774	635	899	774

30. Capital expenditure commitments

\$1.5m. (31 December 2009: \$3.8m; 30 June 2010: \$2.8m). All such commitments are due no later than one year from reporting period Capital expenditure commitments contracted for as at 31 December 2010, but not provided for in these financial statements, total

31. Contingent liabilities

There are no material contingent liabilities as at 31 December 2010 other than as separately disclosed in these financial statements.

32. Events subsequent to reporting period date

made in the General Disclosure Statement. significant property damage. The financial consequences of this disaster have not been quantified and no additional provision has been On 22nd February 2011, an aftershock of 6.3 on the Richter scale impacted the Christchurch area with the consequent loss of life and

disclosure in these financial statements. Apart from this, no other material events occurred subsequent to reporting period date, that require recognition of, or additional

33. Interest repricing

managed refer to note 41. carrying amounts, categorised by the earlier of contractual repricing or maturity dates. For further details on how interest rate risk is The tables below summarises the Banking Group's and Kiwibank's exposure to interest rate risk. It includes the financial instruments at

The fair value adjustment on the revaluation of financial assets and liabilities is categorised in the interest insensitive category below.

Net effective interest rate gap 506,746	principals	Net derivative notional	On-balance sheet gap 506,746	Total financial liabilities 12,365,371	Other financial liabilities 40,430	Balances with related parties 21,069	Term subordinated debt 143,021	Debt securities issued 839,392	Derivative financial instruments 155,398	Deposits and other borrowings 11,140,720	Due to other financial institutions 25,341	Financial liabilitles	Total financial assets 12,872,117	Other financial assets 9;	Derivative financial instruments 58,393	Loans and advances 10,933,415	Available-for-sale assets 757,040	Financial assets held for trading 700,284	institutions	Due from other financial 77,966	Cash and cash equivalents 335,266	Financial assets	Dollars in thousands (unaudited)		
						069	021	392						9,753			040	284					l Total inse		
(411,441)			(411,441)	863,603	40,430	1,069	1		155,398	641,365	25,341		452,162	9,753	58,393	(29,216)		t		77,966	335,266		Interest		
1,295,790	3,301,820		(2,006,030)	10,011,855		20,000	•	428,415	•	9,563,440			8,005,825		•	7,405,590	229,466	370,769					Within 6 months		Th
(1,448,307)	(1,449,500) (1,332,186) (494,334		1,193	766,394	1	1		46,261	ı	720,133	1		767,587	,		661,581	103,641	2,365					Between 6 months & 1 year	31/12/10	The Banking Group
775,384	(1,332,186)	200	2,107,570	172,590		1	76,551	10,303		85,736	•		2,280,160			2,205,462	49,833	24,865		•			Between 1 & 2 years		h h
233,769	(494,334)		728,103	550,929		ı	66,470	354,413	•	130,046	•		1,279,032		•	689,998	311,975	277,059					Between 2 & 5 years		
61,551	(25,800)	(2)	87,351		•								87,351	•	•	•	62,125	25,226		•	•		Over 5 years		

61,551	233,769	775,384	(1,448,307)	1,295,936	(411,625)	506,708	principals Net effective interest rate gap
	(494,334)	(1,332,186)	(1,449,500) (1,332,186)	3,301,820			Net derivative notional
87,351	728,103	2,107,570	1,193	(2,005,884)	(411,625)	506,708	On-balance sheet gap
	550,929	172,590	766,394	10,612,893	863,533	12,966,339	Total financial liabilities
	r		1	,	40,335	40,335	Other financial liabilities
	ı	1	1	621,038	1,094	622,132	Balances with related parties
	66,470	76,551				143,021	Term subordinated debt
	354,413	10,303	46,261	428,415	,	839,392	Debt securities issued
		,		,	155,398	155,398	Derivative financial instruments
	130,046	85,736	720,133	9,563,440	641,365	11,140,720	Deposits and other borrowings
		,		•	25,341	25,341	Due to other financial institutions
							Financial liabilities
87,351	1,279,032	2,280,160	767,587	8,607,009	451,908	13,473,047	Total financial assets
		1	ı	•	9,719	9,719	Other financial assets
			•	601,184		601,184	Balances with related parties
				•	58,393	58,393	Derivative financial instruments
	689,998	2,205,462	661,581	7,405,590	(29,216)	10,933,415	Loans and advances
62,125	311,975	49,833	103,641	229,466		757,040	Available-for-sale assets
25,226	277,059	24,865	2,365	370,769	•	700,284	Financial assets held for trading
							institutions
		r			77,966	77,966	Due from other financial
		•	•		335,046	335,046	Cash and cash equivalents
							Financial assets
Over 5 years	Between 2 & 5 years	Between 1 & 2 years	Between 6 months & 1 year	Within 6	Interest Total insensitive	Total i	
			31/12/10				
		8	Kiwibank Limited				

	:						
			The E	The Banking Group			
				31/12/09			
Dollars in thousands (unaudited)	Total	Interest insensitive	Within 6 months	Between 6 months & 1 year	Between 1 & 2 years	Between 2 & 5 years	Over 5 years
Financial assets							
Cash and cash equivalents	363,592	71,187	292,405				
Due from other financial institutions	18,705	18,705	1				,
Financial assets held for trading	875,873	1	586,581	1	151,864	137,428	,
Available-for-sale assets	893,247		294,506	33,562	336,509	228,670	1
Loans and advances	9,726,420	1,016	4,299,495	2,132,411	1,817,683	1,475,815	
Derivative financial instruments	51,639	51,639		1	ı	ı	
Other financial assets	8,804	8,804	1		1		
Total financial assets	11,938,280	151,351	5,472,987	2,165,973	2,306,056	1,841,913	ı
Financial liabilities							
Due to other financial institutions	580,952	2,660	578,292	ı	1	t	ı
Deposits and other borrowings	9,740,311	547,434	8,250,045	679,986	185,909	76,937	
Derivative financial instruments	215,692	215,692	1	1		•	
Debt securities issued	884,436		551,999	1	20,519	311,918	,
Term subordinated debt	142,118	1	ı	1	ŧ	142,118	
Other financial liabilities	31,645	31,645	r			ı	
Total financial liabilities	11,595,154	797,431	9,380,336	679,986	206,428	530,973	
On-balance sheet gap	343,126	(646,080)	(3,907,349)	1,485,987	2,099,628	1,310,940	,
Net derivative notional principals			4,234,499	(1,429,447)	(1,639,419)	(1,165,633)	ı
Net effective interest rate gap	343,126	(646,080)	327,150	56,540	460,209	145,307	1

Dollars in thousands(unaudited) Financial assets Cash and cash equivalents	•		Kiwiba	Kiwibank Limited			
Dollars in thousands(unaudited) Financial assets Cash and cash equivalents							
Dollars in thousands(unaudited) Financial assets Cash and cash equivalents			31/12/09	99			
Financial assets Cash and cash equivalents	Total	Interest insensitive	Within 6 months	Between 6 months & 1 year	Between 1 & 2 years	Between 2 & 5 years	Over 5
Cash and cash equivalents							
	362,727	71,188	291,539	ı	,		1
Due from other financial institutions	18,705	18,705	1	ı		ı	ı
Financial assets held for trading	875,873	1	586,581	ı	151,864	137,428	ı
Available-for-sale assets	893,247	•	294,506	33,562	336,509	228,670	ı
Loans and advances	9,726,420	1,016	4,299,495	2,132,411	1,817,683	1,475,815	1
Balances with related parties	600,928		600,928				ı
Derivative financial instruments	51,639	51,639	,				1
Other financial assets	9,799	9,799					
Total financial assets	12,539,338	152,347	6,073,049	2,165,973	2,306,056	1,841,913	
Financial liabilities							
Due to other financial institutions	580,952	2,660	578,292	ı	ı	ı	
Deposits and other borrowings	9,740,311	547,434	8,250,045	679,986	185,909	76,937	
Derivative financial instruments	215,692	215,692		ı			
Debt securities issued	884,436	•	551,999	t	20,519	311,918	•
Term subordinated debt	142,118	ı	1	ı	ı	142,118	1
Balances with related parties	601,102	1	601,102				
Other financial liabilities	31,617	31,617	1				
Total financial liabilities1	12,196,228	797,403	9,981,438	679,986	206,428	530,973	1
On-balance sheet gap	343,110	(645,056)	(3,908,389)	1,485,987	2,099,628	1,310,940	
Net derivative notional principals	1		4,234,499	(1,429,447)	(1,639,419)	(1,165,633)	 - 1
Net effective interest rate gap	343,110	(645,056)	326,110	56,540	460,209	145,307	1

			The Ban	The Banking Group			
			30/	30/06/10			
Dollars in thousands (audited)	Total	Interest insensitive	Within 6 months	Between I 6 months & 1 year	Between I	Between 2 & 5 years Ov	Over 5 years
Financial assets							
Cash and cash equivalents	303,866	303,866	1		ı	1	ı
Due from other financial institutions	156,871	156,871	r	1	ı	•	r
Financial assets held for trading	671,152	1	241,718	44,043	211,927	173,464	
Available-for-sale assets	544,453	1	141,736	44,875	80,652	277,190	ı
Loans and advances	10,418,502	(1,519)	(1,519) 6,252,528	1,204,621 2,150,934	2,150,934	811,938	ı
Derivative financial instruments	46,320	46,320	1			,	
Other financial assets	5,584	5,584					
Total financial assets	12,146,748	511,122	511,122 6,635,982	1,293,539 2,443,513	2,443,513	1,262,592	
Financial liabilities							
Due to other financial institutions	164,051	2,238	161,813				•
Deposits and other borrowings	10,295,325	559,736	8,136,514	1,395,909	108,824	94,342	1
Derivative financial instruments	202,588	202,588			ı		•
Debt securities issued	795,237		422,926	9,798	20,510	342,003	
Term subordinated debt	143,299	1	ı	•	76,483	66,816	
Balances with related parties	12,114	2,114	10,000	•	•		
Other financial liabilities	32,362	32,362	1		1		
Total financial liabilities	11,644,976	799,038	799,038 8,731,253	1,405,707	205,817	503,161	
On-balance sheet gap	501,772	(287,916)((287,916)(2,095,271)	(112,168)	(112,168) 2,237,696	759,431	
Net derivative notional principals		ı	3,543,094	(308,000)	(308,000)(2,710,233)	(524,861)	,
Net effective interest rate gap	501,772	501,772 (287,916) 1,447,823	1,447,823	(420,168)	(420,168) (472,537)	234,570	,

33. Interest repricing continued

			Kiwibanł	Kiwibank Limited			
			30/0	30/06/10			
Dollars in thousands(audited)	Total	Interest	Within 6 months	Between 6 months & 1 year	Between 1 & 2 years	Between 2 & 5 years Ove	Over 5 years
Financial assets							
Cash and cash equivalents	303,804	303,804	1				•
Due to other financial institutions	156,871	156,871	•	•		,	,
Financial assets held for trading	671,152	İ	241,718	44,043	211,927	173,464	1
Available-for-sale assets	544,453	ı	141,736	44,875	80,652	277,190	ı
Loans and advances	10,418,502	(1,519)	6,252,528 1,204,621		2,150,934	811,938	1
Derivative financial instruments	46,320	46,320		ı	1		1
Balances with related parties	600,916	ı	600,916		1	ı	•
Other financial assets	5,741	5,741			,		
Total financial assets	12,747,759	511,217	7,236,898	1,293,539	2,443,513	1,262,592	
Financial liabilities							
Due to other financial institutions	164,051	2,238	161,813				,
Deposits and other borrowings	10,295,325	559,736	8,136,514 1,395,909	1,395,909	108,824	94,342	ı
Derivative financial instruments	202,588	202,588		ı	ı		
Debt securities issued	795,237	1	422,926	9,798	20,510	342,003	1
Term subordinated debt	143,299	1	1	1	76,483	66,816	
Balances with related parties	613,241	2,159	611,082	1	ı	ı	ı
Other financial liabilities	32,248	32,248				•	
Total financial liabilities	12,245,989	798,969	9,332,335	1,405,707	205,817	503,161	
On-balance sheet gap	501,770	(287,752)	(2,095,437) (112,168)	(112,168)	2,237,696	759,431	
Net derivative notional principals			3,543,094	(308,000)	(308,000)(2,710,233)	(524,861)	
Net effective interest rate gap	501,770	(287,752)	1,447,657	1,447,657 (420,168) (472,537)	(472,537)	234,570	1

12,872,117	14,726	542,165	743,951	757,040	10,814,235	Total financial assets
9,753	•	•		. 1	9,753	Other financial assets
58,393	14,726		43,667		,	Derivative financial instruments
10,933,415	i	542,165			10,391,250	Loans and advances
757,040	í		1	757,040		Available-for-sale assets
700,284			700,284	•	·	Financial assets held for trading
77,966	•		1		77,966	Due from other financial institutions
335,266					335,266	Cash and cash equivalents
l otal		FVTPL	trading	77		
I		Held for Designated at	Heid for			
	for hedging	profit or loss	profi	sale	receivables	
	Available-for- Assets at fair value through Derivatives used	ir value through	Assets at fa	Available-for-	Loans and	Dollars in thousands
		The Banking Group	The Bank			Unaudited 31/12/10

12,365,371	11,967,571	87,326	53,606	256,868	Total financial liabilities
40,430	40,430			1	Other financial liabilities
21,069	21,069			ı	Balances with NZP related parties
143,021	143,021	•		ı	Term subordinated debt
839,392	596,990	•	53,606	188,796	Debt securities issued
155,398		87,326	1	68,072	Derivative financial instruments
11,140,720	11,140,720	•		1	Deposits and other borrowings
25,341	25,341			1	Due to other financial institutions
				ļ	
			FVTPL	trading	
	amortised cost	hedging	Designated at	Held for	
	liabilities at	used for		profit or loss	
Total	Other financial	Derivatives	Liabilities at fair value through Derivatives Other financial	Liabilities at fr	

Unaudited 31/12/10			Kiwib	Kiwibank Limited		
Dollars in thousands	Loans and	Available-for-		Assets at fair value through	Derivatives used	s used
	receivables	sale		profit or loss	for hedging	ng
			Held for	Designated at		
			trading) FVTPL		Total
Cash and cash equivalents	335,046			,		335,046
Due from other financial institutions	77,966			,		77,966
Financial assets held for trading	•		700,284	•		700,284
Available-for-sale assets	1	757,040	1	1	•	757,040
Loans and advances	10,391,250		ı	542,165	,	10,933,415
Balances with NZP related parties	601,184		ţ	ı	•	601,184
Derivative financial instruments	1		43,667		14,726	58,393
Other financial assets	9,719	•				9,719
Total financial assets	11,415,165	757,040	743,951	542,165 1	14,726	13,473,047
	through profit or loss		used for f	financial		
		he hericanated at	⁻hedging li	liabilities at		
		ביעם!	co.	amortised		
	liadiii)	7 - 7 F	0	cost		

12,966,339	87,326 12,568,539	87,326	53,606	256,868	Total financial liabilities
40,335	40,335	•			Other financial liabilities
622,132	622,132	ı			Balances with NZP related parties
143,021	143,021	t	1	•	Term subordinated debt
839,392	596,990		53,606	188,796	Debt securities issued
155,398		87,326		68,072	Derivative financial instruments
11,140,720	11,140,720	•	,		Deposits and other borrowings
25,341	25,341	•	1	•	Due to other financial institutions

11,938,280	21,039	1,539,045	906,473	893,247	8,578,476	Total financial assets
8,804	1	1	,		8,804	Other financial assets
51,639	21,039	ı	30,600	ı	•	Derivative financial instruments
9,726,420	ſ	1,539,045	1		8,187,375	Loans and advances
893,247	1	1	,	893,247	1	Available-for-sale assets
875,873	1		875,873	•	ı	Financial assets held for trading
18,705	ľ	•	Í	•	18,705	Due from other financial institutions
363,592	ī	•	t	t	363,592	Cash and cash equivalents
lotal		FVTPL	trading			
! -		Held for Designated at	Held for			
	for hedging	profit or loss	pro	sale	receivables	
	Derivatives used	Assets at fair value through Derivatives used	Assets at	Available-for-	Loans and	Dollars in thousands
		The Banking Group	The E			Unaudited 31/12/09

11,595,154	99,454 11,241,127	99,454	•	254,573	Total financial liabilities
32,745	32,745	1			Other financial liabilities
(1,100)	(1,100)			,	Balances with NZP related parties
142,118	142,118	1	ı	1	Term subordinated debt
884,436	746,101	1	1	138,335	Debt securities issued
215,692		99,454	,	116,238	Derivative financial instruments
9,740,311	9,740,311	1	1		Deposits and other borrowings
580,952	580,952	,	1		Due to other financial institutions
	cost		T	rading	
	amortised	·	ביישורים מי	1 00	
	liabilities at	-hedging	Designated at		
	financial	used for		through profit or loss	
Total	Other	Derivatives		Liabilities at fair value	

12,539,338	21,039	1,539,045	906,473	893,247	9,179,534	Total financial assets
9,799			1		9,799	Other financial assets
51,639	21,039	,	30,600	•		Derivative financial instruments
600,928					600,928	Balances with NZP related parties
9,726,420	1	1,539,045			8,187,375	Loans and advances
893,247	1	1	ì	893,247		Available-for-sale assets
875,873	ı	1	875,873	,		Financial assets held for trading
18,705	ı	1		,	18,705	Due from other financial institutions
362,727	ı	•		•	362,727	Cash and cash equivalents
iotal) FVTPL	trading			
l		Held for Designated at	Held for			
	for hedging	profit or loss	pro	sale	receivables	
	Derivatives used	Assets at fair value through Derivatives used	Assets at	Available-for-	Loans and	Dollars in thousands
		Kiwibank Limited	大iw			Unaudited 31/12/09

12,196,228	99,454 11,842,201	99,454		254,573	Total financial liabilities
32,676	32,676				Other financial liabilities
600,043	600,043	ı	1	1	Balances with NZP related parties
142,118	142,118	ı	•	1	Term subordinated debt
884,436	746,101	ı	ı	138,335	Debt securities issued
215,692	r	99,454	1	116,238	Derivative financial instruments
9,740,311	9,740,311	1	1	1	Deposits and other borrowings
580,952	580,952	t	1	1	Due to other financial institutions
	cost		ا د ا	n aumg	
	amortised	,			
	liabilities at	hedging	Designated at	Held for	
	financial	used for		through profit or loss	
Total	Other	Derivatives Other		Liabilities at fair value	

34. Financial instruments by category

22,249 12,146,748	22,249	1,235,764	695,223	544,453	9,649,059	Total financial assets
5,584					5,584	Other financial assets
46,320	22,249	,	24,071		ı	Derivative financial instruments
10,418,502		1,235,764	,		9,182,738	Loans and advances
544,453		ı	1	544,453	1	Available-for-sale assets
671,152	1	ı	671,152	1	1	Financial assets held for trading
156,871	1	ı	ı		156,871	Due from other financial institutions
303,866		ı	1		303,866	Cash and cash equivalents
	hedging	Held for Designated at trading FVTPL	Held for trading			
Total	erivatives used for	Available-for- Assets at fair value through Derivatives sale profit or loss used for	Assets at fair profit	Available-for- sale	Loans and receivables	Dollars in thousands
		The Banking Group	The Bank			Audited 30/06/10

32,362	32,362		ı		Other financial liabilities
12,114	12,114		,	1	Balances with related parties
143,299	143,299	•	1	1	Term subordinated debt
795,237	596,121	1	,	199,116	Debt securities issued
202,588	1	101,073		101,515	Derivative financial instruments
10,295,325	10,295,325			1	Deposits and other borrowings
164,051	164,051	1	ı	ı	Due to other financial institutions
	cost		- - - -	, , , , , , , , , , , , , , , , , , ,	
	amortised	•	EVTDI	frading	
	liabilities at	⁻hedging f	Designated at	Held for	
	financial	used for	t or loss	through profit or loss	
Total	Other	Derivatives	fair value	Liabilities at fair value	

Total financial liabilities Other financial liabilities

300,631

101,073 11,243,272

11,644,976

Financial instruments by category continued

Audited 30/06/10			Kiwibar	Kiwibank Limited		
Dollars in thousands	Loans and receivables	Available-for- sale	Assets at fair	Available-for- Assets at fair value through Derivatives sale profit or loss used for	erivatives used for	Total
			Held for trading	Designated at FVTPL	hedging	
Cash and cash equivalents	303,804		ı		1	303,804
Due from other financial institutions	156,871	1	1		1	156,871
Financial assets held for trading	4	1	671,152		1	671,152
Available-for-sale assets	1	544,453		•	į	544,453
Loans and advances	9,182,738		ı	1,235,764	1	10,418,502
Derivative financial instruments	1		24,071		22,249	46,320
Balances with related parties	600,916	•	ı		ı	600,916
Other financial assets	5,741	-	1		1	5,741
Total financial assets	10,250,070	544,453	695,223	1,235,764	22,249	22,249 12,747,759

Total 164,051 10,295,325 202,588 795,237 143,299 613,241	Other financial liabilities at amortised cost 164,051 10,295,325 - 596,121 143,299 613,241	Derivatives used for redging	ated	Liabilities at fair value through profit or loss Held for Designa frading FVTPL - 101,515 199,116	Due to other financial institutions Deposits and other borrowings Derivative financial instruments Debt securities issued Term subordinated debt Balances with related parties
O	613,241	ı			Balances with related parties
- -A	143,299	ı	ı	ı	Term subordinated debt
7	596,121	•	•	199,116	Debt securities issued
2		101,073		101,515	Derivative financial instruments
10,2	10,295,325	t	•	ı	Deposits and other borrowings
16	164,051	ı	ı	r	Due to other financial institutions
	cost		7		
	amortised		בייבון		
	liabilities at	hedging	Designated at	Held for	
	financial			through profit	
,	Other	Derivatives		Liabilities at f.	

Other financial liabilities Balances with related parties

Total financial liabilities

300,631

101,073

11,844,285 32,248

12,245,989

32,248

35. Foreign exchange risk

period end. Included in the table are the Group's financial instruments at carrying amounts, categorised by currency. which are monitored daily. The table below summarises the Banking Group's exposure to foreign currency exchange rate risk as at financial position and cash flows. The Board sets limits on the level of exposure by currency and in aggregate for overnight positions, The Banking Group and Kiwibank take on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its

As at 31 December 2010				The Banking Group	sroup		
Unaudited					i		
Dollars in thousands	GBP	JPY	EUR	NZD	AUD	USD	Total
Assets							
Cash and cash equivalents	9,844	692	5,870	301,253	2,793	14,814	335,266
Due from other financial institutions	,	1	,	77,966	,		77,966
Financial assets held for trading			74,245	551,910	66,757	7,372	700,284
Available-for-sale assets	•			685,655	71,385	,	757,040
Loans and advances		1	1	10,933,415	•		10,933,415
Derivative financial instruments			(71,252)	(71,252) (170,938)	310,797	(10,214)	58,393
Other financial assets		ī		9,753		,	9,753
Total financial assets	9,844	692	8,863	8,863 12,389,014	451,732	11,972	12,872,117
Liabilities							
Due to other financial institutions	•		ı	25,341		ı	25,341
Deposits and other borrowings	9,794	692	5,533	5,533 11,108,473	1,725	14,503	14,503 11,140,720
Derivative financial instruments			3,073	48,020	112,297	(7,992)	155,398
Debt securities issued				505,347	334,045	r	839,392
Term subordinated debt				143,021			143,021
Balances with related parties				21,069	•		21,069
Other financial liabilities				40,430			40,430
Total financial liabilities	9,794	692	8,606	8,606 11,891,701	448,067	6,511	6,511 12,365,371
Net on balance sheet financial position	50		257	497,313	3,665	5,461	506,746

35. Foreign exchange risk continued

As at 31 December 2010				Kiwibank Limited	ted		
Unaudited							
Dollars in thousands	GBP	JPY	EUR	NZD	AUD	USD	Total
Assets							
Cash and cash equivalents	9,844	692	5,870	301,033	2,793	14,814	335,046
Due from other financial institutions		,	1	77,966		1	77,966
Financial assets held for trading	•	•	74,245	551,910	66,757	7,372	700,284
Available-for-sale assets	•	•		685,655	71,385	,	757,040
Loans and advances	•	•		10,933,415		1	10,933,415
Balances with related parties		•		601,184	•	•	601,184
Derivative financial instruments	,		(71,252)	(170,938)	310,797	(10,214)	58,393
Other financial assets		•		9,719			9,719
Total financial assets	9,844	692	8,863	8,863 12,989,944	451,732	11,972	13,473,047
Liabilities							
Due to other financial institutions				25,341	,	,	25,341
Deposits and other borrowings	9,794	692	5,533	5,533 11,108,473	1,725	14,503	14,503 11,140,720
Derivative financial instruments			3,073	48,020	112,297	(7,992)	155,398
Debt securities issued				505,347	334,045		839,392
Term subordinated debt	,			143,021		1	143,021
Balances with related parties	,	ı		622,132		,	622,132
Other financial liabilities		•		40,335			40,335
Total financial liabilities	9,794	692	8,606	8,606 12,492,669	448,067	6,511	12,966,339

Net on balance sheet financial position

257

5,461

506,708

35. Foreign exchange risk continued

As at 31 December 2009			The Banking Group	group		
Unaudited						
Dollars in thousands	GBP	EUR	NZD	AUD	USD	Total
Assets						
Cash and cash equivalents	6,827	2,371	328,364	10,756	15,274	363,592
Due from other financial institutions		1	17,437	1,268	1	18,705
Financial assets held for trading	1	91,043	713,221	50,087	21,522	875,873
Available-for-sale assets	1	1	804,409	88,838	1	893,247
Loans and advances			9,726,420		1	9,726,420
Derivative financial instruments		(90,731)	(90,731) (104,038)	260,394	(13,986)	51,639
Other financial assets			8,804			8,804
Total financial assets	6,827	2,683	2,683 11,494,617	411,343	22,810	11,938,280
Liabilities						
Due to other financial institutions		1	580,952	1		580,952
Deposits and other borrowings	6,827	1,555	9,713,456	5,834	12,639	9,740,311
Derivative financial instruments	1	1,030	117,590	89,724	7,348	215,692
Debt securities issued	1	,	571,108	313,328	1	884,436
Term subordinated debt		1	142,118	ı		142,118
Other financial liabilities	ı		31,645			31,645
Total financial liabilities	6,827	2,585	2,585 11,156,869	408,886	19,987	11,595,154

Net on balance sheet financial position

343,126

35. Foreign exchange risk continued

1						
As at 31 December 2009			Kiwibank Limited	ed		
Unaudited						
Dollars in thousands	GBP	EUR	NZD	AUD	USD	⊺otal
Assets						
Cash and cash equivalents	6,827	2,371	327,499	10,756	15,274	362,727
Due from other financial institutions	r	1	17,437	1,268	1	18,705
Financial assets held for trading		91,043	713,221	50,087	21,522	875,873
Available-for-sale assets		1	804,409	88,838	ı	893,247
Loans and advances	ı	1	9,726,420	1	ı	9,726,420
Balances with related parties	ı	ı	600,928	i	ı	600,928
Derivative financial instruments		(90,731)	(104,038)	260,394	(13,986)	51,639
Other financial assets			9,799		,	9,799
Total financial assets	6,827	2,683	2,683 12,095,675	411,343	22,810	12,539,338
Liabilities						
Due to other financial institutions	1	ı	580,952	1		580,952
Deposits and other borrowings	6,827	1,555	9,713,456	5,834	12,639	9,740,311
Derivative financial instruments	1	1,030	117,590	89,724	7,348	215,692
Debt securities issued	ı	ı	571,108	313,328	ı	884,436
Term subordinated debt	1	ı	142,118	ı	ı	142,118
Balances with related parties		1	601,102	1		601,102
Other financial liabilities		ı	31,617			31,617
Total financial liabilities	6,827	2,585	11,757,943	408,886	19,987	12,196,228
Net on balance sheet financial position	ı		337 732	2 457	> 8>3	343 110
			4 4 4 4 4 4	1	1000	

35. Foreign exchange risk continued

As at 30 June 2010 Audited Dollars in thousands Assets Cash and cash equivalents	GBP 8,528	JPY 698	The Banking Group EUR 1,933 266,	ing Group NZD 266,729	AUD 4,517	USD USD 21,461	Total 303,866
Cash and cash equivalents Due from other financial institutions	8,528 ,	698	1,933	266,729 156,871	4,517	21,461	
Financial assets held for trading	1	ı	21,431	544,125	58,820	46,776	
Available-for-sale assets	ı	•	ŀ	473,845	70,608	ı	
Loans and advances	1	r	ı	10,418,502	ı	ı	10,418,502
Derivative financial instruments	1		(20,702)	78,194	3,403	(14,575)	
Other financial assets	1		ı	5,584	ι	,	
Total financial assets	8,528	698	2,662 1	2,662 11,943,850	137,348	53,662	12,146,748
Liabilities							
Due to other financial institutions	ı		,	164,051	1		164,051
Deposits and other borrowings	8,528	698	1,685	10,268,018	2,427	13,969	10,295,325
Derivative financial instruments	1		992	355,155	(186,625)	33,066	202,588
Debt securities issued	1		ı	483,899	311,338	ı	795,237
Term subordinated debt			·	143,299	ı		143,299
Balances with related parties	ı	1	ı	12,114	1	1	
Other financial liabilities	r		1	32,362	1	1	
Total financial liabilities	8,528	698	2,677	11,458,898	127,140	47,035	11,644,976
Net on balance sheet financial position		,	(15)	484,952	10,208	6,627	501,772

35. Foreign exchange risk continued

As at 30 June 2010				Kiwiban	Kiwibank Limited		
Audited	ļ			:			
Dollars in thousands	GBP	JPY	EUR	NZD	AUD	USD) Total
Assets							
Cash and cash equivalents	8,528	698	1,933	266,667	4,517	21,461	303,804
Due from other financial institutions	ı	1	1	156,871	•	1	156,871
Financial assets held for trading	ı	1	21,431	544,125	58,820	46,776	671,152
Available-for-sale assets	ı		ı	473,845	70,608	1	544,453
Loans and advances	ı		ı	10,418,502	ı		10,418,502
Derivative financial instruments	ı	ı	(20,702)	78,194	3,403	(14,575)	46,320
Balances with related parties			1	600,916	1	1	600,916
Other financial assets		ı	ı	5,741	ı	ı	5,741
Total financial assets	8,528	698	2,662	12,544,861	137,348	2,662	12,747,759
Liabilities							
Due to other financial institutions	ı	ı		164,051	•	•	164,051
Deposits and other borrowings	8,528	698	1,685	10,268,018	2,427	13,969	10,295,325
Derivative financial instruments	•	1	992	355,155	(186,625)	33,066	202,588
Debt securities issued	ı		•	483,899	311,338	t	795,237
Term subordinated debt	t		1	143,299	1		143,299
Balances with related parties	1			613,241	ı	1	613,241
Other financial liabilities	1		,	32,248			32,248
Total financial liabilities	8,528	698	2,677	12,059,911	127,140	47,035	12,245,989

Net on balance sheet financial position

(15)

484,950

10,208

6,627

501,770

36. Liquidity risk

risk across the Group. Further details of the Banking Group's policies for managing liquidity are set out in note 41. The Group Liquidity Policy is approved by the Board and defines the core principles for measuring, managing and monitoring liquidity

Liquidity risk management process

The Banking Group's liquidity management responsibilities include:

- Day-to-day liquidity requirements. RBNZ liquidity ratios (PLR) are calculated and monitored daily to ensure that the Group:
- is compliant with part 11 of the Conditions of Registration and the RBNZ "Liquidity policy" (BS13).
- maintains a prudent level of cash and highly liquid assets (primary liquid assets") and marketable assets of limited and one year period as well as provide adequate cover against funding stress or unexpected run-of risk. credit risk ("secondary liquid assets") to meet anticipated wholesale and retail outflows over a one week, one month
- Securing an appropriately matched profile of future cash flows from maturing assets and liabilities.
- Implementing the bank's funding plan which includes the development of sustainable wholesale funding capacity,
- Stress testing the bank's funding and liquidity position with a range of adverse events covering:
- a Kiwibank name crisis
- An international credit crisis
- A macro economic events
- A significant earning loss

ALCO. From 1 April 2010 onwards the RBNZ liquidity ratios have been used. Up to 31 March 2010 the Banking Group used its internal PLR ratio to monitor liquidity on a daily basis, with management oversight by

and also discloses the ranges calculated for the RBNZ ratios for the period from 1 April 2010 to 31 December 2010. The table below shows the liquidity ratio for the Banking Group and for Kiwibank Limited as at 31 December 2009 using the PLR ratio

PLR ratio (minimum of Basis 1 and 2)	PLR Basis 2	PLR Basis 1		Committed lines granted by the bank	NZD retail deposit outflow	Wholesale NZD outflows		NZD stock - primary liquidity	PLR ratios – 10 working days basis	Dollars in thousands
207%	207%	208%	518,518	71,752	148,677	298,089	723,174		207%	31/12/09

RBNZ mismatch ratio

The RBNZ quantitative requirements for liquidity-risk management with effect from 1 April 2010 are as follows:

- the one-week mismatch ratio of the banking group is not less than zero per cent at the end of each business day;
- the one-month mismatch ratio of the banking group is not less than zero per cent at the end of each business day; and
- the one-year core funding ratio of the banking group is not less than 65 per cent at the end of each business day

operating within a 2-10% range mismatch ratio has ranged within a 8% variance, with the one week ratio being within a range of 4-11% and 1 month mismatch ratio Kiwibank's core funding ratio has remained stable within a 6% range of 80-86% in the period ending 31 December 2010. Kiwibank's

36. Liquidity risk continued

Kiwibank's mismatch ratio has ranged within a 4% variance, with the one week ratio being within a range of 8-11% and 1 month In the period since adoption of BS13 to 30 June 2010, Kiwibank's core funding ratio has remained stable within a 1% range of 79-80%. mismatch ratio operating within a 7-10% range

Non-derivative cash flows

cash flows, whereas the inherent liquidity risk is managed using the PLR measure. by remaining contractual maturities at the reporting period date. The amounts disclosed in the table are the contractual undiscounted The tables below summarise the cash flows payable by the Banking Group and Kiwibank Limited under non-derivative financial liabilities

Derivative cash flows

(a) Derivatives settled on a net basis

in the table are the contractual undiscounted cash flows using forward rates. relevant maturity groupings based on the remaining period at the balance sheet to the contractual maturity date. The amounts disclosed The table below analyses the Banking Group's and Kiwibank's derivative financial liabilities that will be settled on a net basis into

(b) Derivatives settled on a gross basis

disclosed in the table are the contractual undiscounted cash flows using forward rates. relevant maturity groupings based on the remaining period at the reporting period date to the contractual maturity date. The amounts The table below analyses the Banking Group's and Kiwibank's derivative financial instruments that will be settled on a gross basis into

36. Liquidity risk continued

Up to 3 3 to 12 Between months months years (25,341) (7,905,738) (3,128,229) (262,343) (330,237) (99,727) (517,043) (5,520) (40,430) (8,307,266) (3,233,476) (927,781) (148,395) (40,430) (1,039,950) (2,245,296) 2,872,231 : (1,028,948) (21,796) (212) (1,030,552) (317) (212)	24 20,861,924 7) 13,331,347	2,855,924 (7,530,577)	(2,297,488) (10,386,501)	(8,089,013) (8,089,013)	Net cash flows Cumulative net cash flows
Up to 3 3 to 12 between than 5 month more up to 3 3 to 12 1 & 8 to 18 month more 1 & 18 to 19		(21:	(317)	(1,030,552)	Total
Up to 3 3 to 12 Berwein Immore	2) -	(21)	(317)	(106)	Lease commitments
Up to 3 3 to 12 Between thore more months months years years that for months months years years years 1 1,25,241) (25,241) (7,905,738) (3,128,229) (262,343) (11,28 (330,237) (99,727) (517,043) (11,28 (40,430) (41,497)	1			(1,028,948)	Loan commitments
Up to 3 3 to 12 Braween months when than 5 t	•		•	(1,498)	Capital commitments
Up to 3 3 to 12 Between more more months months years than 5 years years years years years years (7,905,738) (3,128,229) (262,343)					cash flows
Up to 3 3 to 12 Between more more months months years than 5 months years than 5 months years than 5 months years than 5 years years years years years (7,905,738) (3,128,229) (262,343) - (11 (330,237) (99,727) (517,043) - (12 (30,3237) (99,727) (148,395) - (Off statement of financial position
Up to 3 3 to 12 Between than 5 months months work months years years years wears (25,341)		27,85	3,416	1,822	Total
Up to 3 3 to 12 Between More months months years than 5 12 years than 5 12 years than 6 125.341) (25,341) ((7,905,738) (3,128,229) (262,343) - (11,293,005) (5,520) (148,395) - (11,293,005) (5,520) (148,395) - (12,493,005) (3,233,476) (927,781) - (12,493,005) (3,233,476) (927,781) - (12,493,005) (3,233,476) (927,781) - (12,493,005) (3,233,476) (927,781) - (12,493,005) (2,245,663) 474,197 28,550 11,245,006 163,529 451,358 67,200 81,451		(441,32	(43,583)	(171,959)	Outflow
Up to 3 3 to 12 Between More (11,25,341) (25,341) (30,237) (3,128,229) (262,343) - (11,2 (330,237) (99,727) (517,043) - (11,2 (40,430) (12,4 (40,430) (12,4 (8,307,266) (3,233,476) (927,781) - (12,4 (8,307,266) (3,233,476) (927,781) - (12,4 (8,307,266) (3,233,476) (927,781) - (12,4 (8,307,266) (3,233,476) (927,781) - (12,4 (8,307,266) (3,233,476) (927,781) (12,4 (8,307,266) (3,233,476) (927,781) (12,4 (8,307,266) (3,233,476) (927,781) (12,4 (8,307,266) (3,233,476) (927,781) (12,4 (8,307,266) (3,233,476) (927,781) (12,4 (8,307,266) (3,233,476) (927,781) (12,4 (8,307,266) (3,233,476) (927,781) (12,4 (8,307,266) (3,233,476) (927,781) (12,4 (9,307,266) (3,233,476) (927,781) (12,4 (9,307,266) (3,233,476) (927,781) (12,4 (9,307,266) (3,233,476) (927,781) (12,4 (9,307,266) (3,233,476) (927,781) (12,4 (9,307,266) (3,233,476) (927,781) (12,4 (9,307,266) (3,233,476) (927,781) (12,4 (9,307,266) (3,233,476) (927,781) (12,4 (9,307,266) (3,233,476) (927,781) (12,4 (9,307,266) (3,233,476) (927,781) (12,4 (9,307,266) (3,233,476) (927,781) (12,4 (9,307,266) (3,233,476) (927,781) (12,4 (9,333,476) (3,233,476) (927,781) (12,4 (9,333,476) (3,233,476) (927,781) (12,4 (9,333,476) (3,233,476) (927,781) (12,4 (9,333,476) (3,233,476) (927,781) (927,781) (12,4 (9,333,476) (3,233,476) (927,781) (927,781) (12,4 (9,333,476) (3,233,476) (927,781) (927,781) (12,4 (9,333,476) (927,781) (927,781) (12,4 (9,333,476) (927,781) (927,781) (12,4 (9,333,476) (927,781) (927,781) (927,781) (12,4 (9,333,476) (927,781) (927,781) (927,781) (12,4 (9,333,476) (927,781	32	469,18	46,999	173,781	Inflow
Up to 3 3 to 12 Between than 5 months months years years 1 & 5 months 1 & 5 months years 1 & 5 months 1 & 5 m					Foreign exchange derivatives
Up to 3 3 to 12 Between than 5 months months years years years years 1 & 5 months 1 & 5 months years 1 & 5 months years 1 & 5 months 1 & 5 mont					Derivative cash flows - gross
Up to 3 3 to 12 Between More months months years years 1 8.5 than 5 1 18.5 than 5 18.5		(41,726	(55,289)	(20,333)	Total
Up to 3 3 to 12 Between More months wears than 5 than 5 months wears years than 5 months years than 5 months years years 1 (25,341) (17,905,738) (3,128,229) (262,343) - (11,2) (330,237) (99,727) (517,043) - (11,2) (40,430) (12,4) (8,307,266) (3,233,476) (927,781) - (12,4) (8,307,266) (3,233,476) (927,781) - (12,4) (8,307,266) (3,233,476) (927,781) (12,4) (8,307,266) (3,233,476) (927,781) (12,4) (8,307,266) (3,233,476) (927,781) (12,4) (8,307,266) (3,233,476) (927,781) (12,4) (8,307,266) (3,233,476) (927,781) (12,4) (8,307,266) (3,233,476) (927,781) (12,4) (8,307,266) (3,233,476) (927,781) (12,4) (8,307,266) (3,233,476) (927,781) (12,4) (927,781)		(41,726	(55,289)	(20,333)	Interest rate derivatives
Up to 3 3 to 12 1 8.5 then more months wears years years 1 1 8.5 than 5					Derivative cash flows - net
Up to 3 3 to 12 Between More Up to 3 3 to 12 14.5 than 5 months years years years 18.5 than 5 months years years 17.905,738) (3,128,229) (262,343) - (11,2 (330,237) (99,727) (517,043) - (9, (40,430) (12,4 (40,430) (12,4 (8,307,266) (3,233,476) (927,781) - (12,4 (8,307,266) (3,233,476) (927,781) - (12,4 (45,061) 154,909 163,529 451,358 67,200 8 465,061 781,780 2,872,231 20,765,422 24,1 9,451		2,870,00	(2,245,298)	(7,039,950)	Net non derivative cash flows
Up to 3 3 to 12 Between More (25,341)		3,797,78	988,178	1,267,316	Total financial assets
Up to 3 3 to 12 Between More months months years years 1 (25,341) (25,341) (17,905,738) (3,128,229) (262,343) - (11,2) (330,237) (99,727) (517,043) - (11,2) (40,430) ((8,307,266) (3,233,476) (927,781) - (12,4) (8,307,266) (12,4) (927,781) - (12,4) (935,266 (12,4) (935,266 (12,4) (935,233,476) (927,781) - (12,4) (935,266 (12,4) (935,266 (12,4) (935,266) (12,4) (935,266) (12,4) (935,266 (12,4) (935,266) (12,4) (935,266) (12,4) (935,266) (12,4) (935,266) (12,4) (935,266) (12,4) (935,266) (12,4) (935,266) (12,4) (935,266) (12,4) (935,266) (12,4) (935,266) (12,4) (935,266) (12,4) (935,266) (12,4) (935,266) (12,4) (935,266) (12,4) (935,266)				9,451	Other financial assets
Up to 3 3 to 12 Herween More Table 1 & 5 than 5 months worths years years 1 & 5 than 5 months years years 1 (25,341) (25,341) (1,2905,738) (3,128,229) (262,343) - (11,2905,520) (5,520) (517,043) - (11,2905,520) (148,395) - (11,2905,520) (148,395) - (11,2905,520) (148,395) - (12,4905,520) (3,233,476) (927,781) - (12,4905,520) (3,233,476) (3,233,47		2,872,23	781,780	465,061	Loans and advances
Up to 3 3 to 12 Herween Wore Carlottes years years 1		451,35	163,529	154,909	Available-for-sale assets
Up to 3 3 to 12 Between function month More than 5 months months years years 1 & 5 (25,341) - - - (1,262,343) (7,905,738) (3,128,229) (262,343) - (11,262,343) (330,237) (99,727) (517,043) - (11,262,343) (40,430) - - - - - (8,307,266) (3,233,476) (927,781) - - (12,462,443) 335,266 - - - - - - 77,966 - - - - - -		474,19	42,869	224,663	Financial assets held for trading
Up to 3 3 to 12 1 & 5 then 5 months months years years years (25,341) (17,905,738) (3,128,229) (262,343) - (11,330,237) (99,727) (517,043) - (12,40,430) (12,330,7,266) (3,233,476) (927,781) - (12,335,266) (12,335,266) (12,335,266)	ı		ı	77,966	Due from other financial institutions
Up to 3 3 to 12 1 & 5 than 5 months works years years years (25,341) (17,905,738) (3,128,229) (262,343) - (11,(330,237) (99,727) (517,043) - (40,430) (40,430) (8,307,266) (3,233,476) (927,781) - (12,233,476)				335,266	Cash and cash equivalents
Up to 3 3 to 12 1 & 5 than 5 months months years years (25,341) (11,7905,738) (3,128,229) (262,343) - (11,65,20) (5,520) (148,395) - (40,430) (8,307,266) (3,233,476) (927,781) - (12,235,234,276)					Assets
Up to 3 3 to 12 1 & 5 then 5 months months years years (25,341) (11,7905,738) (3,128,229) (262,343) - (11,6520) (5,520) (148,395) - (40,430)		(927,781	(3,233,476)	(8,307,266)	Total financial liabilities
Up to 3 3 to 12 1 & 5 than 5 months wears years years (25,341) (17,905,738) (3,128,229) (262,343) - (11, (330,237) (99,727) (517,043) - (5,520) (5,520) (148,395) - (ı		•	(40,430)	Other financial liabilities
Up to 3 3 to 12 1 & 5 than 5 months months years years (25,341) (7,905,738) (3,128,229) (262,343) - (11, (330,237) (99,727) (517,043) - (11, (4, (4, (4, (4, (4, (4, (4, (4, (4, (4	5) .	(148,395	(5,520)	(5,520)	Term subordinated debt
Up to 3 3 to 12 1 & 5 than 5 months months years years (25,341) (7,905,738) (3,128,229) (262,343) - (11,128,229)		(517,043	(99,727)	(330,237)	Debt securities issued
Up to 3 3 to 12 1 & 5 than 5 months months years years (25,341)	,	(262,343	(3,128,229)	(7,905,738)	Deposits and other borrowings
Up to 3 3 to 12 1 & 5 than 5 months months years years	•			(25,341)	Due to other financial institutions
Up to 3 3 to 12 1 & 5 than 5 months months years years					Liabilities
3 to 12 1 & 5 than 5 months years years					Non derivative cash flows
		Between 1 & 5 years	3 to 12 months	Up to 3 months	Dollars in thousands
31/12/10 - unaudited	audited	1/12/10 - una	ų		
THE DELINITY CHOCK	à	Sally Ci			

36. <u>Liquidity risk continued</u>

Kiwibank Limited

Cumulative net cash flows	Net cash flows	Total	Lease commitments	Loan commitments	Capital commitments	cash flows	Off statement of financial position	Total	Outflow	Inflow	Foreign exchange derivatives	Derivative cash flows - gross	Total	Interest rate derivatives	Derivative cash flows - net	Net non derivative cash flows	Total financial assets	Other financial assets	Balances with NZP related parties	Loans and advances	Available-for-sale assets	Financial assets held for trading	Due from other financial institutions	Cash and cash equivalents	Assets	Total financial liabilities	Other financial liabilities	Term subordinated debt	Debt securities issued	Deposits and other borrowings	Balances with NZP related parties	Due to other financial institutions	Liabilities	Non derivative cash flows	Dollars in thousands	
(8,121,220)	(8,121,220)	(1,030,552)	(106)	(1,028,948)	(1,498)			1,822	(171,959)	173,781			(20,333)	(20,333)		(7,072,157)	1,241,379	9,583	5,393	465,061	154,909	224,663	77,966	303,804		(8,313,536)	(40,335)	(5,520)	(330,237)	(7,905,738)	(6,365)	(25,341)			Up to 3 months	
(10,421,679)	(2,300,459)	(317)	(317)					3,416	(43,583)	46,999			(55,289)	(55,289)		(2,248,269)	1,005,671		17,493	781,780	163,529	42,869	•	•		(3,253,940)		(5,520)	(99,727)	(3,128,229)	(20,464)				3 to 12 months	ω
(7,582,528)	2,840,151	(212)	(212)	ī	•			27,857	(441,325)	469,182			(41,726)	(41,726)		2,854,232	3,931,088		133,302	2,872,231	451,358	474,197	ı	•		(1,076,856)	ī	(148,395)	(517,043)	(262,343)	(149,075)				Between 1 & 5 years	31/12/10 - unaudited
13,144,259	20,725,787												752	752		20,725,035	22,853,828		1,992,656	20,765,422	67,200	28,550	•	•		(2,128,793)	1				(2,128,793)	•			More than 5 years	lited
13,144,259	13,144,259	(1,031,081)	(635)	(1,028,948)	(1,498)			33,095	(656,867)	689,962			(116,596)	(116,596)		14,258,841	29,031,966	9,583	2,148,844	24,884,494	836,996	770,279	77,966	303,804		(14,773,125)	(40,335)	(159,435)	(947,007)	(11,296,310)	(2,304,697)	(25,341)			Total	

36. Liquidity risk continued

	The	Banking Group		
	<u> </u>	/12/09 - unaudit	led	
Up to 3 months	3 to 12	Between 1 & 5 years	More than 5 years	Total
580,239	ı	1	1	580,239
6,644,347	2,904,630	311,103	•	9,860,080
294,461	227,561	484,843	ı	1,006,865
5,520	5,520	159,435		170,475
32,745			L	32,745
7,557,312	3,137,711	955,381		11,650,404
363,592	ı			363,592
486,224	98,696	334,347	t	919,267
232,158	84,114	646,324	5,900	968,496
443,388	721,552	2,764,719	19,395,679	23,325,338
0				
1.534.166	904.362	3.745.390	19.401.579	25.585.497
(6,023,146)	(2,233,349)	2,790,009	19,401,579	13,935,093
(55,735)	(93,151)	(25,390)	1	(174,276)
(55,735)	(93,151)	(25,390)		(174,276)
639,935	114,247	396,488		1,150,670
(639,739)	(100,609)	(399,173)		(1,139,521)
196	13,638	(2,685)	·	11,149
(3,825)	1		1	(3,825)
(948,463)	1	•	1	(948,463)
(109)	(326)	(464)		(899)
(952,397)	(326)	(464)	1	(953,187)
(7,031,082)	(2,313,188)	2,761,470	19,401,579	12,818,779
(7,031,082)	(9,344,270)	(6,582,800)	12,818,779	12,818,779
	580,239 6,644,347 294,461 5,520 32,745 7,557,312 363,592 486,224 232,158 443,388 443,388 6,023,146 (6,023,146) (6,023,146) (655,735) (55,735) (948,463) (109) (952,397) (7,031,082)	Th 3 to 12 months 2,904,630 227,561 5,520 5,520 3,137,711 3,137,711 721,552 98,696 84,114 721,552 114,247 (100,609) 13,638 13,638 (2,313,188) (2,313,188) (2,313,188)	Th 3 to 12 months 2,904,630 227,561 5,520 5,520 3,137,711 3,137,711 721,552 98,696 84,114 721,552 114,247 (100,609) 13,638 13,638 (2,313,188) (2,313,188) (2,313,188)	The Banking Group 31/12/09 - unaudited Between 1 & 5 1 & 5 months 2,904,630 311,103 227,561 484,843 5,520 159,435 5,520 159,435 98,696 334,347 84,114 646,324 721,552 2,764,719 904,362 3,745,390 (93,151) (93,151) (93,151) (93,151) (93,151) (93,151) (93,151) (93,151) (93,151) (93,151) (25,390) (93,151) (326) (326) (464)

36. Liquidity risk continued

		Kiw	Kiwibank Limited		
		ь́	31/12/09 - unaudited	ted	
Dollars in thousands	Up to 3 months	3 to 12 months	Between 1 & 5 years	More than 5 years	Total
Non derivative cash flows					
Liabilities					
Due to other financial institutions	580,239	ŧ	ı	,	580,239
Balances with NZP related parties	5,852	22,250	173,042	2,265,851	2,466,995
Deposits and other borrowings	6,644,347	2,904,630	311,103		9,860,080
Debt securities issued	294,461	227,561	484,843	ı	1,006,865
Term subordinated debt	5,520	5,520	159,435	ı	170,475
Other financial liabilities	32,676				32,676
Total financial liabilities –	7,563,095	3,159,961	1,128,423	2,265,851	14,117,330
Assets					
Cash and cash equivalents	362,727	ı	ı	ı	362,727
Financial assets held for trading	486,224	98,696	334,347	í	919,267
Available-for-sale assets	232,158	84,114	646,324	5,900	968,496
Loans and advances	443,388	721,552	2,764,719	19,395,679	23,325,338
Balances with NZP related parties	4,878	19,274	157,232	2,125,233	2,306,617
Other financial assets	9,799	-	ı		9,799
Total financial assets	1,539,174	923,636	3,902,622	21,526,812	27,892,244
Net non derivative cash flows Derivative cash flows - net	(6,023,921)	(2,236,325)	2,774,199	1.96*092*61	13,774,914
Interest rate derivatives	(55,735)	(93,151)	(25,390)	1	(174,276)
Total	(55,735)	(93,151)	(25,390)	1	(174,276)
Derivative cash flows - gross					
Foreign exchange derivatives					
Inflow	639,935	114,247	396,488	ı	1,150,670
Outflow	(639,739)	(100,609)	(399,173)	ı	(1,139,521)
Total	196	13,638	(2,685)		11,149
Off statement of financial position					
cash flows					
Capital commitments	(3,825)	•	ı	t	(3,825)
Loan commitments	(948,463)	1	1	1	(948,463)
Lease commitments	(109)	(326)	(464)		(899)
Total	(952,397)	(326)	(464)	1	(953,187)
Net cash flows	(7,031,857)	(2,316,164)	2,745,660	19,260,961	12,658,600
Cumulative net cash flows	(7,031,857)	(9,348,021)	(6,602,361)	12,658,600	12,658,600
	0		1		

<u>36.</u> Liquidity risk continued

30/06/10 - audited	The Banking Group

Dollars in thousands Non derivative cash flows Liabilities Due to other financial institutions Deposits and other borrowings Debt securities issued Term subordinated debt Other financial liabilities Total financial liabilities Assets Cash and cash equivalents Due from other financial institutions Financial assets held for trading Avallable-for-sale assets Coans and advances Other financial assets Total financial assets Total financial assets Net non derivative cash flows	Up to 3 months 164,051 6,711,617 325,805 5,520 32,362 7,239,355 7,239,355 7,239,355 156,871 178,673 30,466 398,470 5,584 1,073,930	3 to 12 months 3,486,467 104,771 5,520 - 3,596,758 3,596,758 - 97,853 111,676 755,030 - 964,559	30/06/10 - audited Between 1 & 5 years 252,132 466,388 153,915	More than 5 years
	5,584 1,073,930	964,559	3,663,627	19,860,988
	(6,165,425)	(2,632,199)	2,791,192	19,860,988
	(45,646) (45,646)	(61,649) (61,649)	(49,549) (49,549)	
	120,187	67,364	397,246	ı
	(122,500)	(59,877)	(398,468)	
	(2,313)	7,487	(1,222)	1
Off statement of financial position cash flows				
	(2,756)	•		t
	(863,888)		•	ı
	(105)	(315)	(354)	
	(866,749)	(315)	(354)	ı
	(7,080,133)	(2,686,676)	2,740,067	19,860,988
	(7,080,133)	(9,766,809)	(7,026,742)	12,834,246

36. Liquidity risk continued

Kiwibank Limited

Dollars in thousands Non derivative cash flows	Up to 3 months	30/00 3 to 12 months	30/06/10 - audited Between 12 1 & 5 hs years	More than 5 years	Total
Liabilities					
Due to other financial institutions	164,051		1	1	164,051
Balances with related parties	6,367	22,279	148,124	2,293,392	2,470,162
Deposits and other borrowings	6,711,617	3,486,467	252,132	t	10,450,216
Debt securities issued	325,805	104,771	466,388	1	896,964
Term subordinated debt	5,520	5,520	153,915	ı	164,955
Other financial liabilities	32,248	•			32,248
Total financial liabilities	7,245,608	3,619,037	1,020,559	2,293,392	14,178,596
Assets					
Cash and cash equivalents	303,804	1	1		303,804
Due from other financial institutions	156,871			1	156,871
Financial assets held for trading	178,673	97,853	437,449		713,975
Available-for-sale assets	30,466	111,676	461,475	39,120	642,737
Loans and advances	398,470	755,030	2,764,703	19,821,868	23,740,071
Balances with related parties	5,371	19,324	132,311	2,154,713	2,311,719
Other financial assets	5,741			ı	5,741
Total financial assets	1,079,396	983,883	3,795,938	22,015,701	27,874,918
Net non derivative cash flows	(6,166,212)	(2,635,154)	2,775,379	19,722,309	13,696,322
Derivative cash flows - net					
Interest rate derivatives	(45,646)	(61,649)	(49,549)		(156,844)
Total	(45,646)	(61,649)	(49,549)	•	(156,844)
Derivative cash flows - gross					
Foreign exchange derivatives					
Inflow	120,187	67,364	397,246	ı	584,797
Outflow	(122,500)	(59,877)	(398,468)		(580,845)
Total	(2,313)	7,487	(1,222)		3,952
Off statement of financial position					
cash flows					
Capital commitments	(2,756)	•	ţ	1	(2,756)
Loan commitments	(863,888)		•	1	(863,888)
Lease commitments	(105)	(315)	(354)	1	(774)
Total	(866,749)	(315)	(354)	ı	(867,418)
Net cash flows	(7,080,920)	(2,689,631)	2,724,254	19,722,309	12,676,012
Cumulative net cash flows	(7,080,920)	(9,770,551)	(7,046,297)	12,676,012	12,676,012

37. Sensitivity analysis

the analysis and financial modelling was used to determine the impact on those values of changes in each risk scenario. currency risks, using a reasonable possible change in these rates. The market value of the assets and liabilities were used as the basis for The tables below summarise the pre-tax sensitivity of financial assets and liabilities to changes in two risk variables, interest rate and

Total financial liabilities 12,365,371	Other financial liabilities 40	Balances with NZP related parties 21	Term subordinated debt 143	Debt securities issued 839	Derivative financial instruments 155,398	Deposits and other borrowings 11,140,720	Due to other financial institutions 25	Financial liabilities	Total financial assets 12,872,117	Other financial assets 9,	Derivative financial instruments 58.	Loans and advances 10,933,415	Available-for-sale assets 757,040	Financial assets held for trading 700,284	Due from other financial institutions 77,	Cash and cash equivalents 335,266	Financial assets	am	Dollars in thousands Car	Banking Group	31 December 2010 - unaudited
,371	40,430	21,069	143,021	839,392	,398	,720	25,341		,117	9,753	58,393	,415	,040	,284	77,966	,266		amounts	Carrying		
(48,526)	•	•	(1,553)	(13,323)	(30,632)	(3,018)	•		61,122	•	29,273	21,237	•	10,612	•	i			Net profit	-1%	
46,393			1,516	12,068	29,799	3,010			(59,610)	•	(28,389)	(21,020)	1	(10,201)		•			Net profit	+1%	Interest rate risk
(88,166)	ı	1	(1,553)	(13,323)	(70,272)	(3,018)	•		78,276	ı	31,897	21,237	14,530	10,612	,	t			Equity	-1%	te risk
85,106	•	ı	1,516	12,068	68,512	3,010	1		(76,114)	ı	(30,929)	(21,020)	(13,964)	(10,201)		•			Equity	+1%	

St. Selisitivity alialysis collulaed	linen				
31 December 2010 - unaudited			Currency risk	rísk	
Banking Group		-10%	+10%	-10%	+10%
Dollars in thousands	Carrying amounts	Net profit	Net profit	Equity	Equity
Financial assets					
Cash and cash equivalents	335,266	3,779	(3,092)	3,779	(3,092)
Due from other financial institutions	77,966		•	•	
Financial assets held for trading	700,284	16,486	(13,488)	16,486	(13,488)
Available-for-sale assets	757,040			7,932	(6,490)
Loans and advances	10,933,415	,	1	t	1
Derivative financial instruments	58,393	25,481	(20,848)	25,481	(20,848)
Other financial assets	9,753	•		7	•
Total financial assets	12,872,117	45,746	(37,428)	53,678	(43,918)
Financial liabilities					
Due to other financial institutions	25,341			4	ı
Deposits and other borrowings	11,140,720	(4,390)	3,592	(4,390)	3,592
Derivative financial instruments	155,398	(11,931)	9,762	(11,931)	9,762
Debt securities issued	839,392	(37,233)	30,464	(37,233)	30,464
Term subordinated debt	143,021		•		,
Balances with NZP related parties	21,069	ı	r	2	
Other financial liabilities	40,430	•			
Total financial liabilities	12,365,371	(53,554)	43,818	(53,554)	43,818

31 December 2010 - unaudited Kiwibank Limited Dollars in thousands Financial assets Cash and cash equivalents Due from other financial institutions Financial assets held for trading Available-for-sale assets Loans and advances	Carrying amounts 335,046 77,966 700,284 757,040 10,933,415	-1% Net profit	Interest rate risk +1% -1 Hot profit - (10,201) - (21,020)	e risk -1% Equity -10,612 -14,530 -21,237	+1% Equity - (10,201) (13,964)
Financial assets held for trading	77,966	10,612	(10,201)	10,612	(10,201
Available-for-sale assets	757,040		·	14,530	(13,964
Loans and advances	10,933,415	21,237	(21,020)	21,237	(21,020
Derivative financial instruments	58,393	29,273	(28,389)	31,897	(30,929)
Balances with NZP related parties	601,184	587	(527)	587	(527)
Other financial assets	9,719	•	,		
Total financial assets	13,473,047	61,709	(60,137)	78,863	(76,641)
Financial liabilities					
Due to other financial institutions	25,341				
Deposits and other borrowings	11,140,720	(3,018)	3,010	(3,018)	3,010
Derivative financial instruments	155,398	(30,632)	29,799	(70,272)	68,512
Debt securities issued	839,392	(13,323)	12,068	(13,323)	12,068
Term subordinated debt	143,021	(1,553)	1,516	(1,553)	1,516
Balances with NZP related parties	622,132	(262)	262	(262)	262
Other financial liabilities	40,335	•	,	ı	
Total financial liabilities	12,966,339	(48,788)	46,655	(88,428)	85,368

31 December 2010 - unaudited Kiwibank Limited Dollars in thousands Cash and cash equivalents Balances with NZP related parties Due from other financial institutions Financial assets held for trading Available-for-sale assets	Carrying amounts 335,046 601,184 77,966 700,284 757,040	-10% Net profit -16,486	Currency risk +10% Net profit (3,092) (13,488)	-10% Equity 3,779 - - - 16,486 7,932	+10% Equity (3,092) - - (13,488) (6,490)
Balances with NZP related parties	601,184				·
Due from other financial institutions	77,966				
Financial assets held for trading	700,284	16,486	(13,488)	16,486	(13,4
Available-for-sale assets	757,040		t	7,932	(6,4
Loans and advances	10,933,415				
Derivative financial instruments	58,393	25,481	(20,848)	25,481	(20,848)
Other financial assets	9,719				
Total financial assets	13,473,047	45,746	(37,428)	53,678	(43,918)
Financial liabilities					
Due to other financial institutions	25,341		•	•	
Deposits and other borrowings	11,140,720	(4,390)	3,592	(4,390)	3,592
Derivative financial instruments	155,398	(11,931)	9,762	(11,931)	9,762
Debt securities issued	839,392	(37,233)	30,464	(37,233)	30,464
Term subordinated debt	143,021		1		
Balances with NZP related parties	622,132		,		
Other financial liabilities	40,335			,	
Total financial liabilities	12,966,339	(53,554)	43,818	(53,554)	43,818

Total financial liabilities	Other financial liabilities	Balances with NZP related parties	Term subordinated debt	Debt securities issued	Derivative financial instruments	Deposits and other borrowings	Due to other financial institutions	Financial liabilities	Total financial assets	Other financial assets	Derivative financial instruments	Loans and advances	Available-for-sale assets	Financial assets held for trading	Due from other financial institutions	Cash and cash equivalents	Financial assets		Dollars in thousands	Banking Group	31 December 2009 - unaudited
		arties			nts	gs	ions				nts			ling	tutions						ited
11,595,154	32,745	(1,100)	142,118	884,436	215,692	9,740,311	580,952		11,938,280	8,804	51,639	9,726,420	893,247	875,873	18,705	363,592		amounts	Carrying		
(52,463)	1	ı	(2,327)	(14,768)	(31,682)	(3,433)	(253)		60,511	ı	27,541	25,051	1	7,919	ı	•		700	Net profit	-1%	
51,038	t		2,251	14,116	30,994	3,424	253		(58,890)		(26,563)	(24,593)	•	(7,734)	•	ı		700	Net profit	+1%	Interest rate risk
(92,773)	t		(2,327)	(14,768)	(71,992)	(3,433)	(253)		59,071		13,083	25,051	13,018	7,919		i		r doug	Equity	-1%	e risk
90,360			2,251	14,116	70,316	3,424	253		(57,690)	ţ	(12,683)	(24,593)	(12,680)	(7,734)	•	1		المجان	Equity	+1%	

Total financial liabilities	Other financial liabilities	Balances with NZP related parties	Term subordinated debt	Debt securities issued	Derivative financial instruments	Deposits and other borrowings	Due to other financial institutions	Financial liabilities	Total financial assets	Other financial assets	Derivative financial instruments	Loans and advances	Available-for-sale assets	Financial assets held for trading	Due from other financial institutions	Balances with NZP related parties	Cash and cash equivalents	Financial assets	Dollars in thousands	Banking Group	31 December 2009 - unaudited
11,595,154	32,745	(1,100)	142,118	884,436	215,692	9,740,311	580,952		11,938,280	8,804	51,639	9,726,420	893,247	875,873	18,705		363,592		Carrying amounts		
(48,542)				(34,799)	(10,900)	(2,843)	•		39,283		17,297			18,072	•	1	3,914		Net profit	-10%	
39,716		,	1	28,472	8,918	2,326			(32,141)	•	(14,152)	•		(14,786)	1	t	(3,203)		Net profit	+10%	Currency risk
(48,542)	ı	ı	ı	(34,799)	(10,900)	(2,843)	ı		49,154	,	17,297	•	9,871	18,072	1	ı	3,914		Equity	-10%	risk
39,716	1	1		28,472	8,918	2,326	1		(40,217)	,	(14,152)	•	(8,076)	(14,786)	1	ı	(3,203)		Equity	+10%	

	}	Interest rat	e risk	
Carrying	Net profit	Net profit	Equity	Equity
amounts				
362,727	t			,
600,928	545	(488)	545	(488)
18,705	1	1	1	1
875,873	7,919	(7,734)	7,919	(7,734)
893,247	1	1	13,018	(12,680)
9,726,420	25,051	(24,593)	25,051	(24,593)
51,639	27,541	(26,563)	13,083	(12,683)
9,799	1			,
12,539,338	61,056	(59,378)	59,616	(58,178)
580,952	(253)	253	(253)	253
9,740,311	(3,433)	3,424	(3,433)	3,424
215,692	(31,682)	30,994	(71,992)	70,316
884,436	(14,768)	14,116	(14,768)	14,116
142,118	(2,327)	2,251	(2,327)	2,251
600,043	(337)	337	(337)	337
32,676	ı	ı	1	
12,196,228	(52,800)	51,375	(93,110)	90,697
	Carrying amounts 362,727 6600,928 18,705 875,873 893,247 9,726,420 51,639 9,799 12,539,338 12,539,338 12,539,338 12,539,338 12,539,338 12,539,338 12,539,338	Net -7	-1% +19 3 Net profit Net p 545 -7,919 7,919 - 25,051 27,541 (253) (31,682) (14,768) (2,327) (337) (52,800)	Interest rate risk -1% +1% -1 3 Net profit Net profit s Net profit (488)

31 December 2009 - unaudited			Currency risk	risk	
Kiwibank Limited		-10%	+10%	-10%	+10%
Dollars in thousands	Carrying amounts	Net profit	Net profit	Equity	Equity
Financial assets					
Cash and cash equivalents	362,727	3,914	(3,203)	3,914	(3,203)
Balances with NZP related parties	600,928	ı	1	,	•
Due from other financial institutions	18,705	ı	1	1	1
Financial assets held for trading	875,873	18,072	(14,786)	18,072	(14,786)
Available-for-sale assets	893,247	1	ı	9,871	(8,076)
Loans and advances	9,726,420		1		ı
Derivative financial instruments	51,639	17,297	(14,152)	17,297	(14,152)
Other financial assets	9,799	•	ı	1	ı
Total financial assets	12,539,338	39,283	(32,141)	49,154	(40,217)
Financial liabilities					
Due to other financial institutions	580,952				
Deposits and other borrowings	9,740,311	(2,843)	2,326	(2,843)	2,326
Derivative financial instruments	215,692	(10,900)	8,918	(10,900)	8,918
Debt securities issued	884,436	(34,799)	28,472	(34,799)	28,472
Term subordinated debt	142,118		ı	1	ı
Balances with NZP related parties	600,043		ı	1	1
Other financial liabilities	32,676			1	1
Total financial liabilities	12,196,228	(48,542)	39,716	(48,542)	39,716

92,750	(95,204)	46,570	(47,781)	11,644,976	Total financial liabilities
		1		32,362	Other financial liabilities
	ı		ı	12,114	Balances with related parties
1,929	(1,984)	1,929	(1,984)	143,299	Term subordinated debt
13,201	(13,762)	13,201	(13,762)	795,237	Debt securities issued
74,591	(76,429)	28,411	(29,006)	202,588	Derivative financial instruments
3,229	(3,238)	3,229	(3,238)	10,295,325	Deposits and other borrowings
(200)	209	(200)	209	164,051	Due to other financial institutions
					Financial liabilities
(70,153)	72,338	(53,323)	54,708	12,146,748	Total financial assets
	ı	ı	ı	5,584	Other financial assets
(26,474)	27,461	(23,853)	24,759	46,320	Derivative financial instruments
(21,224)	21,532	(21,224)	21,532	10,418,502	Loans and advances
(14,209)	14,928	t		544,453	Available-for-sale assets
(8,246)	8,417	(8,246)	8,417	671,152	Financial assets held for trading
	ı	ì	ı	156,871	Due from other financial institutions
			ŧ	303,866	Cash and cash equivalents
					Financial assets
Equity	Equity	Net profit	Net profit	Carrying amounts	Dollars in thousands
+1%	-1%	+1%	-1%		Banking Group
	te risk	Interest rate risk			30 June 2010 - audited

18,133	(22,162)	18,133	(22,162)	11,644,976	Total financial liabilities
1		1		32,362	Other financial liabilities
1	1	ſ	ı	12,114	Balances with related parties
r		•		143,299	Term subordinated debt
28,948	(35,380)	28,948	(35,380)	795,237	Debt securities issued
(13,870)	16,952	(13,870)	16,952	202,588	Derivative financial instruments
3,055	(3,734)	3,055	(3,734)	10,295,325	Deposits and other borrowings
ı	1	1		164,051	Due to other financial institutions
					Financial liabilities
(18,353)	22,431	(11,934)	14,586	12,146,748	Total financial assets
ſ	ı	1	ı	5,584	Other financial assets
2,898	(3,542)	2,898	(3,542)	46,320	Derivative financial instruments
		1		10,418,502	Loans and advances
(6,419)	7,845	1	1	544,453	Available-for-sale assets
(11,548)	14,114	(11,548)	14,114	671,152	Financial assets held for trading
1	ı	•	ı	156,871	Due from other financial institutions
(3,284)	4,014	(3,284)	4,014	303,866	Cash and cash equivalents
					i Haliviai assets
Equity	Equity	wet profit	luet broilt	amounts	Poliais III (II) (II) (II) (II)
n P	π.	Z 0 + 5 : 0 + 5 : 0 + 5 : 1	N 0 + 5 10 + 5 + 5 + 5 + 5 + 5 + 5 + 5 + 5 + 5 +		Dollars in thousands
+10%	-10%	+10%	-10%		Banking Group
	Currency risk	Currer			30 June 2010 - audited
				illilided	or. Sensitivity alialysis collillided

Total financial liabilities	Other financial liabilities	Balances with related parties	Term subordinated debt	Debt securities issued	Derivative financial instruments	Deposits and other borrowings	Due to other financial institutions	Financial liabilities	Total financial assets	Other financial assets	Balances with related parties	Derivative financial instruments	Loans and advances	Available-for-sale assets	Financial assets held for trading	Due from other financial institutions	Cash and cash equivalents	Financial assets		Dollars in thousands	Kiwibank Limited	oo oalla Folo - addited
12,245,989	32,248	613,241	143,299	795,237	202,588	10,295,325	164,051		12,747,759	5,741	600,916	46,320	10,418,502	544,453	671,152	156,871	303,804		amounts	Carrying		
(48,011)	ı	(230)	(1,984)	(13,762)	(29,006)	(3,238)	209		55,260	1	552	24,759	21,532	,	8,417	•				Net profit	-1%	
46,800	ı	230	1,929	13,201	28,411	3,229	(200)		(53,814)	1	(491)	(23,853)	(21,224)		(8,246)	ı				Net profit	+1%	Interest rate risk
(95,434)	ı	(230)	(1,984)	(13,762)	(76,429)	(3,238)	209		72,890	,	552	27,461	21,532	14,928	8,417	r	•			Equity	-1%	risk
92,980	1	230	1,929	13,201	74,591	3,229	(200)		(70,644)	1	(491)	(26,474)	(21,224)	(14,209)	(8,246)	1	1			Equity	+1%	

Total financial liabilities	Other financial liabilities	Balances with related parties	Term subordinated debt	Debt securities issued	Derivative financial instruments	Deposits and other borrowings	Due to other financial institutions	Financial liabilities	Total financial assets	Other financial assets	Balances with related parties	Derivative financial instruments	Loans and advances	Available-for-sale assets	Financial assets held for trading	Due from other fi	Cash and cash equivalents	Financial assets		Dollars in thousands	Kiwibank Limited	30 June 2010 - audited
iabilities	abilities	lated parties	ed debt	ssued	ial instruments	er borrowings	ncial institutions	ies	ssets	ssets	lated parties	ial instruments	ices	assets	held for trading	Due from other financial institutions	quivalents	u,		nds	ö	audited
12,245,989	32,248	613,241	143,299	795,237	202,588	10,295,325	164,051		12,747,759	5,741	600,916	46,320	10,418,502	544,453	671,152	156,871	303,804		amounts	Carrying		
(22,162)	1	1	•	(35,380)	16,952	(3,734)			14,586	1	1	(3,542)	•	ı	14,114		4,014			Net profit	-10%	
18,133	1	•	•	28,948	(13,870)	3,055			(11,934)	•	•	2,898			(11,548)	•	(3,284)			Net profit	+10%	Currency risk
(22,162)	ı		1	(35,380)	16,952	(3,734)			22,431	ı	•	(3,542)	ı	7,845	14,114	•	4,014			Equity	-10%	is k
18,133	1	1	ţ	28,948	(13,870)	3,055	1		(18,353)	1	•	2,898		(6,419)	(11,548)		(3,284)			Equity	+10%	

38. Fair Value of Financial Instruments

			The Banking Group	ing Group		
	Unau 31/1	Unaudited 31/12/10	Unaudited 31/12/09	ndited 2/09	Audited 30/06/10	ited 6/10
Dollars in thousands	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Assets						
Cash and cash equivalents	335,266	335,266	363,592	363,592	303,866	303,866
Due from other financial institutions	77,966	77,966	18,705	18,705	156,871	156,871
Financial assets held for trading	700,284	700,284	875,873	875,873	671,152	671,152
Available-for-sale assets	757,040	757,040	893,247	893,247	544,453	544,453
Loans and advances	10,933,415	10,933,415 10,983,599	9,726,420	9,741,083	9,741,083 10,418,502	10,453,603
Derivative financial instruments	58,393	58,393	51,639	51,639	46,320	46,320
Other financial assets	9,753	9,753	8,804	8,804	5,584	5,584
Total financial assets	12,872,117	12,872,117 12,922,301 11,938,280 11,952,943 12,146,748	11,938,280	11,952,943		12,181,849
Liabilities						
Due to other financial institutions	25,341	25,341	580,952	580,968	164,051	164,051
Deposits and other borrowings	11,140,720	11,140,720 11,157,556	9,740,311	9,752,369	9,752,369 10,295,325 10,305,234	10,305,234
Derivative financial instruments	155,398	155,398	215,692	215,692	202,588	202,588
Debt securities issued	839,392	841,272	884,436	886,434	795,237	797,433
Term subordinated debt	143,021	143,793	142,118	139,484	143,299	144,190
Balances with NZP related parties	21,069	21,069	(1,100)	(1,100)	12,114	12,114
Other financial liabilities	40,430	40,430	32,745	32,745	32,362	32,362
Total financial liabilities	12,365,371	12,365,371 12,384,859 11,595,154 11,606,592 11,644,976 11,657,972	11,595,154	11,606,592	11,644,976	11,657,972

38. Fair Value of Financial Instruments continued

			Kiwibank Limited	Limited		
	Unau	Unaudited	Unaudited	dited	Audited	ited
	31/1	31/12/10	31/12/09	2/09	30/06/10	6/10
Dollars in thousands	Carrying Amount	Carrying Estimated Amount Fair Value	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Assets	:					
Cash and cash equivalents	335,046	335,046	362,727	362,727	303,804	303,804
Balances with NZP related parties	601,184	603,508	600,928	603,338	600,916	603,309
Due from other financial institutions	77,966	77,966	18,705	18,705	156,871	156,871
Financial assets held for trading	700,284	700,284	875,873	875,873	671,152	671,152
Available-for-sale assets	757,040	757,040	893,247	893,247	544,453	544,453
Loans and advances	10,933,415	10,933,415 10,983,599	9,726,420	9,741,083	9,741,083 10,418,502	10,453,603
Derivative financial instruments	58,393	58,393	51,639	51,639	46,320	46,320
Other financial assets	9,719	9,719	9,799	9,799	5,741	5,741
Total financial assets	13,473,047	13,473,047 13,525,555 12,539,338 12,556,411 12,747,759 12,785,253	12,539,338	12,556,411	12,747,759	12,785,253
Liabilities						
Due to other financial institutions	25,341	25,341	580,952	580,968	164,051	164,051
Deposits and other borrowings	11,140,720	11,140,720 11,157,556	9,740,311	9,752,369	9,752,369 10,295,325 10,305,234	10,305,234
Derivative financial instruments	155,398	155,398	215,692	215,692	202,588	202,588
Debt securities issued	839,392	841,272	884,436	886,434	795,237	797,433
Term subordinated debt	143,021	143,793	142,118	139,484	143,299	144,190
Balances with NZP related parties	622,132	628,633	600,043	606,544	613,241	619,760
Other financial liabilities	40,335	40,335	32,676	32,676	32,248	32,248
Total financial liabilities	12,966,339	12,966,339 12,992,328 12,196,228 12,214,167 12,245,989 12,265,504	12,196,228	12,214,167	12,245,989	12,265,504

Fair value estimation

Kiwibank's financial instruments, quoted market prices do not exist. For such financial instruments, fair values presented are estimates and the resulting fair values. future cash flows, future expected loss experience and other factors. Changes in assumptions could significantly affect these estimates the assumptions used and judgements made regarding risk characteristics of various financial instruments, discount rates, estimates of derived using present value or other market accepted valuation techniques. These techniques involve uncertainties and are affected by Quoted market prices, when available, are used as the measure of fair values for financial instruments. However, for some of

The fair value estimates were determined by application of the methods and assumptions described below.

38. Fair value of financial instruments continued

Cash and cash equivalents

quoted market prices. For cash assets, the carrying amount is equivalent to the fair value. For short term liquid assets, estimated fair values are based on

Held for trading securities

For held for trading securities, estimated fair values are based on quoted market prices

Available-for-sale securities

For available-for-sale securities, estimated fair values are based on quoted market prices

Loans and advances

prepayment rates and rates of estimated credit losses. advances, fair values have been estimated using a discounted cash flow model with reference to market interest rates, For variable rate loans and advances, the carrying amount is a reasonable estimate of fair value. For fixed rate loans and

Other financial assets

For other financial assets, the carrying amount is approximately equal to the fair value

Deposits by customers

interest rates. For other deposits by customers, the carrying amount is a reasonable estimate of fair value. For fixed term deposits by customers, fair values have been estimated using a discounted cash flow model with reference to market

Other financial liabilities

For other financial liabilities, the carrying amount is equivalent to the fair value

Impaired and past due assets

have been written down to the current market value of the collateral, the estimated fair value is based on the written down carrying future cash flows using current market interest rates incorporating an appropriate risk factor or, where such loans are collateralised and For non-accrual and restructured impaired assets as well as past due loans, the fair values are estimated by discounting the estimated

Interest rate contracts

as appropriate. Where such techniques are not appropriate, a cash basis has been adopted For interest rate contracts, fair values were obtained from quoted market prices, discounted cash flow models or option-pricing models

Foreign exchange contracts

models as appropriate. Where such techniques are not appropriate, a cash basis has been adopted. For foreign exchange contracts, fair values were obtained from quoted market prices, discounted cash flow models or option-pricing

38. Fair Value of Financial Instruments continued

Unauditied 31/12/10 Level 1 Level 2 Level 3 Total Triancial assets Derivative financial assets 4.040 1 Level 2 Level 3 Total Triancial assets Derivative financial assets 5.016 1.069 1 3.016 1.069 1 3.016 1.069 1 3.016 1.069 1 Currency evaps 2.5 2.5 2.0 2.0 2.00 2.00 2.00 1.069 1 2.00 2.00 2.00 2.00 2.00 2.00 2.00 2.00					
Level 1 Level 2 Level 3	397,800	•	396,611	1,189	Total financial liabilities
Banking Group and Kiwibank Limited Level 1 Level 2 Level 3 Level 1 Level 2 Level 3 1 - 33,016 - 33 - 24,063 - 24,063 - 24 ange contracts - 1,069 - 1 25 58,368 - 208,865 - 208,865 - 208,865 110,593 380,896 - 491 110,593 589,891 - 700 110,593 589,891 - 700 110,593 589,891 - 571 116 593,578 583,462 - 575 116 at FVIPL 101,189 901,521 542,165 2,057 116 596,376 - 5,969 - 146 11,189 154,209 - 146 11,189 154,209 - 146 11,189 154,209 - 156	242,402	3	242,402		Debt securities issued
	155,398		154,209	1,189	Total
Banking Group and Klimbank Limited Level 1 Level 2 Level 3 Level 1 Level 2 Level 3 - 33,016 - 33 - 24,063 - 24,063 - 1,069 - 1 25 - 1,069 - 1 27 - 208,885 - 208,885 - 208,885 - 208,885 - 208,885 - 208,885 - 208,885 - 208,885 - 101,593 380,806 - 491 110,593 380,806 - 491 110,593 380,806 - 491 110,593 380,806 - 491 110,593 380,806 - 491 110,593 380,806 - 491 110,593 380,806 - 491 110,593 380,806 - 700 111,593 380,80	37	ı	37		Forward rate agreements
Banking Group and Klimbank Limited Level 1 Level 2 Level 3 Level 1 Level 2 Level 3 - 33,016 - 33 - 24,063 - 24,063 - 25 - 1,069 - 1 anis 25 58,368 - 24 - 208,885 - 208,885 110,593 380,806 - 491 110,593 380,806 - 491 110,593 380,806 - 491 110,593 380,806 - 491 110,593 380,806 - 700 110,593 380,806 - 700 111	1,189	,		1,189	Futures contracts
Banking Group and Kiwibank Limited Level 1 Level 2 Level 3 Application of the property of	1,425	ſ	1,425	•	Forward foreign exchange contracts
Banking Group and Kiwibank Limited Level 1 Level 2 Level 3 Applea	5,969	ı	5,969	•	Currency swaps
Level 1 Level 2 Level 3	146,778	ı	146,778	,	Interest rate swaps
Banking Group and Kiwibank Limited Level 1 Level 2 Level 3 Level 2 Level 3 - 33,016 - 33 - 24,063 - 24 - 1,069 208 ants - 25 58,368 - 208 - 25 58,368 - 208 10 for trading - 208,885 - 208 110,593 380,806 - 491 110,593 380,806 - 491 110,593 380,806 - 491 110,593 380,806 - 491 110,593 380,806 - 491 110,593 583,578 68,197 - 571 ties - 118,289 - 118 503,578 253,462 - 757 6641,196 901,521 542,165 542					Derivative financial liabilities
Banking Group and Klumbank Limited Level 1 Level 2 Level 3 Level 1 Level 2 Level 3 - 33,016 - 33 - 24,063 - 24 - 1,069 - 1 ange contracts - 1,069 - 1 10 for trading - 208,885 - 208 110,593 380,806 - 491 110,593 589,991 - 700 dies - 118,289 - 118 503,578 253,462 - 757 ted at FVTPL - 614,196 901,521 542,165 2,057					Financial liabilities
Level 1 Level 2 Level 3	2,057,882	542,165		614,196	Total financial assets
Level 1 Level 2 Level 3	542,165	542,165	•	•	Loans and advances
Level 1 Level 2 Level 3					Financial assets designated at FVTPL
Banking Group and Kiwibank Limited Level 1 Level 2 Level 3 Level 2 Level 3 - 33,016 - 33 - 24,063 - 24 ange contracts - 1,069 - 1 ants - 25 58,368 - 24 id for trading - 208,885 - 208,885 110,593 380,806 - 491 110,593 589,691 - 700 d multilateral development banks 503,578 68,197 - 571 ties - 118,289 - 118	757,040	•	253,462	503,578	Total
Level 1 Level 2 Level 3	118,289	1	118,289		Other debt securities
Banking Group and Kliwibank Limited Level 1 Level 2 Level 3 - 33,016 - 33 - 24,063 - 24 ange contracts - 1,069 - 1 ants - 1,069 - 1 10,593 380,806 - 208,885 110,593 380,806 - 491 110,593 589,691 - 700 d multilateral development banks 503,578 68,197 - 571	66,976	ı	66,976	,	Local authority securities
Banking Group and Klwibank Limited Level 1 Level 2 Level 3 - 33,016 - 33 - 24,063 - 24 ange contracts - 1,069 - 1 ants - 25 - 220 - 1 Id for trading - 208,885 - 208 110,593 380,806 - 491 110,593 589,691 - 700	571,775	1	68,197	503,578	Government stock and multilateral development banks
Level 1 Level 2 Level 3					Available-for-sale assets
Level 1 Level 2 Level 3	700,284		589,691	110,593	Total
Level 1 Level 2 Level 3	491,399	τ	380,806	110,593	Other securities
Level 1 Level 2 Level 3	208,885	•	208,885		Bank bills
Level 1 Level 2 Level 3					Other financial assets held for trading
Level 1 Level 2 Level 3	58,393	ı	58,368	25	Total
Level 1 Level 2 Level 3	220	1	220		Forward rate agreements
Level 1 Level 2 Level 3	25	ı		25	Futures contracts
Banking Group and Klwibank Limited	1,069		1,069		Forward foreign exchange contracts
Level 1 Level 2 Level 3 Seets - 33,016 - 33	24,063	i	24,063		Currency swaps
Banking Group and Klwibank Limited Level 1 Level 2 Level 3	33,016	1	33,016		Interest rate swaps
Banking Group and Klwibank Limited Level 1 Level 2 Level 3					Derivative financial assets
Banking Group and Kliwibank Limited Level 1 Level 2 Level 3					Financial assets
	Total	Level 3	Level 2	Level 1	Dollars in thousands
Banking Group and Klwibank Limited					Unaudited 31/12/10
	(Limited	Froup and Kiwibank	Banking C		

38. Fair Value of Financial Instruments continued

Fair value hierarchy

Kiwibank uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: Quoted (unadjusted) prices in active markets for identical assets or liabilities.

indirectly; and Level 2: Other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or

Level 3: Techniques using inputs which have a significant effect on the recorded fair value and which are not based on observable

Loans and receivables designated at fair value through profit or loss

impact the statement of comprehensive income by \$52k (31 December: \$158k; 30 June 2010: \$99k). market liquidity, where relevant. At reporting period date, a one basis point movement in credit spread or underlying interest rate would assumptions, including current and expected future credit losses, market rates of interest, prepayment rates and assumptions regarding For loans and receivables designated at fair value through profit or loss, a discounted cash-flow model is used based on various

The following table presents the changes in level 3 instruments for the period ended 31 December 2010.

Loans and advances	Financial assets at FVTPL	Dollars in thousands
1,235,764		At 1 July 2010
(8,651)		Total losses recorded in statement of At 1 July comprehensive 2010 income
(684,949)		al losses corded in ement of shensive Loan income repayments
542,165		At 31 December 2010

There were no transfers in or out of level 3, or between levels 1 and 2, during the period.

39. Credit exposure concentrations

Credit exposure to individual counterparties

exposures have been calculated using the Banking Group's tier one capital at the end of the period. Credit exposure concentrations are disclosed on the basis of actual exposures and gross of set-offs. Peak end-of-day aggregate credit

rating of A- or A3 above, or its equivalent, where the period end and peak end-of-day aggregate actual credit exposures, net of The number of individual counterparties, excluding connected persons and the central government of any country with a long-term credit reporting period date are: individual credit impairment allowances (which were nil), equalled or exceeded 10% of the Banking Group's shareholder's equity as at

100% - 110%	90% - 99%	80% - 89%	70% - 79%	60% - 69%	50% - 59%	40% - 49%	30% - 39%	20% - 29%	10% - 19%	Peak exposure	80% - 89%	70% - 79%	60% - 69%	50% - 59%	40% - 49%	30% - 39%	20% - 29%	10% - 19%	As at reporting period date			
·			ı	,	•		- 2	. 2	-				,			,	- 4	,		Non-Bank Bank	Unaudited 3 months ended 31/12/10	
1			-	1		. 2	ا دم	1	1 2					,	-	- 2	1	1 2		Non-Bank Bank	Unaudited 3 months ended 31/12/09	The Banking Group
1	1		1	1	•	, 	1	- 2	<u></u>		1		1				-	- 4		Non-Bank Bank	Audited 3 months ended 30/06/10	

39. Credit exposure concentrations continued Credit exposure by credit rating

period date are: where the period end aggregate exposure equalled or exceeded 10% of the Banking Group's shareholder's equity, as at reporting equivalent. The amount and percentage of the Banking Group's credit exposure, excluding connected persons and OECD governments, excluding advances of a capital nature). An investment grade credit rating means a credit rating of BBB- or Baa3 or above, or its concentrations are disclosed on the basis of actual credit exposures and calculated on a gross basis, (net of specific provisions and The following table presents the Banking Group's credit exposure based on the credit rating of the issuer. Credit exposure

	Unaudited 3 months ended 31/12/10	dited s ended 2/10	Unaudited 3 months ended 31/12/09	dited s ended 2/09	Audited 3 months ended 30/06/10	ited is ended 6/10
Dollars in thousands	Amount	% of total credit exposure	Amount	% of total credit exposure	Amount	% of total credit exposure
Bank counterparties						
Investment grade credit rating	505,561	100%	617,365	100%	490,534	100%
Below investment grade credit rating	•		1	ì	1	ı
Not rated	•		ı	ı	ı	E
Total credit exposure	505,561	100%	617,365	100%	490,534	100%
Non-bank counterparties						
Investment grade credit rating		100%	67,277	100%	ı	100%
Below investment grade credit rating	•		•			
Not rated		·	ι	-	ı	,
Total credit exposure	•	100%	67,277	100%	1	100%

contingent exposures arising from risk lay-off arrangements to connected persons as at 31 December 2010 (31 December 2009: nil; 30 June the net exposure. There are no individual impairment credit allowances against credit exposures to non-bank connected persons nor are there any in the Banking Group's Conditions of Registration have been complied with at all times over the last quarter. The limit is 125% of the Banking which applies to non-bank connected persons. All limits on aggregate credit exposure to all connected persons and non-bank connected persons is 70%. There have been no rating-contingent limit changes during the last quarter. Within the rating-contingent limit there is a sub-limit of 15%, Group's tier one capital at the end of the period. The rating-contingent limit, which is applicable to the Banking Group as at reporting period date. than non-bank connected persons. Peak end-of-day credit exposures to non-bank connected persons have been calculated using the Banking accordance with the Banking Group's Conditions of Registration. The Banking Group does not have credit exposures to connected persons other impairment allowance and excluding advances of a capital nature). The information on credit exposure to connected persons has been derived in Credit exposures to connected persons

Credit exposure concentrations are disclosed on the basis of actual credit exposures and calculated on a gross basis, (net of individual credit Group's Tier One Capital in respect of the gross amount of aggregate credit exposure to connected persons that can be netted off in determining

	The	The Banking Group	d
Dollars in thousands	Unaudited Unaudited 31/12/10 31/12/109	naudited Unaudited Audited 31/12/10 31/12/09 30/06/10	Audited 30/06/10
Credit exposures to non-bank connected persons at period end	25	13	39
Credit exposures to non-bank connected persons at period end			
expressed as a percentage of total tier one capital	0.0%	0.0%	0.0%
Peak credit exposures to non-bank connected persons during the period	16,052	13,020	2,541
Peak credit exposures to non-bank connected persons during the period			
expressed as a percentage of total tier one capital	2.7%	3.1%	0.4%

Fiduciary activities

owned by those customers Kiwibank's subsidiary, Kiwibank Nominees Limited, provides custodial services to customers in respect of assets that are beneficially

2008. acceptable collateral includes residential mortgage backed securities (RMBS) that satisfy RBNZ criteria. to its liquidity management programme, designed to help ensure adequate liquidity for New Zealand financial institutions. From 31 July in May 2008 the RBNZ expanded the range of acceptable collateral that the banks can pledge and borrow against as part of its changes

accounts of the Banking Group do not change as a result of establishing these facilities qualify for derecognition as the Banking Group retains a continuing involvement in the transferred assets, therefore the consolidated \$600m to Kiwibank RMBS Trust Series 2009-1 (The Trust), a newly established consolidated entity. These assets and liabilities do not has resulted in Kiwibank recognising in its financial statements a payable and receivable of RMBS securities of equal amount totalling On 26 June 2009 the Banking Group established an in-house RMBS facility in order to issue securities that meet the RBNZ criteria. This

Funds Management

A subsidiary of Kiwibank acts as the manager for a unit trust. The Banking Group is not responsible for any decline in performance of As at 31 December 2009 and 30 June 2010, Kiwibank did not administer superannuation bonds or superannuation plans Cash Fund which is managed by Kiwibank Treasury. The total amount of funds managed at 31 December 2010 is \$18.6m 1 July 2010. AMP Capital has been engaged to manage the funds available through Kiwibank KiwiSaver, with the exception of the Kiwibank Investment Management Limited, Kiwibank Limited and their directors, commenced accepting members and subscriptions on The Kiwibank KiwiSaver Scheme, the issuer of which is Trustees Executors Superannuation Limited and the promoter of which is

position. At 31 December 2010, \$1,806m of funds under management (note 20) were invested in Kiwibank's own products or securities Some funds under management are invested in products of Kiwibank and are recorded as liabilities in the statement of financial the underlying assets of the investors due to market forces.

Provision of financial services

(30 December 2009: \$1,084m; 30 June 2010: \$1,169m).

length basis and at fair value. account used for tax payments does not earn interest. Any assets purchased from such entities have been purchased on an arm's Investment Management Limited, the Manager of the Kiwibank PIE Unit Trust, any bank fees. Further, the Kiwibank PIE Unit Trust bank activities, are provided on arm's length terms and conditions and at fair value, except that Kiwibank does not charge Kiwibank Financial services provided by Kiwibank to entities which are involved in trust, custodial, funds management and other fiduciary

distribution of insurance products during the periods ended 31 December 2010, 31 December 2009 and 30 June 2010. management or other fiduciary activities established, marketed and/or sponsored by a member of the Banking Group; marketing and The Banking Group has not provided any funding to entities which conduct any of the following activities: trust, custodial, funds

Risk Management

prominent disclosure of information regarding products, and formal and regular review of operations and policies by management and the possibility that these conditions will adversely impact the Banking Group. The policies and procedures include comprehensive and conducted in an appropriate manner. Should adverse conditions arise, it is considered that these policies and procedures will minimise With regards to the activities identified above, the Banking Group has in place policies and procedures to ensure that those activities are

41. Risk management policies

Risk management

management enables Kiwibank to both increase its financial and organisational growth opportunities and mitigate potential loss or participant. Kiwibank recognises the importance of effective risk management to its business success and to its customers. The Banking Group's exposure to risk arises primarily from its business activities as a financial intermediary and financial markets

Organisational perspective

Kiwibank approaches the management of risk using an organisational framework that is characterised by:

- The Board providing leadership and direction through setting formal risk appetites and strategies, and monitoring progress.
- managing the various elements of risk. Through approval, delegation and limit structures responsibility is delegated to the CEO and executive management for
- management framework. Business unit level accountability for the management of risks in accordance with agreed strategies and the Bank's risk
- Independent oversight of business unit risk management to i) provide regular risk evaluation and reporting; and ii) assess the adequacy and effectiveness of management's control of risk.

The directors of Kiwibank are explicitly responsible for the stewardship of Kiwibank. To help discharge this obligation, the Board has understanding of the banking industry in which Kiwibank operates), which is responsible for: established the Finance, Audit and Risk Committee (which includes members who have appropriate financial experience and

- maintaining an effective risk management framework. Review and approval of Kiwibank's frameworks and policies for managing business, credit, market and operational risk and
- Monitoring the bank's risk profile, performance, exposures against limits, capital levels and management of Kiwibank's risks
- Monitoring anticipated changes in the economic and business environment and other factors relevant to Kiwibank's risk
- Review and approval of limits and conditions that apply to risk taking including the authorities delegated to the CEO and
- Review of internal audit activities and significant audit issues

namely i) the Asset-Liability Committee (ALCO -which is concerned with statement of financial position structure, capital, funding and and for developing appropriate strategies, policies, controls, processes and procedures for identifying, measuring and managing risk. associated with the Bank's information technology capabilities). market risk); ii) the Credit Committee (focused on credit risk); and iii) the Project Governance Board (which considers certain risks Three specialised management committees have been formed to ensure bank-wide input and appropriate focus on specific risk matters The CEO and executive management team are responsible for implementing the risk management framework approved by the Board

and Treasury business units to implement appropriate policies, procedures and controls to manage those risks. control functions are accountable for identifying and quantifying credit and market risks, respectively, and for working with the lending Independent Credit and Market risk-control units operate alongside the bank's lending business units and Treasury unit. These risk-

to the Board Finance, Audit and Risk Committee. independent appraisal of business units' risk positions and the overall control environment, submitting reports on the bank's risk profile that risk based reporting of financial and non-financial threats to Kiwibank is undertaken on a regular basis. The unit provides an Kiwibank's Risk Management Unit has been assigned the role of internal monitor. The Risk Management Unit is tasked with ensuring

41. Risk management policies continued

and Risk Committee. The head of internal audit has unfettered access to the Board Finance, Audit and Risk Committee independent assurance as to the effectiveness of the Bank's management systems and internal controls to the Board Finance, Audit compliance, financial and systems audits over the business activities and support functions within Kiwibank. Internal audit provides undertake an annual review programme, the scope of which is determined by risk-based analysis, and results in operational Kiwibank has an independent internal audit function, which has no direct authority over the activities of management. Internal audit

Risk management framework

Kiwibank's risk management framework revolves around four key functions. Namely:

- can be devolved. This framework provides: reflects the Basel 2 accord requirements for a properly framed structure from which risk management strategies and policy management activities in an effort to minimise the effects and impacts of risk events on the bank's capital and earnings. This Strategic risk management - A framework and set of processes that the bank uses to plan, organise, lead and control risk
- basis of reporting the bank's risk profile. A high level "risk structure" for the classification/categorisation of all risks deemed material to the Bank, which forms the
- Risk appetite a formal statement of the bank's willingness to take on financial risks and a basic operational pre-requisite for the establishment of consistent risk limits.
- Risk policy statements these explicitly articulate the bank's fundamental attitude towards risk and risk management. The risk policy statements are intended to ensure employees understanding of the bank's risk management goals throughout
- Ī Risk principles - these are central rules for risk management decision-making and form the basis for maximum uniformity in risk management decision-making.
- material inherent risks; and iv) maintain an investment grade credit rating. aspirations; ii) comply at all times with regulatory capital requirements; iii) maintain a strong internal capital base to cover all adequately capitalised while recognising capital is often an expensive form of funding or insurance. The Bank seeks to Capital management and capital adequacy – Kiwibank's capital management strategy seeks to ensure the Bank is maintain and acquire capital in an economically effective manner so as to i) support future development and growth

may have to be sacrificed if these risks materialise). on i) identification and quantification of its immediate risks, and ii) comparison of those risks with its financial capital (that going concern even if it suffers a material unforeseen or unexpected risk event(s). This programme, called the Internal Capital Adequacy Assessment Programme (ICAAP), deals primarily with assessing the bank's capacity to absorb risk based The Bank undertakes a programme of activities designed to ensure that it has sufficient financial resources to continue as a

The Board of Directors has ultimate responsibility for capital adequacy and approves capital policy and minimum internal

approach to mitigating and managing these risks. these estimates is also a trade-off between the importance of allocating capital to such risks and the robustness of the bank's judgement based estimates have been made relating to all material risks, even where they are hard to quantify. Included in In ensuring that Kiwibank has adequate overall capital in relation to its risk profile, a mixture of risk capital estimates and

developed plans accordingly Board. In the event of large, unexpected losses, the bank is committed to restoring its capital position. Management have Kiwibank monitors its risk profile and internal and regulatory capital adequacy, and reports this on a regular basis to the

41. Risk management policies continued

- Risk assessment and risk prioritisation This function administered by the Risk Management Unit is designed to identify process involves assessing the probability and severity of losses using (where possible) quantitative risk and control data. appropriate resources are directed at isolating, reducing or controlling expected (probable) risk events. The risk prioritisation and assess the real risks facing the bank. The prioritisation process is intended to ensure that management focus and
- proposed operations (i.e. day-to-day business activities). exits for any manager needing to make a risk management decision about a specific risk matter arising in their current or desirable to manage risk in a consistent and comprehensive manner across the whole of Kiwibank, a decision support model business) are not confined to formal risk domains (i.e. credit, market, or operational risk) or business lines. As it is considered in the day-to-day operations of the business. These risks (referred to as operations risks - as they arise from operating the Operations risk management - Irrespective of their relative significance, the majority of risk situations facing the bank occur

Kiwibank's high level "risk structure" recognises four main types of risk (or risk domains). Specifically:

- contractual obligation. Credit risk – the risk of financial loss arising from the failure of a customer or counterparty to honour any financial or
- available to meet financial and transactional cash-flow obligations. interest rates and foreign exchange rates. This risk domain also includes the risk that Klwibank will not have sufficient funds Market risk - the potential for losses arising from adverse movements in the level and volatility of market factors, such as
- as well as prudent ethical standards and contractual obligations. It also includes exposure to litigation from all aspects of the Operational risk – the risk of direct or indirect losses resulting from inadequate or failed internal processes, people, and systems, or from external events. This risk domain includes legal risks (i.e. loss resulting from the failure to comply with laws)
- opportunities and potential losses/damage arising from a poor strategic business decisions Business risk – events that impede or prevent the bank achieving its stated business goals or strategies, including missed

Credit risk

activities. The Group has clearly defined credit policies and frameworks for the approval and management of credit risk The Banking Group's credit risks arise from lending to customers and from inter-bank, treasury, international and capital markel

Key elements of the Credit risk management framework are:

Strategy and organisational structure - The Board requires sound lending growth for appropriate returns. The Banking and monitor the multiple facets of credit risk management. review of all major credit risks and risk concentrations. The Board employs a structure of delegated authorities to implement application of credit underwriting standards, delegated authorities, a robust control environment, monitoring of the portfolios, Group pursues this objective in a structured manner, managing credit risk through the formulation of high-level credit policies.

impairment; and monitoring compliance with policy. management processes and asset writing strategies; examining portfolio standards, concentrations of lending, asset Kiwibank's Credit Committee (comprising of executive management) is tasked with producing robust credit policies, credit

arrears; and iv) undertake portfolio monitoring and loan asset quality analysis and reporting ii) support front-line lending staff in the application of sound credit practices; iii) provide centralised remedial management of An independent credit management function staffed by credit risk specialists exists to i) provide independent credit decisions;

assessments by the Risk Management Unit and Internal Audit function. The integrity and effectiveness of the bank's credit risk management practices and asset quality is supported by independent

41. Risk management policies continued

Portfolio structure and monitoring - The Banking Group's credit portfolio is divided into two segments, Personal (Consumer), and Corporate and Institutional.

delinquency band approach. The Personal segment is comprised of housing loan, credit card and personal loan facilities. This segment is managed on a

an annual basis, unless they are small facilities that are managed on a behavioural basis after their initial rating at origination. risk rating that is based on an assessment of the risk of default. These exposures are generally required to be reviewed on The Corporate segment consists of lending to small and medium sized businesses. Each exposure is assigned an internal

the Institutional portfolio are all individually rated and are of minimum investment grade or equivalent quality The Institutional portfolio is comprised of commercial exposures, including bank and government exposures. Exposures in

The overall composition and quality of the credit portfolios is monitored taking into account the potential changes in economic

incorporate income/repayment capacity, acceptable terms, security, and loan documentation criteria. In the first instance, Kiwibank relies on the assessed integrity of the debtor or counterparty and their ability to meet their financial obligations for Credit approval standards - Klwibank has clearly defined credit underwriting policies and standards for all lending, which

security cover within loan to security valuation as set down in Kiwibank's credit policy. Longer term Consumer lending is generally secured against real estate, while short term revolving consumer credit (personal lending) is generally unsecured. Kiwibank requires adequate and sustainable loan servicing capability, and may also require

corporate counterparties of strong financial standing. The Bank uses ISDA agreements to document derivative activities and terminated and settled on a net basis. limit exposures to credit losses. Under ISDA protocols, in the event of default, all contracts with the counterparty are Collateral security in the form of real property is generally taken for Business credit except for government, bank and

of lending management. Larger credit facilities are approved through a hierarchy of delegated approval authorities that reflect the skill and experience

is evident on individual loans and advances. can be established as early as possible. Problem credit facilities are monitored to ensure workout and collection/recovery Problem credit facility management - Credit exposures are monitored regularly through the examination of irregular and strategies are established and enacted. Kiwibank will seek additional collateral from a customer or counterparty if impairment delinquent accounts. This enables doubtful debts to be immediately identified so that specific provisions for potential losses

provisions where there is objective evidence that the portfolio contains probable losses that will be identified in future periods. Credit risk portfolios are regularly assessed for objective evidence of impairment. Kiwibank creates portfolio impairment that it will not be able to collect all amounts due Kiwibank also creates an individually assessed provision against specific credit exposures when there is objective evidence

41. Risk management policies continued

of formal lending documentation only occurs after an independent officer in the operations area has ensured that the credit stages of processing a credit transaction, thereby reducing the chance of error or defalcation escaping detection. Preparation monitoring and review procedures. Functions are segregated so that no one person is in a position to control all significant Operations control environment – Operationally, credit risk is controlled through a combination of approvals, limits has been approved and the facility documentation matches the terms of the credit approval.

Narket risk

activities are managed using structural limits (including volume and basis point value limits) in conjunction with scenario analysis. concentration analysis. Market risk limits are allocated based on business strategies, modelling and experience, in addition to market liquidity and risk rates, foreign currencies and transacts in derivative instruments such as swaps, options, futures and forward rate agreements. These the pursuit of profit. In order to manage its own exposure to market risk, Kiwibank trades diverse financial instruments including interest Market risk arises from the mismatch between assets and liabilities in the banking business and from controlled trading undertaken in

Key elements of Kiwibank's Market risk management framework are:

swaps, options and forward rate agreements also incur interest rate risks. interest rate environment. Other activities such as current account facilities and employing financial instruments such as variable rates gives rise to the risk that Kiwibank could have unmatched positions leading to material exposures in a shifting activities and investment of capital and other liabilities. The provision of loans and accepting deposits at both fixed and interest rates. This sensitivity (known as structural interest rate risk) arises from the bank's lending and deposit taking Interest rate risk management - The Board expects reasonable stability in Kiwibank's net interest income over time Kiwibank's Treasury function has been tasked with managing the sensitivity of net income to changes in wholesale market

and extent of interest rate changes. adverse effect of interest rate movements and enhancing net interest income through the correct anticipation of the direction The main objective of the management of interest rate risk is to achieve a balance between reducing risk to earnings from the

unit within pre-approved limits. management policies within Board defined policy guidelines and limits. Interest rate risk is managed by Kiwibank's Treasury Kiwibank's ALCO (comprising of executive management) is responsible for implementing and monitoring interest rate risk

responsible for the daily measurement and monitoring of market risk exposures. timescale within which assets and liabilities can be re-priced. A separate independent Market Risk Management unit is Interest rate risk is measured in terms of Kiwibank's notional exposure to potential shifts in future interest rates relative to the

the use of physical financial instruments, interest rate swaps and other derivative financial instruments. natural hedging still leaves a resultant interest rate mismatch, the residual risks are hedged within predefined limits through customer deposits and lending is at variable rates, which are periodically adjusted to reflect market movements. Where Kiwibank reduces interest rate risk by seeking to match the re-pricing of assets and liabilities. A substantial portion of

41. Risk management policies continued

- Residual currency risks are monitored in terms of open positions in each currency. Currency risks are monitored daily. currency denominated revenue and expense flows are forecast and hedged on a proportional basis determined by the ALCO. foreign currencies. Kiwibank has a policy of hedging all foreign currency borrowing into New Zealand dollars. mismatches can arise from the day-to-day purchase and sale of foreign currency and from deposit and lending activity in Currency risk management - Currency risk results from the mismatch of foreign currency assets and liabilities. These
- Liquidity and funding risk management Liquidity risk is the risk that Kiwibank will not have sufficient funds available meet its financial and transactional cash flow obligations.

is delegated to the Bank's Treasury function, under oversight of the ALCO. Management of liquidity risk is designed to ensure that Kiwibank has the ability to generate or obtain sufficient cash in a timely manner and at a reasonable price to meet its financial commitments on a daily basis. Responsibility for liquidity management

quality counterparties to provide for any unexpected patterns in cash movements; and ii) by seeking a stable funding base. crisis situations. Kiwibank manages this by I) holding readily tradable, investment assets and deposits on call with high credit Kiwibank monitors this risk daily, primarily by forecasting future cash requirements, both under normal conditions and during

financial positions fit the definition of liquid assets for this purpose. Kiwibank maintains a stock of prime liquid assets. Some assets classified as investment securities in the statement of

payment obligations, including repaying depositors and maturing wholesale debt. Funding risk is allied to liquidity risk, but is concerned with the Bank's capacity to fund increases in assets while meeting its Kiwibank maintains liquidity crisis contingency plans defining an approach for responding to liquidity threatening events.

term customer liabilities and wholesale debt funding, in reducing the impact or volatility of short term funding customer liabilities, bank borrowing, and equity. This approach also recognises the favourable liquidity characteristics of long Kiwibank employs asset and liability cash flow modelling to determine appropriate statement of financial position liquidity and This modelling helps ensure that an appropriate portion of the Banking Group's assets are funded by

Under normal business conditions, Kiwibank seeks to satisfy the majority of its funding needs from retail liabilities. Kiwibank's strategy is designed to deliver a sustainable portfolio of wholesale funds. borrowing capacity is an estimate of the amount of funding that can be raised in the wholesale markets. Kiwibank's funding

prudently maintained and adequately diversified. Treasury (under oversight of the ALCO) is responsible for monitoring Kiwibank's funding base and ensuring that this base is

there are no significant exposures to equity instruments. Equity risk - Equity risk results from the re-pricing of equity investments. Kiwibank does not undertake equity trading and

41. Risk management policies continued

Operational risk

objectives. While operational risk can never be eliminated, Kiwibank endeavours to minimise the impact of operational incidents by ensuring that the appropriate risk management methodologies, controls, systems, staff and processes are in place Operational risk is the potential exposure to financial and other damage arising from the way in which Kiwibank pursues its business

professional obligations to specific customers (including fiduciary and suitability requirements) or from the design of a product; v) failed assets from natural disaster or other events. transaction processing or process management; vi) disruption to business or system failures; and vii) loss or damage to physical fraud; iii) acts inconsistent with workplace employment, health and safety laws; iv) unintentional or negligent failure to meet The key sources of operational risk included in the Bank's operational risk measurement framework are i) internal fraud; ii) external

Operational risk management within Kiwibank is based on the following core elements:

- commensurate with Kiwibank's risk appetite and business objectives. Senior management are accountable to the Board for maintaining an adequate and effective control environment that is
- identification, measurement, monitoring and mitigation of operational risk in their areas of responsibility Business units are responsible for the management of their operational risks. Each business area is responsible for the
- overall operational risk profile. potential loss data) across the Bank and reports quarterly to the Board Finance Audit and Risk Committee on Kiwibank's The Risk Management Unit undertakes elementary quantitative operational risk measurements (using internal loss and A central Risk Management Unit supports business units with operational risk identification, measurement and prioritisation. This unit also includes the Bank's legal function, which assists business units with legal and legislative compliance.
- and reports results to both management and the Board Finance Audit and Risk Committee. An independent Internal Audit function, which appraises the adequacy and effectiveness of the internal control environment,

insurance, and by regular risk and control assessments. competency and supervision. Where appropriate these management practices are augmented by risk transfer mechanisms such as project management, change control disciplines and business continuity planning. These techniques are enhanced by a focus on staff Key management and control techniques employed by Kiwibank, include clear delegation of authority, segregation of duties, sound

susiness risk

managing business risk is intrinsically more difficult than managing financial risks (i.e. credit, market and operational risks). There are numerous external and internal uncertainties that may derail the business strategies or goals of Kiwibank.

will be achieved. Risk management strategies are not a substitute for good business strategies but aid in the selection of appropriate It is only through sound business strategies and skilful execution of these business strategies that Kiwibank's business goals/objectives strategies and in their successful execution.

Klwibank has three core business risk management strategies aimed at supporting the business strategies of the Bank. Specifically:

- Establishment and maintenance of an internal organisational environment in which Business risk can meaningfully be
- evaluation and management of business risks. Establishment and maintenance of formal conceptual structures, measurement basis and risk management processes for the
- Building intelligent and sustainable capability within Kiwibank to enable both the pursuit of opportunities and mitigation of vulnerabilities.

Historical summary of financial statements

1	Unaudited	Audited	Audited	Audited	Audited	Audited
	NZ IFRS	NZ IFRS	NZ IFRS	NZ IFRS	NZ IFRS	NZ FRS
	6 months	12 months	12 months	12 months	12 months	12 months
	ended	ended	ended	ended	ended	ended
		00,007.10	00,00,00	30,000	00,00,0	00,00
Financial performance						
Interest income	348,498	563,886	648,891	559,105	318,963	188,157
Interest expense	(259,125)	(430,496)	(485,478)	(444,004)	(239,965)	(136,222)
Gains/(losses) on financial						
instruments at fair value	7,301	36,323	(4,625)	(6,116)	4,163	ı
Other operating income	72,715	131,729	142,953	129,113	120,395	98,373
Gain on sale of subsidiary		1	11,140	1	1	1
Operating expenses	(118,478)	(218,902)	(214,946)	(179,432)	(158,414)	(125,155)
Impairment losses on loans	(31,007)	(17,860)	(14,345)	(4,097)	(460)	(1,892)
and advances						
Profit before taxation	19,904	64,680	83,590	54,569	44,682	23,261
Income tax expense	(5,996)	(18,832)	(19,975)	(17,748)	(13,830)	(7,490)
Profit after taxation	13,908	45,848	63,615	36,821	30,852	15,771
Financial position	Unaudited 31/12/10	Audited 30/06/10	Audited 30/06/09	Audited 30/06/08	Audited 30/06/07	Audited 30/06/06
Total assets	12,968,625	12,238,375	10,371,035	7,219,228	4,760,290	3,072,982
Gross impaired assets	63,903	37,776	19,332	4,067	64	60
Total liabilities	12,368,299	11,649,612	10,015,869	6,893,251	4,510,934	2,900,559
Equity	600,326	588,763	355,166	325,977	249,356	172,423

accordance with NZ IFRS, comparative information was restated using the new accounting standards from 1 July 2006. On 1 July 2007, the Banking Group adopted New Zealand equivalents to International Financial Reporting Standards (NZ IFRS). In

On 26 June 2009 Kiwibank sold its investment in Kiwi Insurance Limited and The New Zealand Home Loan Company Limited to a wholly owned subsidiary of NZP.

The amounts specified above have been taken from previous audited financial statements.

Capital adequacy

BS2A -Capital Adequacy Framework, Standardised Approach for calculating regulatory capital requirements BS12 - Guidelines on Internal Capital Adequacy Assessment Process (ICAAP) as a basis for estimating adequate prudential capital and the risks incurred by the Bank. As a bank adopting a standardised approach under the Basel 2 regime, Kiwibank applies the RBNZ's supervision, the RBNZ has set minimum acceptable regulatory capital requirements and provided methods for estimating or measuring (RBNZ). Following an internationally agreed framework (commonly known as Basel 2) developed by the Basel committee on Banking Klwibank is subject to the capital adequacy requirements for registered banks as specified by the Reserve Bank of New Zealand

registration, the Bank must comply with the following minimum capital requirements set by the RBNZ Regulatory capital adequacy ratios are calculated by expressing capital as a percentage of risk weighted exposures. As a condition of

- Total regulatory capital must not be less than 8% of risk weighted exposures
- Tier One capital ratio must not be less than 4% of risk weighted exposures.
- Capital must not be less than NZ\$30m.

Regulatory capital

assets. Tier Two Capital is comprised primarily of subordinated debt. Regulatory capital consists of Tier One and Tier Two capital. Tier One capital consists primarily of Shareholder's Equity less intangible

The ordinary shares, which are fully paid, are included within Tier One capital. The material terms and conditions of the ordinary shares

- a) each share contains a single right to vote;
- b) there are no redemption, conversion or capital repayment options/facilities;
- c) there is no predetermined dividend rate;
- d) there is no maturity date; and
- there are no options to be granted pursuant to any agreement.

The perpetual preference shares, which are fully paid, are included within Tier One capital. The material terms and conditions of these

- a) there are no redemption, conversion or capital repayment options/facilities;
- b) dividends are paid quarterly in arrears at the discretion of the directors
- there is a predetermined dividend rate of 8.15%.
- d) there is no maturity date
- all issued shares are fully paid as at reporting period date

lisk exposures

exposures and market contracts; and iii) business unit net income. exposures are measured or estimated from i) selected statement of financial position assets; Risk weighted exposures are derived by assigning risk weight percentages to certain material risk categories of exposures. ii) off statement of financial position These

The Bank's current prudential capital requirements based on assessments of its material risk classes can be summarised as follows:

Material risks with capital allocations (commonly referred to as "Pillar 1" risk classes under Basel 2):

- Credit risk The vulnerability of the Banking Group's lending and investment portfolios to systemic counterparty default. The risk based capital allocation is computed based on RBNZ standardised approach Credit Risk methodology (BS2A).
- risk based capital allocation is computed based on RBNZ standardised approach to Interest Rate Risk (BS2A) Interest rate risk in the banking book - The vulnerability of earnings to movements in interest rates and currency volatility.
- Operational Risk methodology (BS2A). systems and from external events. The risk based capital allocation is computed based on RBNZ standardised approach to Operational risk - The risk of loss, resulting from inadequate or failed internal processes (including legal risks), people and

risk profile. Kiwibank's ICAAP methodology requires it to hold capital against the following "other material risks" (Pillar 2 risks). business activities. Consequently, banks are required to maintain an ICAAP for assessing overall capital adequacy in relation to their The Basel 2 capital adequacy regime intends to ensure that banks have adequate capital to support all material risk inherent in their

- business environment. and from adverse business decisions, improper implementation of decisions or lack of responsiveness to changes in the Earnings risk – The current or prospective risk to earnings and growth targets arising from changes in the business environment
- capital structure in relation to the nature and size of the Bank, or from difficulties with raising additional capital in a timely Access to capital: - The risk to the Banking Group's earnings and business objectives arising from an imbalanced internal

levels and limits. These are typically higher than the regulatory minimum. Kiwibank's Board is ultimately responsible for capital adequacy and approves capital plans and establishes minimum internal capital

adequacy requirements. ended 31 December 2010. Throughout the period Kiwibank and the Banking Group complied with both regulatory and internal capital The capital adequacy tables set out below summarise the composition of regulatory capital and capital adequacy ratios for the period

	The	The Banking Group	dp	X.	Kiwibank Limited	ä
Dollars in thousands	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10	Unaudited 31/12/10	Unaudited 31/12/09	Audited 30/06/10
Tier One capital						
Issued and fully paid up share capital	310,000	310,000	310,000	310,000	310,000	310,000
Perpetual fully paid up non-cumulative preference shares	146,639	ı	146,639	147,823	ı	145,708
Revenue and similar reserves	126,418	86,986	82,915	126,416	86,984	82,913
Current period's retained earnings	13,908	23,549	45,848	13,901	23,535	45,848
Tier one minority interest	3,361	,	3,361			ı
Less: Deductions from Tier One capital						
Intangible assets	(48,061)	(44,318)	(47,505)	(48,061)	(44,318)	(47,505)
Cash-flow hedge reserve	41,213	39,582	45,873	41,213	39,582	45,873
Total Tier One capital	593,478	415,799	587,131	591,292	415,783	582,837
Tier two capital - upper level tier two capital Pernetual fully paid up pon-cumulative preference shares						
Tier Two capital - lower level Tier Two capital						
Term subordinated debt	135,000	135,000	135,000	135,000	135,000	135,000
Total Tier Two capital	135,000	135,000	135,000	137,177	135,000	139,292
Capital	728,478	550,799	722,131	728,469	550,783	722,129
Capital adequacy ratios						
Total Tier One capital expressed as a percentage of total risk weighted exposures	9.5%	7.4%	9.8%	9.3%	7.2%	9.5%
Total Capital (Pillar 1) expressed as a percentage of total risk weighted exposures	11.7%	9.8%	12.0%	11.5%	9.6%	11.8%
Capital ratio (Pillar I and II) expressed as a percentage of total risk weighted exposures	11.4%	9.6%	11.7%	11.2%	9.4%	11.5%

Risk Principal Risk Prin	#10,000	3,123,032		12,300,020	
Principal Prin	440 285	E 400 620		12 069 625	Total statement of financial
### Principal tement of financial in thousands 31/12/10 ### Principal tement of financial in exposures Principal tement of Principal t			•	60,992	Non risk weighted assets
Minchusands 3/1/2/10 Risk weighted requirement of financial responses and gold buillon 79,204 08,059 0% Pagns and cerefruit banks 68,059 0% Pagns and cerefruit banks 675,883 20% 115,187 12,969 0% Pagns and cerefruit banks 675,883 0% 575,883 0% 575,372 115,189 11	66,758	834,481	100%	834,481	Other assets
Min thousands 79,204	842	10,531	100%	10,531	Other past due assets > 90 days
### Principal Pr	1,936	24,200	100%	24,200	Past due residential mortgages > 90days
Mirricipal Risk weighting exposure Requiremental Risk Risk Risk Risk Risk Risk Risk Risk	5,112	63,903	100%	63,903	Impaired assets
### Principal Pr	627	7,839	100%	7,839	
######################################	31,990	399,869	75%	533,158	
Minim Risk weighting exposure Risk Pillar of Striggly exposure Risk Pillar of Striggly exposure Risk Pillar of Striggly exposure Requirem 31/12/10 T9,204 79,204 0% 833,759 0% 0% 1,2969 20% 11,3969 575,693 20% 114,744 50% 50% 573,772 449,810 2,573 8,124,656 80,933 227	56,599	707,490	50%	1,414,979	
Principal amount Risk amount amount Risk amount amount Risk amount amount all all amount all all amount all all all all all all all all all al	227,490	2,843,630	35%	8,124,656	Residential mortgages
Principal amount amount amount banks Principal amount amount amount amount ancial Risk perincipal amount amount amount amount amount weighting exposure require ancial Risk perincipal weighting exposure require ancial exposure require ancial constraints and amount ancial exposure require ancial constraints and ancial exposure require ancial constraints ancial exposure require ancial constraints and ancial exposure require ancial constraints ancial exposure require ancial constraints and ancial exposure require require ancial exposure require require ancial exposure require	206	2,573	100%	2,573	
### Principal Amount am	1,992	24,905	50%	49,810	
### Principal Pr	1,218	15,228	20%	76,142	Corporate
Principal amount 31/12/10 Risk Principal amount 31/12/10 Risk Prilla Risk Weighted C C Weighting exposure Require 31/12/10 Min Risk Weighted C C Weighting exposure Require 31/12/10 Now 31/12/10 - Alticolor of the principal of the principa	4,590	57,372	50%	114,744	
Principal amount 31/12/10 Risk Pilla Risk weighted C G 31/12/10 Risk Pilla Risk weighted C G Weighting exposure Require 31/12/10 Min Risk Weighted C G G G G G G G G G G G G G G G G G G	9,211	115,139	20%	575,693	Claims on other banks
Principal amount 31/12/10 Risk Pilla Risk weighted C G Ming amount 31/12/10 Risk Pilla Risk weighted C G G Meighting exposure Require 31/12/10 Principal Risk weighted C G G Meighting exposure Require Require Require C G G G G G G G G G G G G G G G G G G	519	6,485	50%	12,969	
## Principal Risk weighted amount 31/12/10 Risk weighting exposure Requisiting 11/12/10 Risk weighted weighting exposure Requisition 31/12/10 Risk weighted weighting exposure Requisition 31/12/10 Re	1,295	16,187	20%	80,933	Claims on public sector entitles
M Risk Pi Risk Pi Risk Pi Risk Pi Risk Pi Risk Pi Risk weighted weighting exposure Requind annotal 79,204 0% - banks 833,759 0% - 0% - 0% - 0% - 0% - 0% - 0% - 0%			20%		
M Risk Pi Risk Pi Risk Pi Risk Pi Risk Pi Risk weighted weighting exposure Requing 31/12/10 31/12/10 31/12/10 31/12/10 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5		ı	0%	68,059	Multilateral development banks
Principal Risk Pi Amount weighting exposure Requesting annual 31/12/10 31/		ı	0%	833,759	Sovereigns and central banks
Principal Risk Pi Risk Pi Risk weighted amount weighting exposure Requ 31/12/10 31/12/10 3		1	0%	79,204	Cash and gold bullion
Principal Risk Pi Risk weighted amount weighting exposure Requ					On-statement of financial position exposures
	Minimum Pillar One Capital Requirement 31/12/10	Risk weighted exposure 31/12/10	Risk weighting 31/12/10	Principal amount 31/12/10	Dollars in thousands
The Banking Group			The Banking Group		

			The Banking Group	ng Group		
Dollars in thousands	Total exposure 31/12/10	Credit conversion factor	Credit equivalent amount 34/12/10	Average risk weighting	Risk weighted exposure	Minimum Pillar One Capital Requirement 31/12/10
Off-statement of financial position exposures and market related contracts						
Direct credit substitutes	2,157	100%	2,157	100%	2,157	173
Asset sale with recourse		100%		0%		
Commitments with certain drawdown	48,296	100%	48,296	100%	48,296	3,864
Note issuance facility		50%		0%		
Revolving credit facilities	88,157	0%	,	40.3%	ı	
Revolving credit facilities	298,409	20%	59,682	40.3%	24,052	1,924
Revolving credit facilities	370,130	50%	185,065	40.3%	74,581	5,966
Performance related contingency	2,870	50%	1,435	100%	1,435	115
Trade related contingency		20%		0%		
Placements of forward deposits		100%		0%		
Other commitments greater than one year	147,238	50%	73,619	40.3%	29,668	2,373
Other commitments less than or equal to one year	1,500	20%	300	20%	60	Uì
Other commitments less than or equal to one year	72,348	20%	14,470	100%	14,470	1,158
Other commitments that cancel automatically	358,415	0%		0%	ı	•
Interest rate contracts	8,043,857	r	57,868	20%	11,574	926
Foreign exchange contracts Total off-statement of financial	583,615		47,407	20%	9,481	758
position exposures and market related contracts	10,016,992		490,299		215,774	17,262
Credit Risk Mitigation						
Total value of on- and off- statement of financial position exposures covered by eligible collateral (after haircutting) Total value of on- and off- statement of financial position	(8,064)	ı		•	(8,064)	(645)
statement of triancial position exposures covered by guarantees or credit derivatives Operational Risk	n/a				696 707	55 737
Market Risk						
Interest rate risk	n/a	•			176,941	14,155
Foreign currency risk	n/a			r	9,235	739
Equity risk	n/a					
Total risk weighted exposures	22,977,553			,	6,220,425	497,633
Other material risk n/a Niwibank uses the current exposure method to calculate the credit risk on these contracts	n/a	ulate the credit r	isk on these con	tracts	162,147	12,972

[•] Kiwibank uses the current exposure method to calculate the credit risk on these contracts

421,035	5,262,948		13,569,555	Total statement of financial position exposures
ı		•	60,992	Non risk weighted assets
66,852	835,646	100%	835,646	Other assets
842	10,530	100%	10,530	Other past due assets > 90 days
1,936	24,200	100%	24,200	Past due residential mortgages > 90days
5,112	63,903	100%	63,903	Impaired assets
627	7,839	100%	7,839	
31,990	399,869	75%	533,158	
56,599	707,490	50%	1,414,979	
227,490	2,843,630	35%	8,124,656	Residential mortgages
1,406	17,573	100%	17,573	
1,992	24,905	50%	49,810	
10,578	132,228	20%	661,142	Corporate
4,590	57,372	50%	114,744	
9,207	115,091	20%	575,453	Claims on other banks
519	6,485	50%	12,969	
1,295	16,187	20%	80,933	Claims on public sector entities
1	ı	0%	68,059	Multilateral development banks
	ı	0%	833,765	Sovereigns and central banks
	,	0%	79,204	Cash and gold bullion
				On-statement of financial position exposures
Minimum Pillar One Capital Requirement 31/12/10	Risk weighted exposure 31/12/10	Risk weighting 31/12/10	Principal amount 31/12/10	Dollars in thousands
		Kiwibank Limited		

,		ıtracts	risk on these con	ulate the credit	re method to calo	Kiwibank uses the current exposure method to calculate the credit risk on these contracts.
12,972	162,147				n/a	Other material risk
508,283	6,353,541			-	23,578,483	Total risk weighted exposures
	ı	1	•	•	n/a	Equity risk
739	9,235	•	ı		n/a	Foreign currency risk
14,155	176,941		•		n/a	Interest rate risk
	;				į	Market Risk
55,737	696,707	•			n/a	Operational Risk
(645)	(8,064)				(8,064)	Total value of on- and off- statement of financial position exposures covered by eligible collateral (after haircutting) Total value of on- and off- statement of financial position exposures covered by guarantees or credit derivatives
						Credit Risk Mitigation
17,262	215,774		490,299		10,016,992	Total off-statement of financial position exposures and market related contracts
758	9,481	20%	47,407		583,615	Foreign exchange contracts
926	11,574	20%	57,868		8,043,857	Interest rate contracts
•		0%		0%	358,415	Other commitments that cancel automatically
(J)	60	20%	300	20%	1,500	Other commitments less than or equal to one year
1,158	14,470	100%	14,470	20%	72,348	Other commitments less than or equal to one year
2,373	29,668	40.3%	73,619	50%	147,238	Other commitments greater than one year
	ı	0%		100%	•	Placements of forward deposits
	1	0%		20%	,	Trade related contingency
115	1,435	100%	1,435	50%	2,870	Performance related contingency
5,966	74,581	40.3%	185,065	50%	370,130	Revolving credit facilities
1,924	24,052	40.3%	59,682	20%	298,409	Revolving credit facilities
		40.3%		0%	88,157	Revolving credit facilities
•	•	0%		50%	,	Note issuance facility
3,864	48,296	100%	48,296	100%	48,296	Commitments with certain drawdown
,	1	0%	,	100%	•	Asset sale with recourse
173	2,157	100%	2,157	100%	2,157	Direct credit substitutes
						Off-statement of financial position exposures and market related contracts
Minimum Pillar One Capital Requirement 31/12/10	Risk weighted exposure 31/12/10	Average risk weighting 31/12/10	Credit equivalent amount 31/12/10	Credit conversion factor 31/12/10	Total exposure 31/12/10	Dollars in thousands
		Limited	Kiwibank Limited	:		

o Kiwibank uses the current exposure method to calculate the credit risk on these contracts

377,615	4,720,192		12,017,943	Total statement of financial position exposures
		r	80,513	Non risk weighted assets
60,059	750,742	100%	750,742	Other assets
476	5,955	100%	5,955	Other past due assets > 90 days
1,210	15,126	100%	15,126	Past due residential mortgages > 90days
2,529	31,614	100%	31,614	Impaired assets
3,886	48,574	100%	48,574	
42,180	527,245	75%	702,993	
43,419	542,733	50%	1,085,466	
199,138	2,489,227	35%	7,112,078	Residential mortgages
3,147	39,343	50%	78,685	
1,723	21,534	20%	107,670	Corporate
10,227	127,834	50%	255,668	
7,318	91,470	20%	457,350	Claims on other banks
1,699	21,243	20%	106,213	Claims on public sector entities
604	7,552	20%	37,759	
1	ı	0%	56,294	Multilateral development banks
•	1	0%	1,014,055	Sovereigns and central banks
1	ı	0%	71,188	Cash and gold bullion
				On-statement of financial position exposures
Minimum Pillar One Capital Requirement 31/12/09	Risk weighted exposure 31/12/09	Risk weighting 31/12/09	Principal amount 31/12/09	Dollars in thousands
		The Banking Group		

10,920	136,496			1	n/a	Other material risk
448,564	5,607,070	1		1	24,545,568	Total risk weighted exposures
,	ı		•	ı	n/a	Equity risk
214	2,676	1		ı	n/a	Foreign currency risk
13,674	170,925		1	1	n/a	Interest rate risk
43,770	547,129	1		ı	n/a	Operational Risk Market Risk
	1	1	ı	1	ı	statement of financial position exposures covered by guarantees or credit derivatives
(784)	(9,794)	ı			(9,794)	Total value of on- and off- statement of financial position exposures covered by eligible collateral (after haircutting) Total value of on- and off-
						Credit Risk Mitigation
14,075	175,942		431,713		12,537,419	position exposures and market related contracts
567	7,089	20%	35,445		813,635	Foreign exchange contracts
941	11,762	20%	58,810	ı	10,490,020	Interest rate contracts
•	i	0%		0%	284,115	Other commitments that cancel automatically
1,192	14,903	100%	14,903	20%	74,517	Other commitments less than or equal to one year
92	1,160	20%	5,800	20%	29,000	Other commitments less than or equal to one year
3,003	37,533	41%	91,543	50%	183,085	Other commitments greater than one year
í	ı	0%	1	100%	1	Placements of forward deposits
	1	0%		20%	1	Trade related contingency
82	1,022	100%	1,022	50%	2,043	Performance related contingency
5,070	63,375	41%	154,574	50%	309,148	Revolving credit facilities
1,697	21,208	41%	51,726	20%	258,632	Revolving credit facilities
	•	41%	•	0%	75,334	Revolving credit facilities
		0%		50%	t	Note issuance facility
1,336	16,704	100%	16,704	100%	16,704	Commitments with certain drawdown
ı	1	0%		100%		Asset sale with recourse
95	1,186	100%	1,186	100%	1,186	Direct credit substitutes
						Off-statement of financial position exposures and market related contracts
Minimum Pillar One Capital Requirement 31/12/09	Risk weighted exposure 31/12/09	Average risk weighting 31/12/09	Credit equivalent amount 31/12/09	Credit conversion factor 31/12/09	Total exposure 31/12/09	Dollars in thousands
		ng Group	The Banking Group			

[•] Kiwibank uses the current exposure method to calculate the credit risk on these contracts

388,103	4,851,289		12,619,001	Total statement of financial position exposures
			80,513	Non risk weighted assets
59,948	749,348	100%	749,348	Other assets
476	5,955	100%	5,955	Other past due assets > 90 days
1,210	15,126	100%	15,126	Past due residential mortgages > 90days
2,529	31,614	100%	31,614	Impaired assets
3,886	48,574	100%	48,574	
42,180	527,245	75%	702,993	
43,419	542,733	50%	1,085,466	
199,138	2,489,227	35%	7,112,078	Residential mortgages
1,200	15,000	100%	15,000	
3,147	39,343	50%	78,685	
11,136	139,197	20%	695,987	Corporate
10,227	127,835	50%	255,669	
7,304	91,297	20%	456,484	Claims on other banks
1,699	21,243	20%	106,213	Claims on public sector entities
604	7,552	20%	37,759	
•		0%	56,294	Multilateral development banks
1	1	0%	1,014,055	Sovereigns and central banks
ı	ı	0%	71,188	Cash and gold bullion
				On-statement of financial position exposures
Minimum Pillar One Capital Requirement 31/12/09	Risk weighted exposure 31/12/09	Risk weighting 31/12/09	Principal amount 31/12/09	Dollars in thousands
		Kiwibank Limited		

028'01.	136,496	racts	sk on these cont	ulate the credit ri	re method to calc	Orner material risk Orner material risk on these contracts Wiwibank uses the current exposure method to calculate the credit risk on these contracts.
						Othor motorial sign
459,053	5,738,167		_	-	25,146,626	Total risk weighted exposures
	ı	,			n/a	Equity risk
214	2,676	1		1	n/a	Foreign currency risk
13,674	170,925	1	1	ı	n/a	Interest rate risk
43,770	547,129	,	,		n/a	Operational KISK Market Risk
		•	,	1		statement of financial position exposures covered by guarantees or credit derivatives
(784)	(9,794)	ı	,	,	(9,794)	Total value of on- and off- statement of financial position exposures covered by eligible collateral (after haircutting) Total value of on- and off-
						Credit Risk Mitigation
14,076	175,942		431,713		12,537,419	Total off-statement of financial position exposures and market related contracts
567	7,089	20%	35,445	•	813,635	Foreign exchange contracts
941	11,762	20%	58,810	1	10,490,020	Interest rate contracts
•	1	0%	ı	0%	284,115	Other commitments that cancel automatically
93	1,160	20%	5,800	20%	29,000	Other commitments less than or equal to one year
1,192	14,903	100%	14,903	20%	74,517	Other commitments less than or equal to one year
3,003	37,533	41%	91,543	50%	183,085	Other commitments greater than one year
1	r	0%	1	100%	ı	Placements of forward deposits
•	t	0%	•	20%		Trade related contingency
8 2	1,022	100%	1,022	50%	2,043	Performance related contingency
5,070	63,375	41%	154,574	50%	309,148	Revolving credit facilities
1,697	21,208	41%	51,726	20%	258,632	Revolving credit facilities
•	ı	41%	•	0%	75,334	Revolving credit facilities
		0%		50%		Note issuance facility
1,336	16,704	100%	16,704	100%	16,704	Commitments with certain drawdown
	1	0%		100%	1	Asset sale with recourse
95	1,186	100%	1,186	100%	1,186	Direct credit substitutes
						Off-statement of financial position exposures and market related contracts
Minimum Pillar One Capital Requirement 31/12/09	Risk weighted exposure 31/12/09	Average risk weighting 31/12/09	Credit equivalent amount 31/12/09	Credit conversion factor 31/12/09	Total exposure 31/12/09	Dollars in thousands
		Limited	Kiwibank Limited			

[•] Kiwibank uses the current exposure method to calculate the credit risk on these contracts

				position exposures
397,324	4,966,549	1	12,238,375	Total statement of financial
ı	t	,	74,319	Non risk weighted assets
69,141	864,258	100%	864,258	Other assets
841	10,517	100%	10,517	Other past due assets > 90 days
1,532	19,152	100%	19,152	Past due residential mortgages > 90 days
3,022	37,776	100%	37,776	Impaired assets
283	3,532	100%	3,532	
39,183	489,791	75%	653,055	
51,884	648,550	50%	1,297,099	
214,201	2,677,506	35%	7,650,017	Residential mortgages
1,280	16,002	100%	16,002	
1,424	17,798	50%	35,595	
1,111	13,893	20%	69,464	Corporate
3,963	49,545	50%	99,090	
7,684	96,047	20%	480,234	Claims on other banks
1,201	15,015	20%	75,076	Claims on public sector entities
574	7,167	20%	35,837	
1	ı	0%	52,693	Multilateral development banks
1	1	0%	720,287	Sovereigns and central banks
		0%	44,372	Cash and gold bullion
				On-statement of financial position exposures
Minimum Pillar One Capital Requirement 30/06/10	Risk weighted exposure 30/06/10	Risk weighting 30/06/10	Principal amount 30/06/10	Dollars in thousands
		The Banking Group		

Credit Average Risk Pillar One equivalent risk weighted Capital amount weighting exposure Requirement 30/06/10 30/06/10 30/06/10 30/06/10 30/06/10 30/06/10

[•] Klwibank uses the current exposure method to calculate the credit risk on these contracts

		Kiwibank Limited		
Dollars in thousands	Principal amount 30/06/10	Risk weighting 30/06/10	Risk weighted exposure 30/06/10	Minimum Pillar One Capital Requirement 30/06/10
On-statement of financial position exposures				
Cash and gold bullion	44,372	0%		,
Sovereigns and central banks	720,287	0%	ı	ı
Multilateral development banks	52,693	0%	t	ſ
	35,837	20%	7,167	573
Claims on public sector entities	75,076	20%	15,015	1,201
Claims on other banks	480,172	20%	96,034	7,683
	99,090	50%	49,545	3,963
Corporate	657,682	20%	131,536	10,523
	35,595	50%	17,798	1,424
	31,002	100%	31,002	2,480
Residential mortgages	7,650,017	35%	2,677,506	214,201
	1,297,099	50%	648,550	51,884
	653,055	75%	489,791	39,183
	3,532	100%	3,532	283
Impaired assets	37,776	100%	37,776	3,022
Past due residential mortgages > 90 days	19,152	100%	19,152	1,532
Other past due assets > 90 days	10,517	100%	10,517	841
Other assets	862,113	100%	862,113	68,969
Non risk weighted assets	74,319		1	
Total statement of financial position exposures	12,839,386		5,097,034	407,762

Other material risk (Pillar II)	Total risk weighted exposures	Equity risk	Foreign currency risk	Interest rate risk	Market Risk	Operational Risk	Total value of on- and off- statement of financial position exposures covered by guarantees or credit derivatives	Total value of on- and off- statement of financial position exposures covered by eligible collateral (after haircutting)	Total off-statement of financial position exposures	Foreign exchange contracts	Interest rate contracts	Market related contracts:o	Other commitments that cancel automatically	Other commitments less than or equal to one year	Other commitments less than or equal to one year	Other commitments greater than one year	Trade related contingency	Performance related contingency	Revolving credit facilities	Revolving credit facilities	Revolving credit facilities	Note issuance facility	Commitments with certain drawdown	Asset sale with recourse	Direct credit substitutes	Off-statement of financial position exposures and market related contracts	Dollars in thousands	
n/a	s 24,478,291	n/a	n/a	n/a		n/a	eg '	(8,516)	11,647,421	515,237	9,935,066	1	331,757	21,000	31,722	139,007		y 2,236	333,013	271,466	55,950		9,494		1,473		Total exposure 30/06/10	
;	1		ı	1		1		ı					0%	20%	20%	50%	20%	50%	50%	20%	0%	50%	100%	100%	100%		Credit conversion factor 30/06/10	
			ı					1	402,175	27,333	61,909		1	4,200	6,344	69,504		1,118	166,507	54,293	1		9,494	•	1,473		Credit equivalent amount 30/06/10	
	ı		•	1		ı		1		20%	20%	0%	0%	20%	100%	40.5%	0%	100%	40.5%	40.5%	40.5%	0%	100%	0%	0%		Average risk weighting 30/06/10	בוו וונסמ בוו וונסמ
159,370	6,127,911		6,306	254,733		623,663		(8,516)	154,691	5,467	12,382		,	840	6,344	28,149		1,118	67,435	21,989	•		9,494		1,473		Risk weighted exposure 30/06/10	
12,750	490,234		505	20,379		49,893		(681)	12,376	437	991	ı	ı	67	508	2,252		89	5,395	1,759	•		760	1	118		Pillar One Pillar One Capital Requirement 30/06/10	Minimum

[•] Kiwibank uses the current exposure method to calculate the credit risk on these contracts

Residential mortgages by loan-to-value ratio

LVR 90% +	LVR 80%-90%	LVR 0%-80%	The Banking Group Dollars in thousands
540,997	1,414,979	8,124,656	Unaudited as at 31/12/10
829,495	1,048,339	7,071,277	Unaudited as at 31/12/09
656,857	1,297,099	7,650,017	Audited as at 30/06/10

Crown. Of the other loans > LVR 80% and LVR 90%+, loan mortgage insurance is used to mitigate credit risk. At 31 December 2010, of the LVR 90% + balance above, \$347m relates to "Welcome Home" loans, whose credit risk is mitigated by the

Market risk exposures

Registered Banks) Order 2008. Peak exposures are calculated using the Banking Group's shareholder's equity at the end of the Adequacy Framework, and Schedule 4A of the Registered Bank Disclosure Statement (Full and Half-Year - New Zealand Incorporated Market risk exposures have been calculated in accordance with the methodology detailed in Part 10 of the RBNZ's BS2A Capital

			The Banking Group	ng Group		
				Unaudited Peak for 3	Unaudited Peak for 3	Audited Peak for 3
	Unaudited Unaudited	naudited As at	Audited As at	months	months	months
Dollars in thousands	As at As at 31/12/09	As at 31/12/09	As at 30/06/10	ended 31/12/10	ended 31/12/09	ended 30/06/10
Interest rate exposures						
Aggregate interest rate exposures	14,155	13,674	20,379	17,996	17,701	22,202
Aggregate interest rate exposures expressed as a						
percentage of the Banking Group's shareholder's equity	2.4%	3.3%	3.5%	3.0%	4.2%	3.8%
Implied interest rate risk weighted exposure	176,938	170,925	254,738	224,950	221,263	277,525
Foreign currency exposures						
Aggregate foreign currency exposures	739	149	524	1,272	671	654
Aggregate foreign currency exposures expressed as a						
percentage of the Banking Group's shareholder's equity	0.1%	0.0%	0.1%	0.2%	0.2%	0.1%
Implied interest rate risk weighted exposure	9,238	1,863	6,550	15,900	8,388	8,175

The Banking Group holds no equity instruments.